

DeSHAZO
WITH APT PROTECTA S.R.L.
3.2 METRIC-TON



We are part of the Reliance Family of Companies



Acero Prime culture

Acero Prime is on the business of helping our customers to get what they need in an effective, efficient and effortless way; with social and environmental responsibility.

MISSION & PURPOSE

We incorporate reliable and value added supply solutions to make the work easier for those with whom we interact.

VALUES

1. Integrity
2. Service
3. Flexibility
4. Commitment



Strategic locations in USA and Mexico: Sinton, San Luis Potosi, Ramos Arizpe, Monterrey and Toluca



We can identify our customers' needs and offer them a **tailor-made solution** combining:

- Steel-processing
- Storage
- Complete supply-chain management services
- Customers maintain ownership until delivery to final customer

Acero Prime is 100% Toll Processing steel service center.

Strategic location network and support in US and Mexico



Acero Prime business model



Supply Chain Management Solutions

Importation Administration

Logistics

Inventory Management

Steel Processing

JIT Deliveries

Integrated Invoicing

Our value-added services enable steel mills, service centers, distributors, stampers, and original-equipment manufacturers to find in **Acero Prime** a competitive advantage allowing them to serve their markets more effectively and efficiently in most demanding industries such as the automotive and appliance.

Acero Prime business model

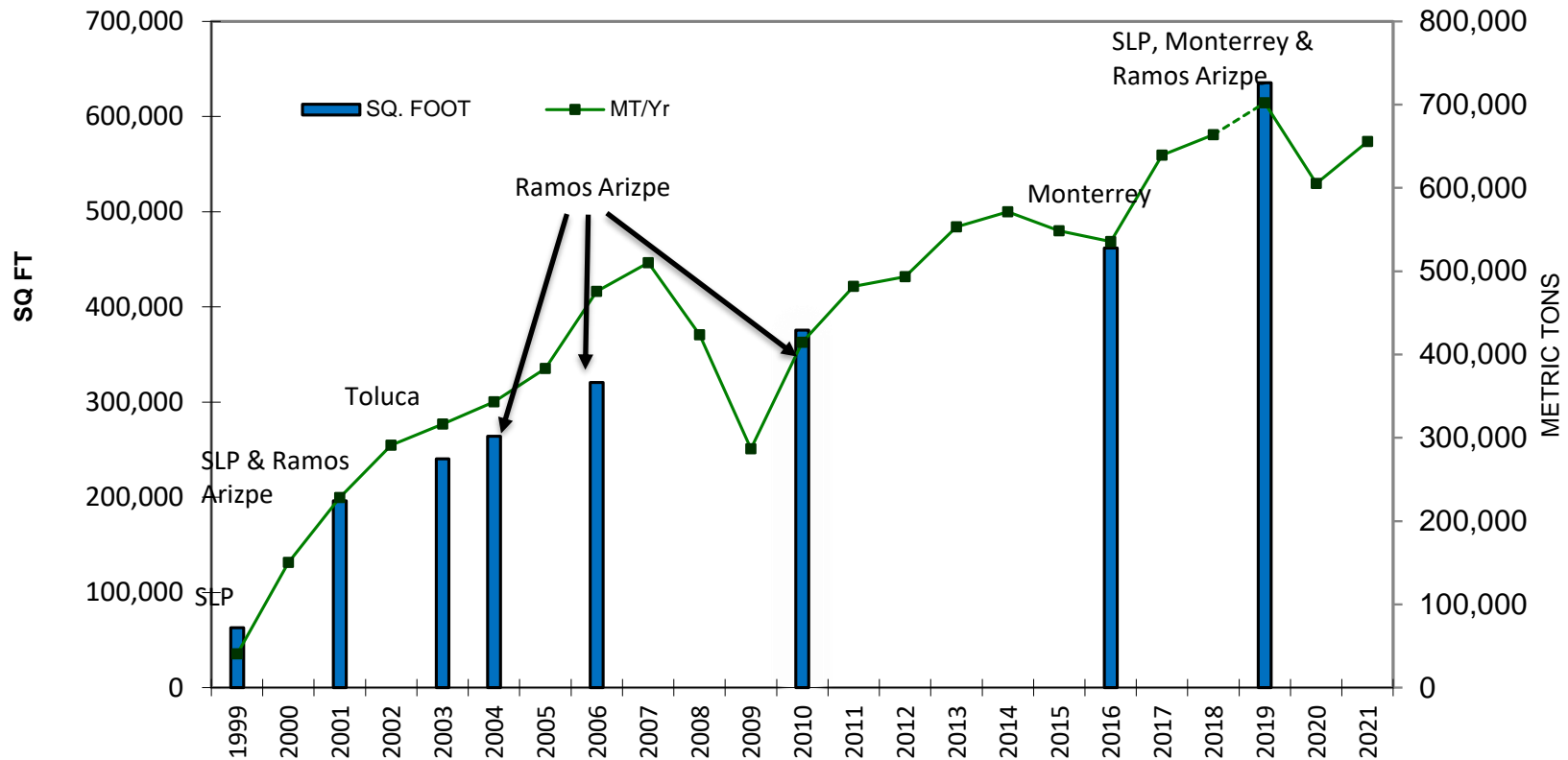


- We help our customers to get what they need in an effective, efficient and effortless way.
- Offering tailored made supply chain solutions to make the work easier for our customers.
- Strategic locations along the main industrial corridor in Mexico, equipped to serve the most demanding manufacturing industries (automotive, appliance and metal manufacturers companies).



20 years expanding with our customers

Volume and Building / Equipment Additions



Competitive advantages

- **One-stop shop** for Importation Administration, Logistics, Steel Processing, Warehousing and JIT Deliveries; **shipping more than 700,000 net tons per year for automotive industry (80%), appliance and general manufacturers.**
