#### Seeräuber Automotive

An extension of your operations



# Company Profile







Seeräuber is a Manufacturing and Supply Chain Management Services company, certified in IATF 16949:2016, ISO 9001:2015 and ISO 14001:2015, established in 2014. Focused on the Regulated Industry and located within the biggest industry cluster at the center of Mexico.



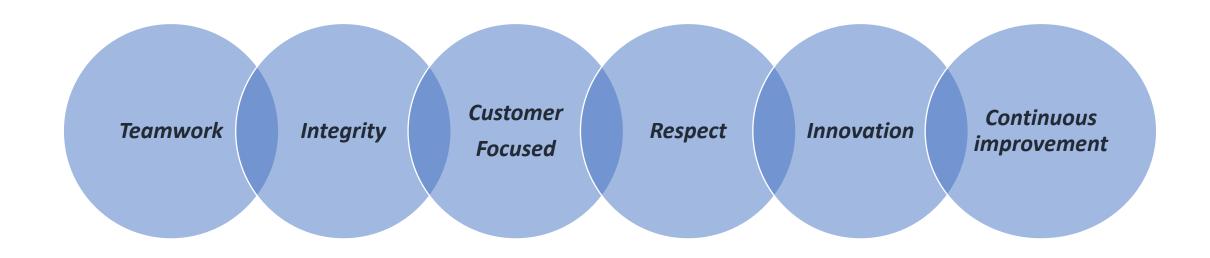
#### Location



- Located within the biggest industry cluster in Mexico.
- Proximity to OEMs assembly plants and Tier 1 suppliers.
- Address: Privada Río Tesistán 2285,
   Tesistán, 45200, Zapopan, Jalisco, México
- Choose Seeräuber for your manufacturing needs, benefitting from industry connections, quality, and efficiency.



#### Our Mission Statement



Provide high quality manufacturing, assembly and supply chain management services, which meet or exceed our customer's requirements, in a positive work environment for our people, allowing for their professional development, thus, contributing in a positive way to society and maximizing the benefits of our stockholders.



### Our Value Proposition

A Concapt

Concentrate on your core capabilities by outsourcing your assembly processes.

D

Manage your product life cycle in the manufacturing area from NPI to EOL.

В

Free up your shop floor by manufacturing in an automotive grade quality certified company.

Ε

Develop your local supply chain with a highly connected, certified contract manufacturer.

C

Optimize your manufacturing in a controlled environment (systems, process, quality)

F

Deal with an American registered and owned company.



### Senior Management







#### THE WALL STREET JOURNAL



As Johs Move East, Plants in Mexico Retool to Compete

**Founder and Chief Executive Officer** 

Ing. Ernesto Sánchez Proal

#### **Previous experience:**

- IBM: EA Procurement Manager.
- Jabil Circuit: General Director Mexico.
- Jalisco State Government: Minister of Economic
   Development.

#### Strengths:

- New Business Development
- Execution Assurance
- Product Realization
- Process and Quality Management
- Business Strategic Planning
- Economic Development Strategy

#### **Achievements:**

- National Quality Award 2006
- National Export Award 2002
- National Labor Award 2005
- State Quality Award
- 2003 State Export Award
- 2002 Empresa Incluyente
- 2004 AmCham Innovation Award

#### **Education**

MBA from Central Michigan University and Electronics Engineering from ITESO.



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## Quality Management System



- IATF 16949 is a global Quality Management System Standard for the Automotive industry. IATF 16949:2016 incorporates the structure and requirements of the ISO 9001:2015 quality management system standard with additional automotive <u>customer-specific requirements</u>. It was developed by the International Automotive Task Force (IATF), with support from AIAG.
- Seeräuber Automotive: quality expertise in FMEA, APQP, SPC, MSA we support **PPAP** requirements
- Seeräuber Automotive currently holds ISO 9001:2015, IATF 16949:2016 and ISO 14001:2015 certificates.







Certification Number: 74 800 1860.



Certification Number: 01 111 1630161. Certificate IATF Number: 0268467.









#### Certificates









ISO9001 - 2015 IATF 16949 - 2016 ISO 14001- 2015



# Seeräuber's History



**TÜV**Rheinland

Y'MA SEIKI

### Business Development Strategy

Head Quarters
Marketing, Logistics
and Finance

#### Seeräuber Automotive LLC

Manufacturing, Supply Chain and Engineering Services. Seeräuber Automotive Mexico

#### **FUTURE HQ**

Currently incorporated and starting operations for new customers.

Manage resources for Mexico operations and **future engineering and technology services**.

