



# Auto-Kabel Group

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PP - Rel.: J.S.

Date: September 2018

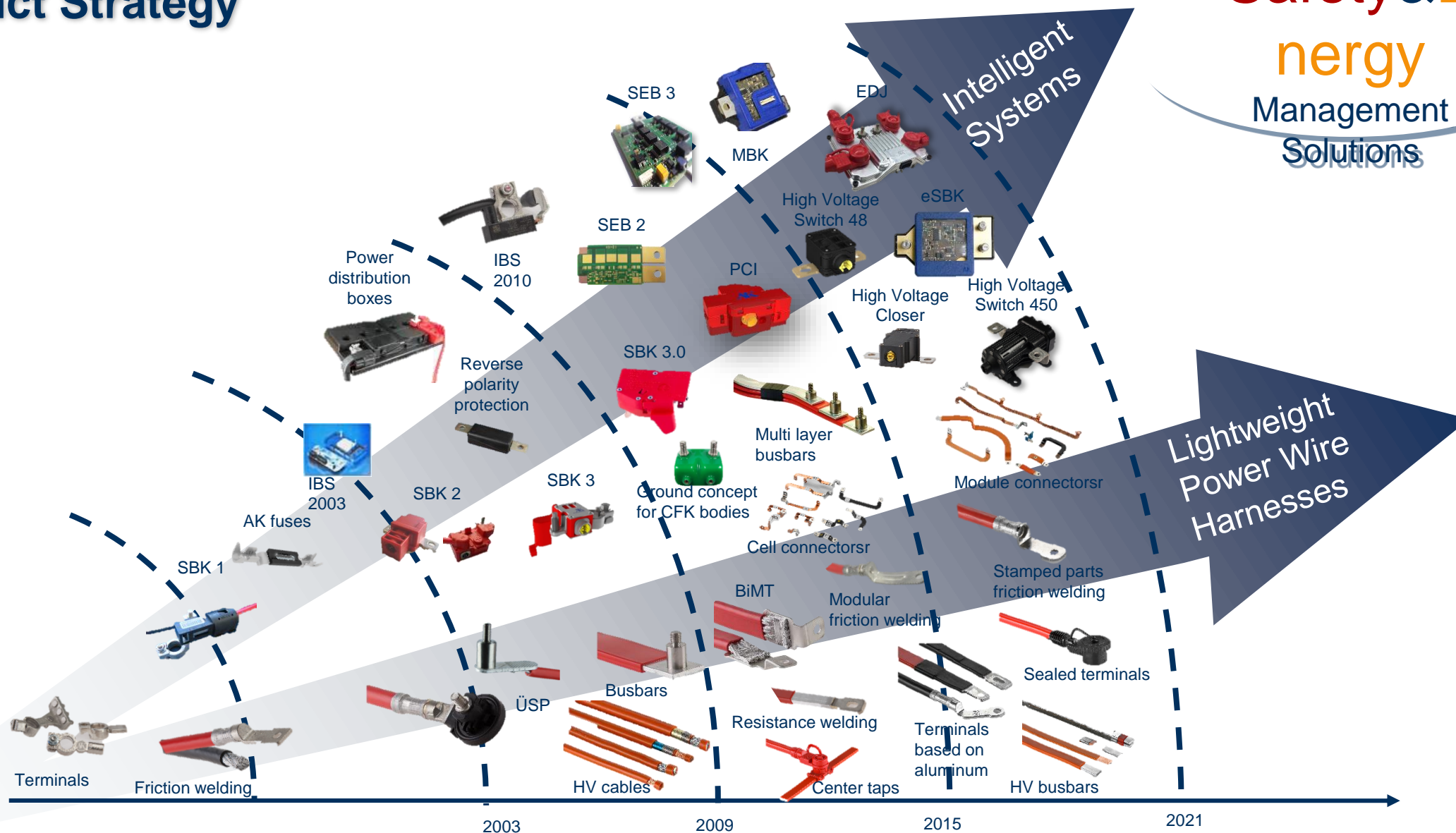
## Overview



Auto-Kabel Group, overview  
(source: AKMG)