- **Storage, Slitting and Multi-Blanking process:**
 - 72" wide, 0.015" to 0.334" thickness, 30MT weight coils, capacity to run HR, HRPO, CR, coated, unexposed and critical surface coils; electrical steel and stainless steel.
- Integrated information system with **EDI capabilities**; and an exclusive development of a bar code system for **real time tracking of steel** within the supply chain.
- Wide experience in **temporary importation** and preferential duty programs.
- Ample **rail-spur** capacity to optimize logistics cost of material sent to our facilities.
- Integrated services at main **maritime ports and borders** in Mexico
- In-site **technical service** support.
- **Outside processing** (blanking, laser, welding & pickling)
- Obsolete & secondary **material disposition.**
- Certified **ISO 9001 | IATF 16949**

Processing Capabilities (Mexico)

San Luis Potosi 160,600 sq ft.	Ramos Arizpe 333,700 sq ft.	Monterrey 93,100 sq ft.	Toluca 44,200 sq ft
Slitter L1 <ul style="list-style-type: none"> 0.015 to 0.190", 72" wide and 30 MT max weight Slitter L2 <ul style="list-style-type: none"> 0.036 to 0.334", 62" wide and 30 MT max weight 	Slitter L1 <ul style="list-style-type: none"> 0.015 to 0.250", 72" wide and 30 MT max weight Slitter L2 <ul style="list-style-type: none"> 0.020 to 0.250", 74" wide and 30 MT max weight Multi-blanking L2 <ul style="list-style-type: none"> 0.015 to 0.250", 72" wide, 4 blanks, and 30 MT max weight 	Slitter L1 <ul style="list-style-type: none"> 0.020 to 0.250", 72" wide and 30 MT max weight 	Storage and Distribution center <ul style="list-style-type: none"> 30 MT max weight
Storage up to 45,000MT	Storage Plant 1 up to 78,000MT Storage Plant 2 up to 32,400MT	Storage up to 27,000MT	Storage up to 15,000MT
Storage & Processing: HRP&O CR Coated Critical Surface (Exposed material) Electrical Steel Stainless Steel Aluminum			
Grades: CS EDDS DP AHSS			
Technology: EDI X12 Y-Scan bar code readers Real-time information.			
Logistics: Rail-spur Port Maneuvers JIT deliveries.			
Certification: ISO 9001:2015 / IATF 16949.			

Processing Capabilities (Sinton)

