

*Your Business
Partner in
Mexico*



**GLOBAL
VALUE
WORKS**

Current challenges and opportunities



Supply from Asia has been experiencing increased risk which manifests in:

- Low availability
- Increased lead-times
- Longer pipe-lines
- Quality issues
- Innovation low speed

Mexico has a well-established manufacturing footprint with clusters for industries such as aerospace, automotive, home appliances, plastics and logistics.

We will provide the sourcing solution you need in Mexico, from specific deliverables to turn-key

Global Value will **locate and onboard** reliable suppliers to improve your supply chain for speed, quality and flexibility

As **sourcing and quality specialists**, we are experts who will make your sourcing process more effective.

We do this through our **broad wealth of relationships and alliances** with suppliers in Mexico and around the globe to develop agreements that ultimately help your business to **act faster** and become **more profitable**.



We will locate and select suppliers and components based on your specifications and bring them to mass production according to your needs. Our quality experts will perform recurrent audits to verify **compliance to required standards**.



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Chicago

Houston

Querétaro

OUR ADDRESS

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USA

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GLOBAL
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Metal Works



Machining



Welding



Coating



Measuring



Cutting



Bending



Punching



Heat Treating



Assembling

Expert Team

We are proud to provide our customers with multiple professional perspectives, and a wealth of knowledge and experience to bring the best solution to their current challenges



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Meet Our Team



Federico Massieu
Managing Partner

With over two decades of professional experience, Federico has had the opportunity to visit, assess and strengthen ties with dozens of manufacturing companies in Asia, Europe and the Americas, to develop new businesses and drive innovation, quality and productivity programs.

He is a curious, creative, hands-on and global-minded professional with a strong dual expertise, business and technical. As an Industrial Engineer with a global MBA, he enjoys creating and optimizing working systems to increase profitability, as well as learning and sharing his experience and knowledge. He has successfully helped a great number of companies to onboard new businesses and components from early design stages to mass production.

Federico is also passionate about lean manufacturing and its principles: Value from the customer's perspective, waste elimination and respect for people.

After more than 25 years working on different industries, Gastón has developed an accurate sense of creativity and team managing.

During his career, he has collaborated with companies in North and South America, Asia and Europe, and has accomplished several goals by being a thorough analyst and a team leader; he has an intuitive mind as a problem-solver and closer. He has managed projects from starting an idea to the implementation.

As an Industrial Engineer with a Finance background, he is a highly experienced asset that captures and understands the complete picture of every development.

Gastón has been involved in several global programs that have become game changers.



Gastón Claisse
Program Management

Meet Our Team



Israel Pérez
Quality

With more than 25 years of professional experience in quality and service processes, Israel has led several design and quality teams and programs. He believes that focusing on people and culture is the first step to develop a culture which places the customer at the center (Quality Culture) and maintains a continuous improvement in a never-ending process.

He is passionate about quality principles, team working, creativity, hands-on working, and commitment to human development. As an Industrial Engineer, he is experienced in problem solving, six sigma, design, quality (culture, industry 4.0, and KPI's). He has enjoyed participating in numerous training programs, such as Toyota's TPS training in Japan, and a wealth of quality projects.

"If you can believe it, you can create it"

Karina has over 20 years of experience in manufacturing processes. She has participated in designing and implementing production lines from the assembly methods to the definition of the workforce, as well as the lay outs and equipment for the processes using Lean manufacturing principles and tools, reducing transformation costs.

As an industrial engineer and KPO she has gained experience in cost reduction projects and new product introductions. Thanks to her initiative, commitment and passion for continuous improvement, she has generated sound economic results by applying Kaizen in different companies.

Part of her results have been obtained through her mentality of added value creation for the customer, with minimum resources, ensuring the quality and safety of the people who transform the products.



Karina González
Lean Manufacturing

Meet Our Team



Federico Massieu Sr.
Industrial Design

Federico brings to the team more than 50 years of experience in the design of manufacturing processes, design and manufacturing of spare parts, toolings, jigs, machines and fixtures.

He is passionate about increasing the efficiency of productive processes through the design and manufacturing of machines, tools and jigs. He has worked for many types of industries such as automotive, appliances, pharmaceutical, food, hardware, construction, always with the highest professional standards.

He enjoys spending time at the machine shop that is focused on new developments and prototyping.

With 35 years of industrial experience, 17 in the production area and 18 in Sourcing, Julio brings a proactive and innovative approach to the team with a gift of service to those who need it.

He has participated in many production and administrative projects with outstanding results.

During his practice in the production area, he was responsible for the implementation of manufacturing cells, correct use of materials, implementation of new products, improvement of production and quality and on-time deliveries. While in sourcing, he was responsible for locating suppliers, negotiations, generation of savings, and setting up events to recognize the best suppliers, among other responsibilities.

As a result of these activities and his attitude of service, he has provided a high positive impact in all the companies and projects where he has worked.



Julio González
Sourcing



Thank you!

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