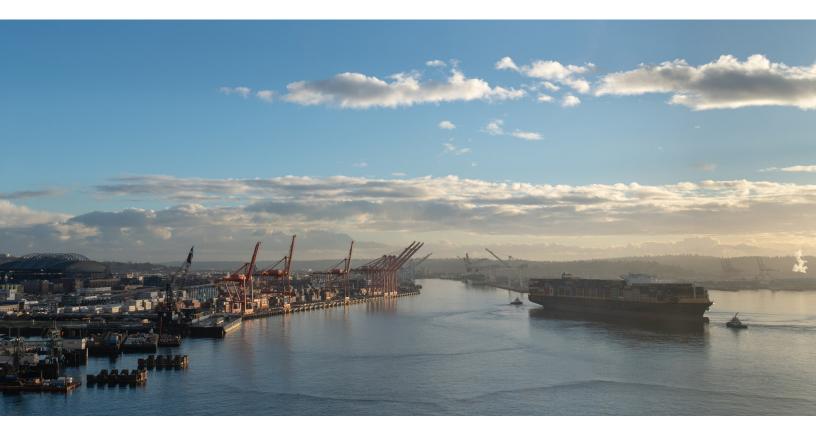
Our Company | 2023

Expeditors is a global logistics company that satisfies the increasingly sophisticated needs of international trade through customized solutions and seamless, integrated information systems. We listen to your unique business needs and design tailored supply chain solutions. As a non-asset based organization, we have considerable flexibility when managing our customers' supply chains.

Our industry professionals, award winning processes and globally unified systems enable us to deliver exceptional customer service. We take great pride in ensuring that our customers receive the same high level of service everywhere in the world.





Who We Are





Founded in **1979**

Seattle Global Headquarters

London, Dubai, Singapore, and Shanghai Regional Headquarters

350+ Locations

100+ Countries Served OUR CULTURE

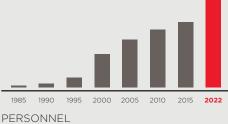
To create unlimited opportunities for our people through sustainable growth and strategic focus, inspiring our premier customer-focused logistics organization.

VISION

MISSION

To set the standard for excellence in global logistics through total commitment to quality in people and customer service, with superior financial results.

1985 1990 1995 2000 2005 2010 2015 **2022** REVENUE \$17 Billion 1985 1990 1995 2000 2005 2010 2015 2022 1985 1990 1985 1990 1995 2000 2005 2010 2015 2022



COMPANY GROWTH

Air Freight

Customs Brokerage, Transcon,

2022 REVENUE

Breakdown By Product

Air Freight		Distribution & Other Services
38%	35%	27%

Ocean Freight & Other Ocean Services





TRANSPORTATION

Choose from ocean, air, or ground options that are reliable, predictable, and cost effective.

Because Expeditors doesn't own the ships, airplanes, or trucks we use every day, we can apply our expertise to craft a more flexible and customized solution that fits your needs, instead of ours.

- Air
- Ocean
- Ground
- Multimodal
- Project Cargo

Expeditors Core Services



CUSTOMS & COMPLIANCE

Tap into innovative technology and our extensive understanding of both global and local regulations.

Even when multiple logistics providers, freight forwarding agents, and other vendors are involved in the same supply chain, Expeditors offers expertise, exceptional customer service, and transparent and consistent process management.

- Customs Brokerage
- Tradewin Trade Consulting
- Trade Flow Trade Management



WAREHOUSING & DISTRIBUTION

Connect and expand your global operations network anywhere in the world with real-time visibility.

With our integrated and unified global information technology, you get real-time visibility and reporting on inventory, along with connectivity that allows you to expand your global operations virtually anywhere in the world. We keep your supply chain—and business—moving.

- Order Fulfillment
- Specialized Programs
- Value-Added Services



SUPPLY CHAIN & VALUE-ADDED SOLUTIONS Optimize logistics with tighter risk and inventory management.

There is a level of complexity involved around international container deliveries due to a required level of coordination between multiple parties that drives a need for active management and oversight. We provide a managed service to build predictability in the process to minimize exceptions including spend.

- Order Management
- Delivery Management



Expeditors Brand Portfolio

CARGO SIGNAL™

Our Cargo Signal subsidiary brings new levels of supply chain control and visibility through digital services powered by a proprietary, sensor-based logistics system, and a 24x7x365 Global Command Center staffed with seasoned professionals trained in risk management, logistics, and supply chain security. Through our high-tech, high-touch approach, we help customers develop cost effective solutions targeting supply chain vulnerabilities, and enable rapid decision making through in-transit visibility to avoid delay and loss.

CARRIER ALLOCATION

A collaborative web-portal designed and developed by Expeditors that forecasts, plans, and connects customers, carriers, and forwarders weeks in advance of shipping to determine the optimal flow of product prior to the booking process. The portal leverages the optimal plan data and collection of as-shipped data to create industry-leading KPIs on carrier performance, shipper adherence to plans, and exception trends, generating supply chain agility and resiliency.

ECIB

Expeditors Cargo Insurance Brokers (ECIB) provides quality cargo insurance brokerage and risk management solutions tailored to the specific needs of our clients. ECIB consists of innovative, logistics-focused experts who provide exceptional customer service and unparalleled solutions in cargo claims management.

ONYX STRATEGIC INSIGHTS

Onyx was created to connect the dots between geopolitics, macroeconomics and business strategy. The group's aim is to help you make sense of complex developments around the globe and translate insights into action.

SUPPLY CHAIN SOLUTIONS

Our Network Solutions group works closely with you to help raise the levels of performance in your supply chain. This is accomplished by focusing on supply chain design as one of the most important drivers of overall performance.

TRADE FLOW®

Trade Flow is an integrated suite of collaborative supply chain software applications that are designed to assist importers and exporters in managing international trade challenges. Through web access to international tariff data and rules, Trade Flow helps reduce the risks and manage the costs associated with importing and exporting in today's compliance driven and security conscious global trade environment.

TRADEWIN®

Our professional consulting services subsidiary works with customers to find pragmatic and meaningful solutions to the complex problems facing global traders. Tradewin is an expert import/export team to handle any import or export regulatory issue that may arise.