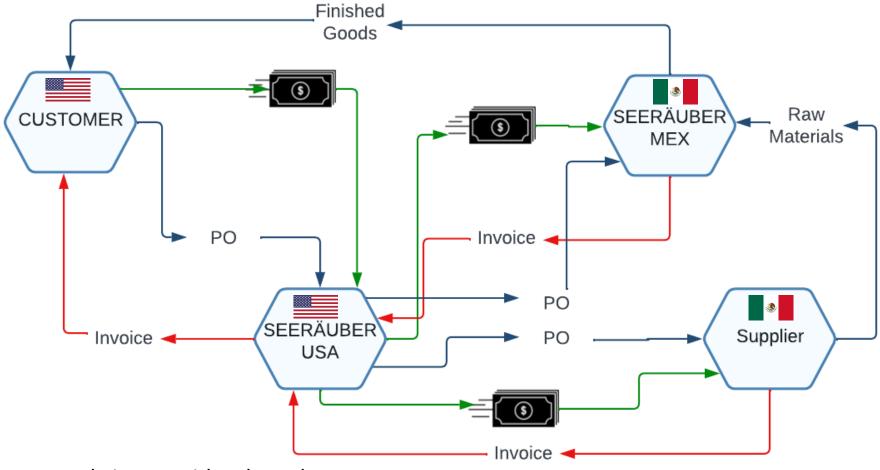




Contract manufacturing and supply chain management services for the corporation



## Available Export Scheme





#### Our Customers















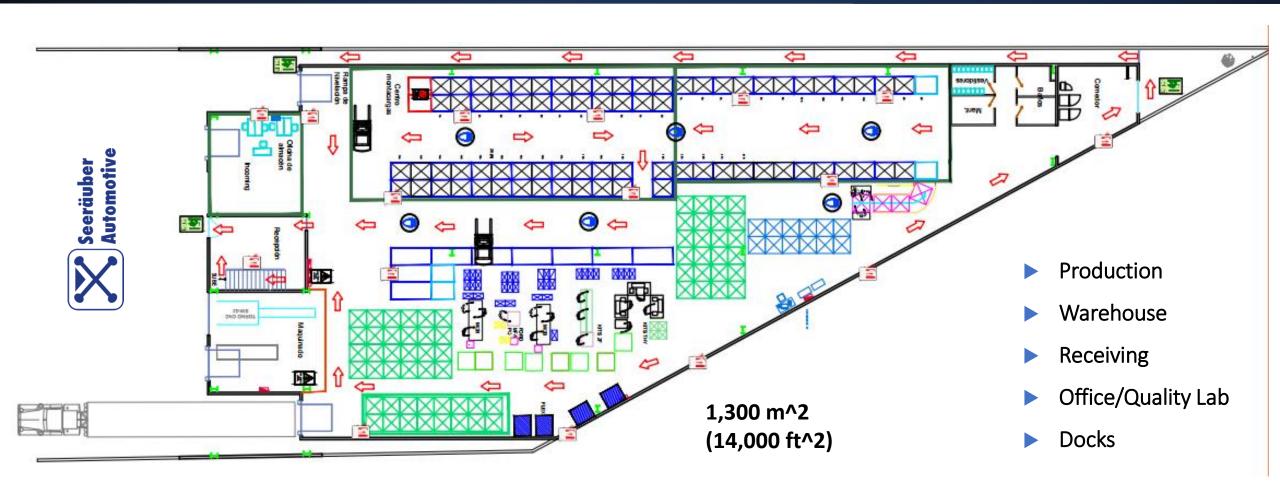








# Plant Layout





### Mechanical Assembly Capacity

Automotive-grade quality processes and systems (IATF, ISO 9001).

Process development for mechanical and electromechanical assembly.

Flexibility to assemble and configure parts using Lean Manufacturing.





### Swiss Type CNC Turning



2018 YAMA SEIKI SW32 SWISS TYPE LATHE

Bar Feeder Equipped





Parts we've made



## 3 Axis CNC Turning





#### 2006 HAAS SL-10T CNC LATHE





# 3 Axis Vertical CNC Milling





#### **2016 HAAS VF3 CNC MACHINING CENTER**

Parts with non-cylindrical shapes such as bases, molds, pieces with irregular finishes, among others.







### CNC Quality Assurance

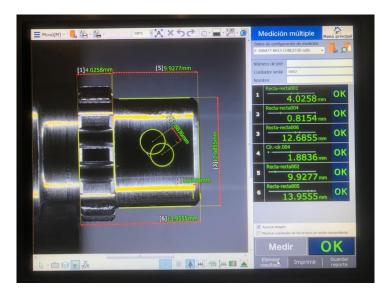


#### **Key aspects:**

- Inspection and Measurement
- First Article Inspection (FAI)
- Statistical Process Control (SPC)
- Documentation and Traceability
- Corrective and Preventive Actions (CAPA)
- Continuous Improvement
- Compliance with Standards

#### **Keyence Optical Comparator:**

- Enhances CNC Quality Assurance
- Advanced optical measurement system
- Provides precise dimensional measurements
- Enables quick and accurate comparisons with CAD data
- Non-contact measurement for delicate or sensitive parts
- Enhances inspection efficiency and accuracy
- Integrates with CNC quality processes for streamlined operations