7 ¼ Acres ... 315,000 Ft² under roof

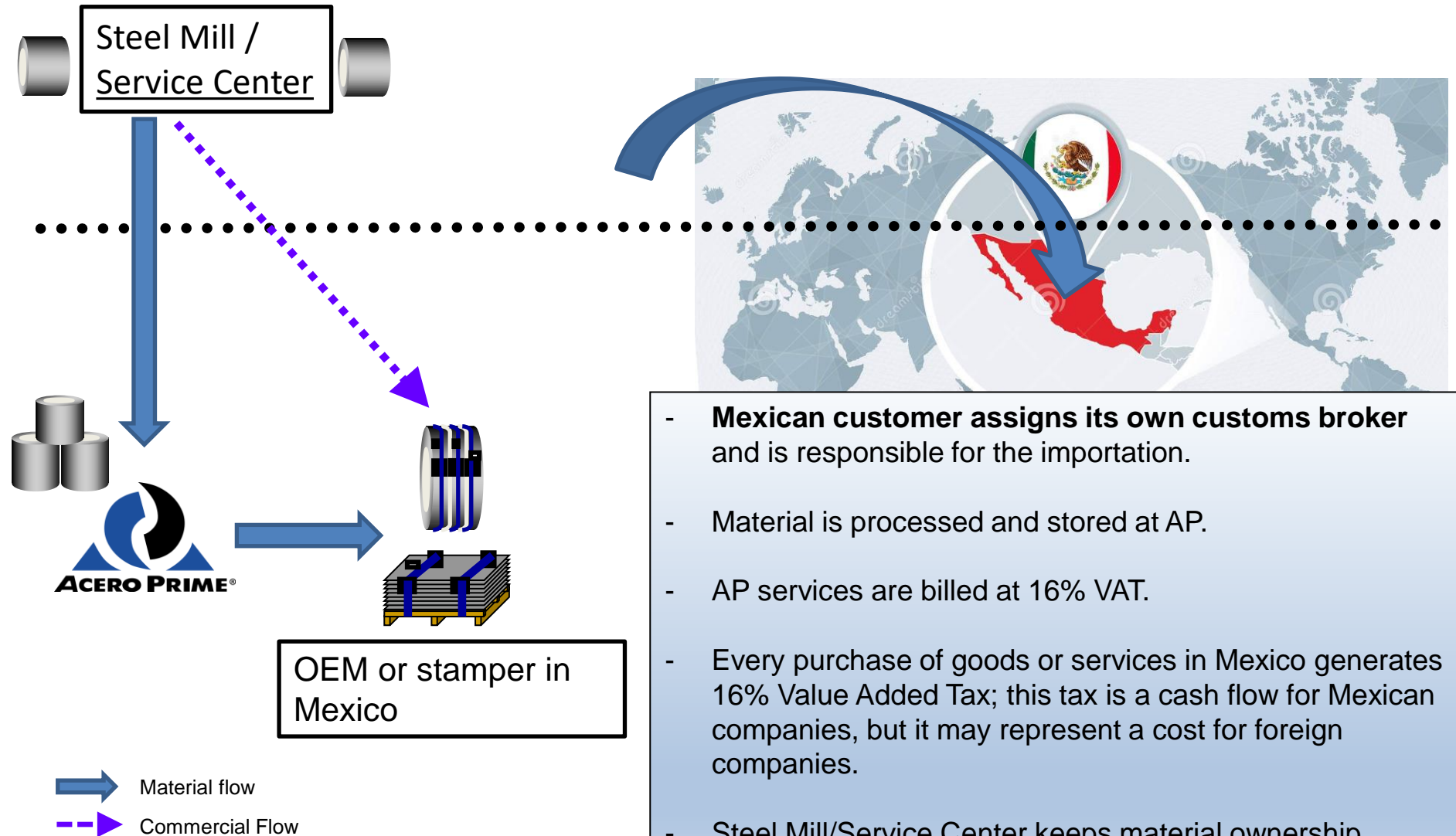
Receiving & Warehousing	Steel Coils	Rail and Truck (un)Loading under roof ➔ 50,000 tons master coil storage 106,000#/max weight, 96"/max OD Coil capacity		
Processing Capabilities >>>		Slitting		Cut-to-Length
		Light Gauge (Fagor)	Heavy Gauge (Butech)	Stretcher Level & CTL (Butech)
Coil Dimensions	Mat'l Types	PO, CR, GV, Painted, Embossed	CR, HR, PO	CR, HR, PO
	Grades	DDS – UHSS	DDS – UHSS	CS – UHSS
	Thickness	.010" - .150"	.047" - .315"	.075" – 1.000"
	Width	36" - 78"(nom)	36" - 84"(nom)	84"(nom)
	Outside Diameter	35" – 90.5"	45" - 94"	45" - 94"
	Inside Diameter	20"-24"	20"-30"	20"-30"
	Weight	106,000#/max	106,000#/max	106,000#/max
Product Dimensions	OD	35" – 90.5"	32" – 94"	
	ID	20" – 24"	20" – 24"	
	Weight	106,000#/max	106,000#/max	
	Width/ # of Cuts	24 cuts/max	24 cuts/max	36" – 84"
	Length			36" - 720" +
	Bundle Weight			50,000#/max
	Bundle Height			36"/max
Package Options		Eye Horizontal Eye Vertical Palletized Racked VCI-wrapped		Loose Banded Palletized VCI-wrapped
Finished Product Warehousing And Loading	Climate controlled warehousing ➔ 22,000 tons of slit coil storage with O/H crane and Forklift loading ➔ 10,000 tons of sheet/plate storage with O/H crane & Forklift loading Truck or Railcar loading under roof			