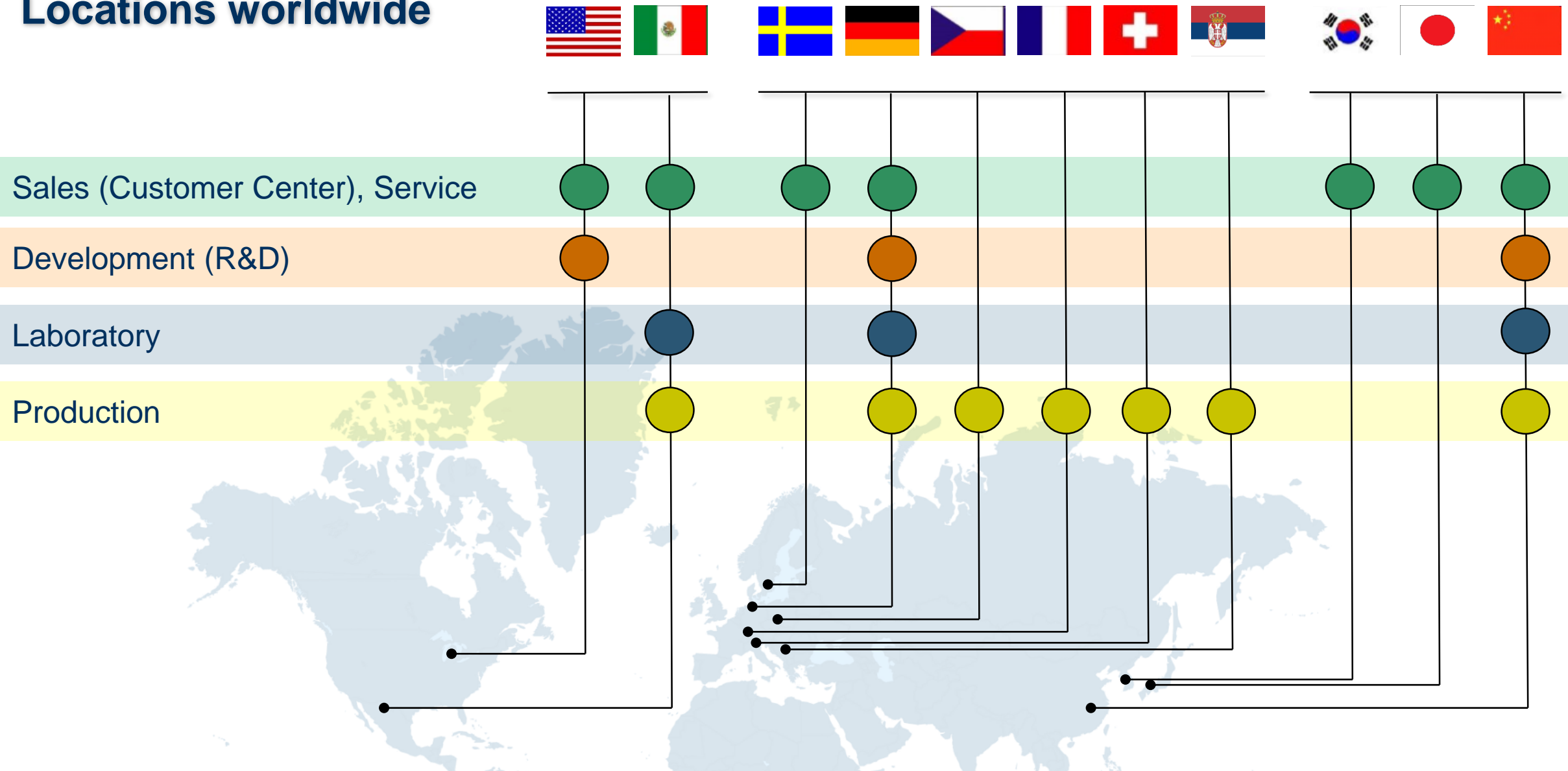
- ▶ Privately owned company, founded 1930 in Cologne (NRW)
- ▶ Globally operating venture, 9 production facilities in 7 countries on 3 continents
- ▶ Quality Standard IATF16949
- ▶ More than 80% Tier-1 OEM suppliers
- ▶ Product focus: innovative product solutions in the scope of battery cables and cable routing as well as of electrical safety for all voltage levels in vehicles
- ▶ Development partner for customized battery cables and functional components for OEMs and Tier-1 since 1970
- ▶ Global technical leader in aluminum battery cables

