



American Industries[®]

Site Selection - Shelter Administrative Services - Industrial Real Estate

Partner for Success[®]

About us

American Industries® Group

is a private Mexican company established in 1976 that has helped over 250 international companies successfully start up and grow their manufacturing and distribution operations in Mexico through Shelter Administrative Services and Industrial Real Estate.



About American Industries®

Shelter Administrative Services:

- Over 60 clients from more than 13 countries
- Over 17,000 employees headcount from our clients
- Over 30,000 trouble-free import /export transactions per year

Industrial Real Estate:

- Over 135 buildings built and leased (17.5 million sq.ft.)
- Class A new buildings
- Presence in more than 17 Industrial Parks
- More than 160 tenants



Some of Our Clients

Aerospace



Automotive



Other Industries



Shelter Administrative Services



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Shelter Administrative Services

The easiest way to start up and operate as a foreign company in Mexico. Under American Industries' shelter service partnership, your company focuses on its core business: manufacturing/distribution, while we manage the administrative and legal functions required for your business to succeed in Mexico.

Operating Responsibilities:

Client

- Overseeing direct operations
- Full control over production and quality
- Ownership of raw materials, machinery and equipment
- Purchasing of direct materials

American Industries[®]

- Legal entity and employer of record in Mexico
- Compliance with all Mexican legal requirements
- Expert administrative support for your operation
- Solid IT platform (administrative software systems and communications data link)
- Immediate access to IMMEX, IVA and OEA certifications
- Maintains relationships with local business partners (unions, suppliers and government entities, among others)

Shelter Administrative Services

This program includes:



Human Resources

- Recruitment, selection and hiring
- Salary and benefits administration
- Labor management
- Payroll services
- Employee retention programs
- Occupational health and safety (OSHA)
- Infirmary coordination



Accounting Services and Fiscal Compliance

- Responsible for all client's tax obligations compliance, including corporate and payroll taxes
- General accounting services
- Profit sharing (PTU)
- Control of fixed assets
- Financial reports as required by client
- In charge of external audits



Customs

- IMMEX program
- Record-keeping responsibilities
- General customs services: Import/Export documentation
- Optimization of import duties
- Mechanisms for transfers between companies
- Customs compliance
- Certifications: OEA / C-TPAT, VAT (AAA)
- Coordination with customs brokers



Expatriate Assistance

- Processing of immigration permits
- Income tax management for expats in Mexico
- Payroll management for expats
- Importation of household goods
- Travel logistics and local transportation
- Car bonds
- Housing and school search
- Support getting settled in a new city

Shelter Administrative Services



Freight Forwarding and Warehousing Solutions:

- *Río Bravo* warehousing services
- Inbound land shipment services
- Outbound land and air shipment services
- Preferential rates for American Industries network
- Local freight supervision
- Documentation process



Purchasing of Non-Production Goods and Services

- Access to American Industries® online purchasing module
- Most-qualified vendors based on client's criteria
- Domestic and international suppliers for non-productive goods and services
- Quotation process management
- Manage vendor contracts
- Whitelist of suppliers
- Purchasing tracking tools
- On-time delivery
- Price optimization



Environmental and Occupational Health and Safety:

- Compliance support with environmental regulations and studies required to operate in Mexico
- Identify and obtain permits and licenses (New and renewals)
- Staying up-to-date on requirements and regulations
- Support implementing controls and procedures
- Schedule and complete regular internal inspections
- Act as client's representative during government inspections



Networking with Organizations, Clusters and Governments

- Private sector: associations, clusters, banks, etc.
- Government agencies: federal, state, municipal authorities
- Educational institutions

Shelter Administrative Services

Why Shelter Administrative Services?

By operating under **American Industries**[®] Shelter Administrative Services, you will obtain the following benefits:

Focus:

- Full control of the operation
- Focus on productivity, quality, customer, on-time delivery

Time and savings:

- Already established Mexican legal entity
- Certifications, software, hardware and licenses in place
- Lower start-up cost than a stand-alone operation
- Quick start-up
- Immediate access to **American Industries**[®] team
- Lower learning curve

- No VAT payment on imports of raw material and equipment
- No VAT payment on local purchases
- Important savings due to economies of scale in local purchases
- On-going consulting services
- No extra or hidden fees
- No mark-ups

Less Risk and Liabilities:

- Full compliance with laws and regulations avoiding costly mistakes
- Less supervision from HQ
- Option to operate under an incorporated or non-incorporated scenario



American Industries

You can count on ***American Industries***[®] expertise to start and maintain a successful operation by avoiding unnecessary problems and costly mistakes, while maximizing savings as much as possible.

Industrial Real Estate



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Industrial Real Estate Solutions

We guarantee maximum professionalism in the supervision of projects, top-quality construction, maintenance, and convenient lease terms, along with the technical expertise to provide you with the following:

Inventory Buildings

Built-To-Suit

Multi-tenant Facilities

Warehousing



In addition, **American Industries**[®] provides industrial solutions in the cities of Ciudad Juarez, Chihuahua, Delicias, Monterrey, Saltillo, Reynosa, Torreon, San Luis Potosi, Guadalajara, Queretaro, Leon and other locations within the Bajio region that efficiently serve the needs of current and new customers expanding their operations, as well as those of their suppliers.

Some of Our Certifications



ISO 9001:2015

Our quality system is certified under the ISO 9001:2015 standard.



ESG Distinction

For several years we have been recognized with the ESR award in Mexico.



AMPIP Safe Industrial Park

American Industries' Certified Safe Industrial Parks by AMPIP (Mexican Association of Industrial Parks)

IMMEX

IMMEX and IVA-IEPS Certification

The IMMEX is a program that enables foreign companies to operate in Mexico under a preferential, low-tax cost structure, allowing companies to defer VAT payments on imports such as raw materials, machinery and equipment supplies.



OEA (Authorized Economic Operator)

The OEA (Authorized Economic Operator) is a certification that aims to streamline all supply chain security standards worldwide to ensure safe trade.



**Start a successful
story in Mexico
with us today.**

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