Some of our customers

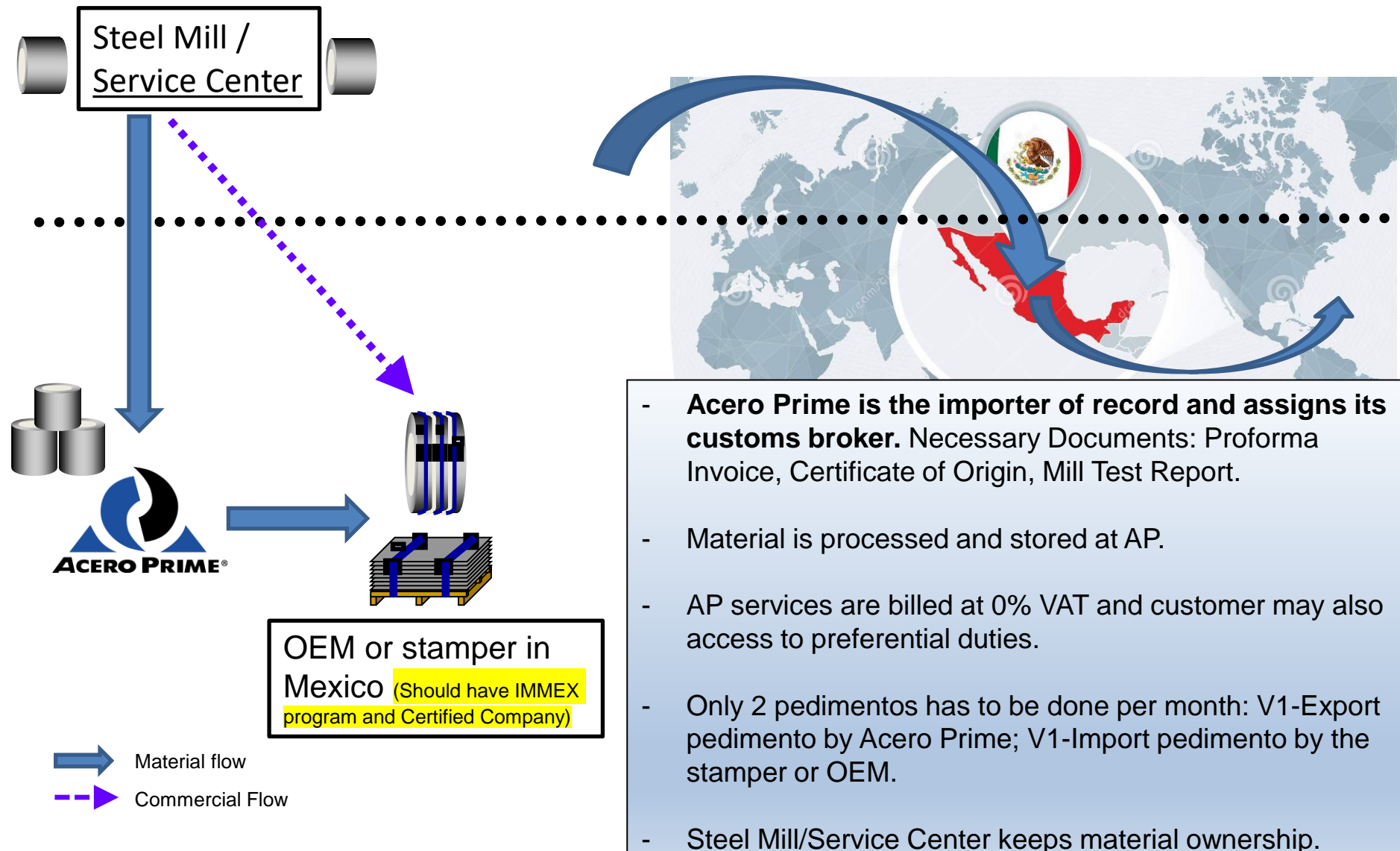


Importation alternatives in Mexico

Definitive Imports



Temporary Imports



Some advantages of Temporary Importation

- Certified companies do not pay duties and taxes upon importation.
- Services provided within Mexico by an IMMEX company may not be subject to VAT 16%.
- Agile customs clearance versus the Automatic Notice permit required.
- Up to 18 months to keep inventory under temporary importation IMMEX without paying for importation taxes.



Logistics Experience

Simplifying your Supply Chain process



Services provided at the Ports

- Unloading, warehousing and transportation in Tampico, Altamira, Manzanillo and Lazaro Cardenas
- Deconsolidation of containers
- Segregation of coils in the warehouse
- Inspections reports from our surveyor at port
- Inventories and shipments control through bar code system
- Full tracking throughout the Supply Chain (ocean and land freights tracking)
- Just in time deliveries from the port to our facilities or any other destination
- Currently handling 20,000+ MT monthly from Asia, Europe and South America



We are willing to help our customers to get what they need in the most economical way.

Thank you.