# Product Strategy

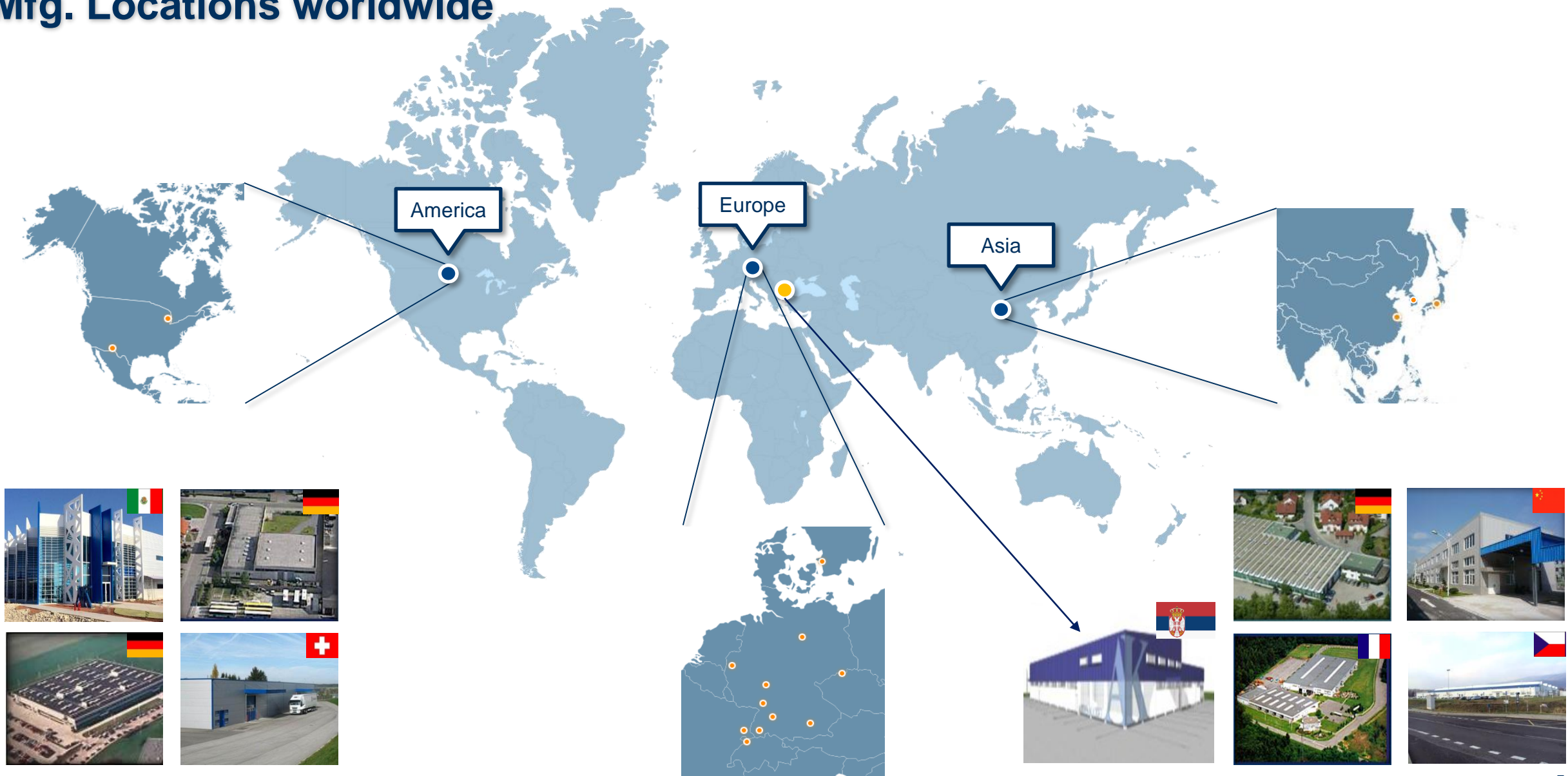




## Locations worldwide



## Mfg. Locations worldwide



## Auto-Kabel de México S.A. de C.V. - AKMX



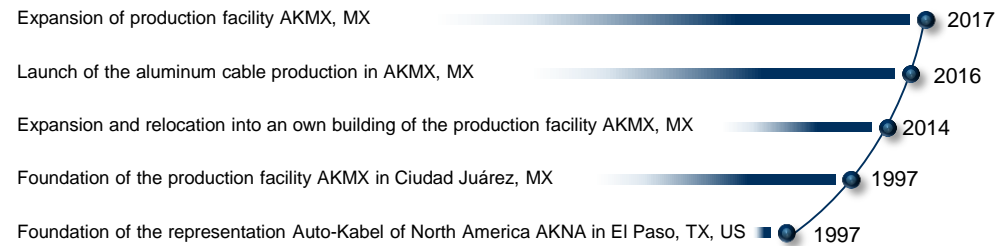
### Main Customers:

- General Motors
- DAG
- BMW
- Ford
- Audi
- Honda
- Daimler Trucks

### Activities:

- Production
- Prototype
- Laboratory
- Sales (Customer Service)

