## Welcome

Avalon Executive Group is an innovative recruiting firm connecting talented bilingual individuals (English/Spanish, Chinese/Spanish) with exciting job opportunities in the US and Mexico.

Drawing on more than two decades of recruiting expertise, our goal is to make meaningful connections that truly matter - each and every time.



## **ABOUT US**

At Avalon Executive Group, we are passionate about sourcing and connecting bilingual talent to great companies. Our team collaborates to deliver a quality experience for every customer we serve and every candidate we meet.

Our top recruiters have over 20 years of recruiting experience in various industries, both in the United States and in Latin America. They have successfully recruited junior to executive-level roles across a broad spectrum of sectors, including health, non-profit, retail, facilities management, warehousing, ecommerce, and more.



At Avalon Executive Group, we offer a range of recruitment services tailored to meet your unique needs:

- Recruitment and Selection. We assist our clients in identifying the right candidates for their open positions.
- Interview Facilitation. We prioritize structured, respectful, and engaging interviews to enhance candidate satisfaction and improve hiring outcomes.
- Language Assessments. We ensure candidates have the necessary language to thrive in their roles by using the ACTFL standard of proficiency.

Yareli Ramos Managing Director and Executive Recruiter



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# Español English





Making Real Connections **Conectando Talento** 建立真诚的联系

Atlanta, GA, USA | Guadalajara, Jalisco, MX

## **Services We Offer**

We offer white-glove recruiting services for mid-level, senior-level, and executive-level positions in the following job families:

- Leadership
- Management
- Human resources
- Customer service
- Sales
- Quality Control
- Logistics & Supply Chain
- Facility Maintenance
- Safety

### **Every search includes:**

- A comprehensive culture scan of the organization
- Job description creation
- Compensation guidance based on geography and position
- Candidate sourcing
- Skills and abilities screening
- Language assessment
- Education screening
- Virtual and in-person Interviewing



## **Our Recruiting Style**

Recruiting is a huge endeavor that requires time and dedication from many participants-the hiring managers, the HR team, and the candidates. At Avalon Executive Group, we strive to understand a customer's hiring needs and culture from the beginning so we can become their brand ambassadors and make a real connection.

Most external recruiters source and screen candidates quickly to fit a job description. This is especially true in the contingent recruiting world, where recruiters race against time to find and present candidates to customers to earn their commission. Studies have shown that this recruiting style only leads to high turnover and more expensive recruiting efforts.

Our boutique recruiting style ensures a placement is done right the first time leading to a long-term connection.

## Why Choose Us

- Bilingual recruiters who speak the language -English, Spanish, and Mandarin Chinese.
- Experienced team of senior recruiters
- Customized strategies to source and match talent to your organization
- Language and skills assessments included with every search
- Transparent communication and regular progress updates



## **Bilingual Talent**

In today's interconnected global economy, the demand for bilingual and multilingual employees in the US and Mexico is at an all-time high. Employers seek individuals who can seamlessly communicate with a company's diverse international clientele and partners.

Identifying qualified candidates is an arduous task, especially when considering the requirement for proficiency in multiple languages. By opting to outsource your bilingual recruiting needs, you can streamline the hiring process and achieve cost savings while ensuring that you find the best-suited candidates for your organization.

At Avalon Executive Group, our experienced recruiting professionals provide white-glove service every step of the way. Avalon will help you in your recruiting journey from consulting to planning to implementing.

