







### VELOCITY OVERVIEW

Velocity was created from a vision: Build a company unlike any other in the industry, with integrity at the core of all operations and interactions. Two decades later, our recognition as one of the industry's leading component suppliers proves high ethical standards and financial success can be complimentary.



#### ANNUAL ORGANIC GROWTH OF 20% SINCE 1999

FOUNDED IN 1999



#### 200+ EMPLOYEES GLOBALLY



#### AS6081 GLOBAL CERTIFICATION



#### PROPRIETARY GLOBAL ERP SYSTEM



ERRORS AND OMISSIONS LIABILITY COVERAGE





# **Velocity Difference**



#### WORLD CLASS QUALITY

Velocity is committed to taking a competitive leadership role in quality conformance; implementing one of the industry's most comprehensive quality inspection protocols, providing our customers the highest level of confidence.

#### Velocity will leverage its existing regional Inspection and Distribution Centers ("IDCs") in Austin, Amsterdam and Singapore for inspection, storage and global distribution coverage. We also employ Proximity Warehouses, where required.

**GLOBAL** 

DISTRIBUTION

Through access to our in-stock inventory, our worldwide network of qualified suppliers, and the speed and global reach of our proprietary sourcing software, we fulfill our customer's most challenging component requirements.

**SUPERIOR** 

SOURCING

#### SUPPLY CHAIN SOLUTIONS

Velocity provides integrated and custom solutions designed to reduce procurement and administrative costs, increase inventory turns, improve cash-to-cash cycle times and significantly reduce internal overhead costs.

#### SHORTAGE

Allocated items or parts that are outside lead time

#### **EXCESS**

Mitigating either obsolete or slow-moving inventory, determining dispositioning strategy (scrap, consign, buy)

#### **INSPECTION**

Recertifying existing customer inventory, certifying incoming customer inventory, and/or certifying transfer inventory between OEM and new EMS partner

#### LTB/EOL

Managing the buying, storing, and distribution through the customers' redesign efforts

#### PPV

Cost reduction from the current suppliers' price

#### VMI

Vendor Managed Inventory (VMI); Just in time delivery, quicker turns

#### **VENDOR CONSOLIDATION**

Reviewing the customers' current supply chain and examining areas of weakness, then leveraging an opportunity to consolidate multiple suppliers into one consolidated supplier



#### **CORE SOLUTIONS**

Integrating procurement, shipping, customs, inspection, warehousing, and enterprise resource planning systems to solve supply chain interruptions.

# Comprehensive Solutions

BUFFER STOCK	CASHFLOW	COST SAVINGS	EMS DISTRIBUTION MANAGEMENT	EOL MANAGEMENT
EXCESS & OBSOLETE	EXTENDED PAYMENT TERMS	GLOBAL SUPPLY BASE	INSPECTION SERVICES	LTBs
MOQs	OBSOLETE	ORDER MANAGEMENT	OVERHEAD	<b>REGION/LOCATION</b>
SHORTAGE	SLOW MOVING INVENTORY	STORAGE & HANDLING	TAX LIABILITY REDUCTION	VENDOR MANAGED INVENTORY



# **HOLISTIC SUPPLY CHAIN**

Unquestionably, the world's leader in quality conformance inspection and detection





#### RELIABLE

Receipt of counterfeit product automatically blacklists vendors to prevent future purchases

## **VENDOR RATING SYSTEM**

#### **Globally accessible**

Velocity utilizes an automatic data-driven supplier rating system based on actual receipt and inspection results, to ensure that we purchase from suppliers capable of delivering **CONSISTENT HIGH QUALITY.** 

#### QUALITY

Average conformance rating based on weighted results of Velocity's inspection protocol

#### SUBJECTIVE

Averages overall vendor experience (customer service, return policy, cost, speed, etc.)

#### TIMELINESS

Average of days late from vendor promised A-D date

#### VOLUME

Averages number of orders received from vendor

ber of **A-D** 

# **VELOCITY'S INSPECTION PROTOCOL**



#### TANDARD INSPECTIO PROTOCOL

Based upon AS6081 Level A Driven by commodity type



#### INSPECTION SAMPLING PLAN

Multi-stage sampling plan based on the c=0 sampling plan found in Table 1 of "Zero Acceptance Number Sampling Plans"



#### INSPECTION CAPABILITIES

Documentation and Packaging General External Visual Inspection Detailed External Visual Inspection Dimensional Verification Remarking (Acetone/Scrape/1M2P) X-Ray XRF (spectrometer; elemental analysis) Decapsulation/Die Markings LCR Solderability Test Scanning Electron Microscope (SEM)

# **Certifications, Memberships & Affiliations**





# **BRAND PROMISES**

Trusted to L.E.A.D

#### Loyal

We believe in doing what is right. Treating colleagues, customers, and partners with respect – and inspiring trust by aligning our words, behaviors, and actions to achieve a standard of organizational and individual excellence.

#### Enterprising

We hold initiative, creativity, and personal responsibility in the highest regard. We leverage our resources to solve our partners' unique and demanding challenges.

#### Adaptable

We thrive by listening to, and learning from, our business partners and rely on meaningful collaboration to achieve success internally and externally. Each and every challenge is an opportunity to deliver exceptional value for our customers

#### Determined

We value dedication, innovation, and relentless determination to our team and our mission while fostering a family spirit of connectedness which fuels us to be our best.

# **BRAND PROMISES**

We take pride in being S.A.F.E

#### Secure

We provide superior supply chain security. Our global sourcing experts, guided by a comprehensive supplier selection process, combined with industry-leading counterfeit avoidance protocols, ensure our customers receive the highest quality products and services.

#### Aligned

We are a preferred supply chain partner in all major market verticals, a testament to our versatility and enterprising nature. Our global reach allows us to meet our customers exactly when and where they need us.

#### Flexible

We reduce TCP by offering a suite of customized solutions, extended payment terms, and order scheduling. We respond to our customers' challenges by leveraging our exceptional people, processes and protocols to match each customer's specific business need.

#### **Ethical**

Our L.E.A.D. values guide everything we do. Our customers trust our ability to secure their supply chains, and this trust forges relationships that other currencies cannot buy.



## **FOLLOW VELOCITY**