### History



**Header DUNS - 124029161**  
**Manufacturing DUNS – 816329254**

**Ciudad Juárez, Chihuahua, México**

**Size: 240K ft<sup>2</sup> ( 22K m<sup>2</sup> )**  
**Employees: 658**

### Main Products:

- Cu and Al Battery Cables Assemblies
- **HV Battery Cable Assemblies**
- Cu Battery Interconnects
- Cu Ground Straps Assemblies
- Al Busbar Assemblies
- PFC's Assemblies
- PVC and PUR Extrusion Line (Cu and Al)



## Product Portfolio & Service: Cables & Components

### Harnesses



### Cables



### Cable components



### Connection technologies



- ▶ Full service around battery cables
- ▶ Development of specific components
- ▶ Design and dimensioning of starter-/ alternator harnesses
- ▶ Development support for new electrical system topologies
- ▶ Individual applications with high flexibility

## Product Portfolio & Service: HV-Cables and Components

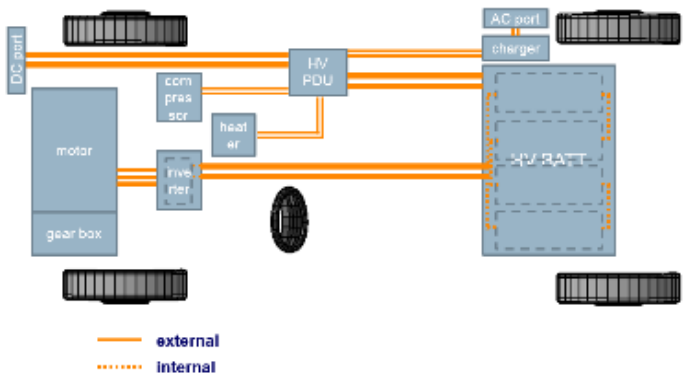
**HV-Cables**  
(with and without shielding)



**HV-Busbars**  
(cell- and module connectors)



**HV-Components**



- ▶ Long term HV-experience
- ▶ Worldwide cooperation with OEM'S and Tier1
- ▶ Low contact resistance based on intermetallic connection
- ▶ Customized HV-systems
- ▶ Worldwide availability thanks to worldwide customer proximity
- ▶ HV-Cables out of Copper and light weight Aluminum



## Product Portfolio & Service: Functional Components

### Fuses 12 V

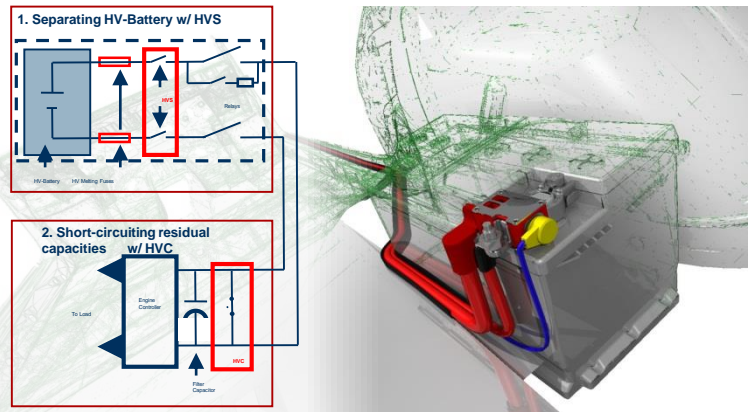
- pyrotechnical
- classical



### Fuses/Switches 48 V, 450 V



### Mechatronic functional components



- ▶ Research & Development of mechatronic functional systems (switches, sensors, energy storage systems)
- ▶ Support in energy distribution problems
- ▶ Support in analyzing, optimizing, redeveloping of electrical systems
- ▶ Willingness and power to take new approaches and to review the „status quo“ together with our costumers
- ▶ Power of innovation as driver for improvement



## AK Group Certifications

IATF 16949:2016



ISO 14001:2015



ISO 50001:2011



## Customer Awards / Certifications

Supplier of the Year  
Award by GM  
(2006, 2008)



Supplier Quality  
Excellence Award  
by GM (2014, 2016,  
2018, 2019)



Excellent Innovation  
Supplier Award  
by SAIC (2016)



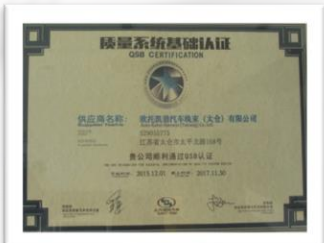
Excellent Quality  
Supplier Award  
by SAIC (2018)



Gold Supplier Status  
Award by GM (2014, 2015)



QSB Certification  
by SGM (2015)



Excellent Supplier Award  
by BBAC (2015, 2016)