Mechanical Assemblies

Sequencing Services





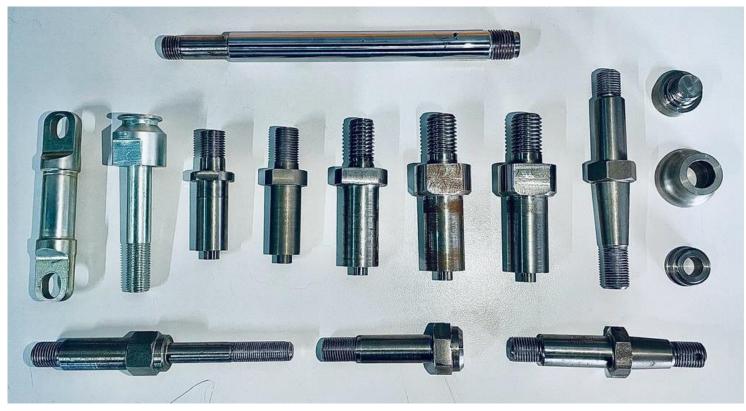




Mechanical Assemblies







CNC Swiss Type Turning: Electronic Parts and Connectors CNC Swiss Type Turning:Automotive Components





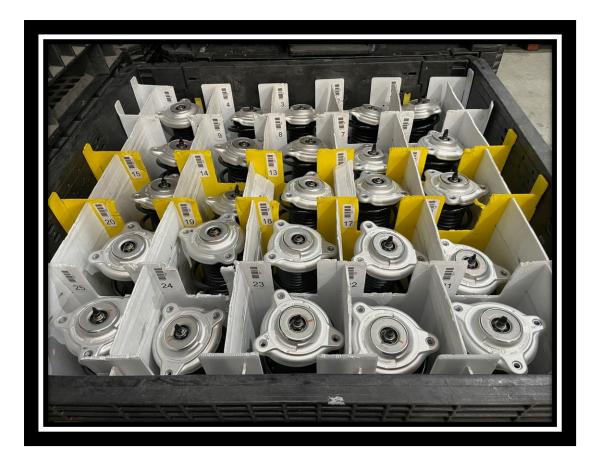




CNC Turning: Automotive Bushings

CNC Milling









Fin Sequence Kitting Service: Vendor Managed Inventory



#### Supply Chain Management: 3PL Services

Customer interface: Supply-On (EDI and performance

reporting).

ERP: SAP B1

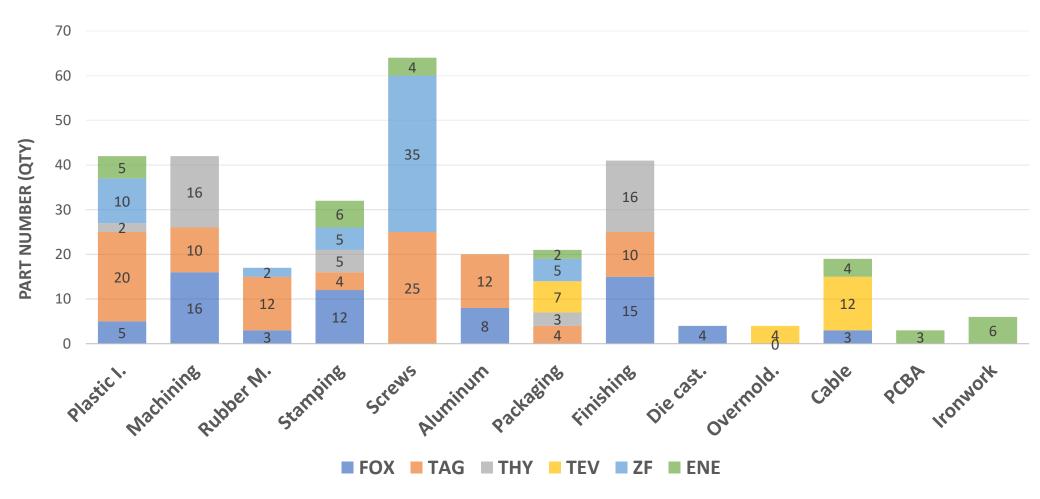
Access controlled warehouse for parts and Finished goods

- Supplier Management, Component Acquisition.
- Logistics.
- Re-packaging and Kitting.
- Sequential delivery (Just in Sequencing).
- Supply chain development.





## Supply Chain Development





# Supply Chain Reengineering

#### **Product development and reengineering services**

Purpose: ENABLE NEARSHORING

-Complement / create missing data

-Adapt design to North America's supply chain.

Design services scope:

Mechanical

Electronic and electrical

Software design



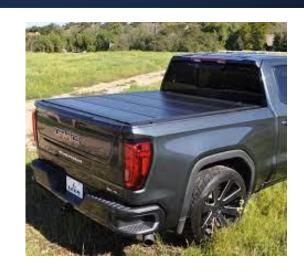


### TurnKey Finished Projects

#### Tonneau Cover Project:

- Relocalization Project from China, missing documentation.
- Exported to the USA, finished product.
- Process Designed from Scratch.
- Turnkey Product Development: Plastic
  Inyection Molds, Aluminum Extrusion Molds,
  and all supply chain (Adhesives, FPR
  Panels, rubbers and others) developed in
  Mexico









#### Contact us



An Extension of your Operations

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