Q1 Supplier Award  
by FORD (2009 - 2017)





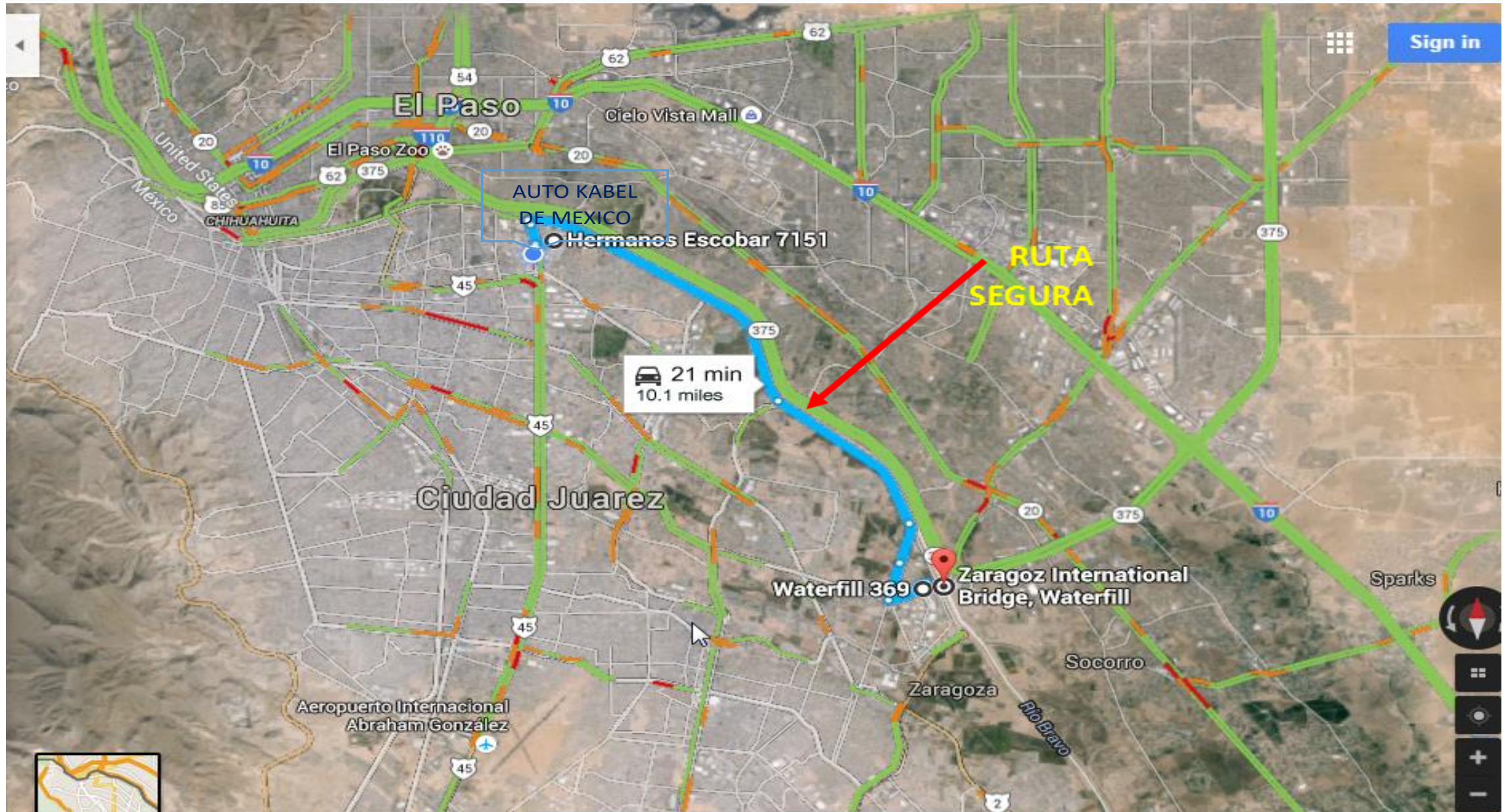
# Cordova Bridge

Secure and fast access to bridges of customs





# Zaragoza Bridge





## **POLITICA**

### **En Auto Kabel de México**

**Estamos comprometidos en lograr y mantener una empresa LIBRE DE DROGAS promoviendo la seguridad de todos nuestros empleados, clientes, proveedores e instalaciones ante cualquier amenaza, actividad ilícita o de terrorismo.**

## **POLICY**

### **In Auto Kabel of México**

**We are committed to achieving and maintaining a DRUG FREE company promoting the safety of all our employees, customers, suppliers and facilities against any threat, illegal activity or terrorism.**





Thank You