

### **Company Presentation**

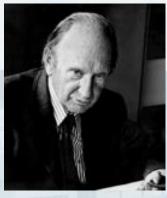
GROB

Competence in Advanced Technologies Worldwide



### A Success Story...

### **Over Four Generations!**



**Dr. Ernst Grob** Founder and Managing Director of Ernst Grob Werkzeug- und Maschinenfabrik

### 1926-1952



**Dr. Burkhart Grob** Managing Director and Supervisory Board Chairman of GROB-WERKE

1952-2016



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### **Our Company History Started Over 95 Years Ago**

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**Mindelheim, Germany** 

Output: EUR 856 million Employees: 4,701 (in Mindelheim since 1968)

1926



### **Our Company History Started Over 95 Years Ago**

**São Paulo, Brazil** Output: EUR 62 million Employees: 518

1956

Bluffton, USA Output: EUR 129 million Employees: 611

1983



### **Our Company History Started Over 95 Years Ago**



**Dalian, China** Output: EUR 104 million Employees: 806

2012

**Pianezza, Italy** Output: EUR 16 million Employees: 83

2017

# **GROB GROUP**



5

SALES AND SERVICE BRANCHES

15

7,000 EMPLOYEES WORLDWIDE

GROB



## **Output in Mio. EUR by manufacturing plant**

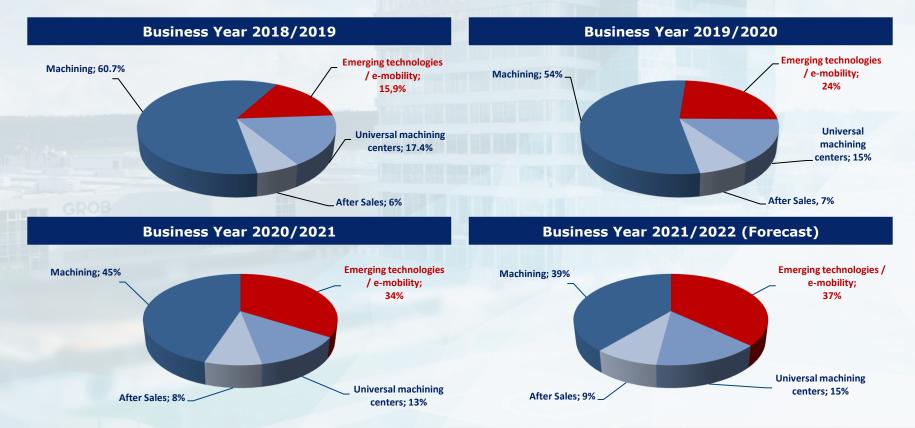
#### 2009/10 to 2021/22



#### \*forecast



# Output distribution according to product range 2018/19 to 2021/22





### **Transformation in the Machining**

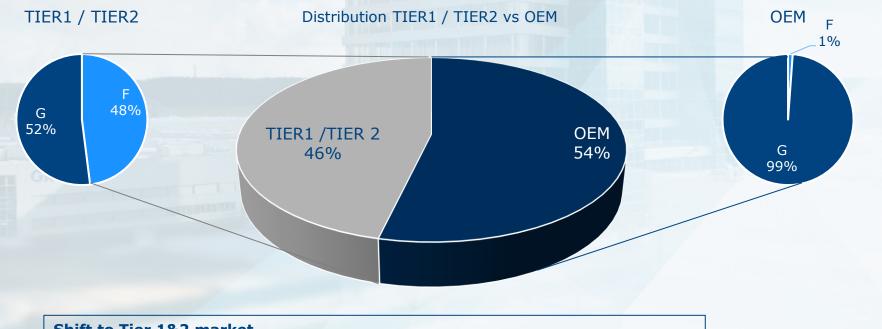
#### Part type and quantity change





### Transformation in the Machining

#### Ratio between OEM and TIER 1 / TIER 2 supplier



#### Shift to Tier 1&2 market

- "Key Components" shift from OEM to TIER1 / TIER2 suppliers
- New E-Mobility and chassis parts are delivered by TIER1 / TIER2

since 01.03.2021 Status quo: 01.10.2021



### **GROB Product Overview**



**1.** System business



2. Universal machines



3. Assembly systems



4. E-Mobility



6. GROB-NET<sup>4</sup>Industry



5. Automation

7.Used machines



### **GROB Industry Range**

#### Precision at the highest level





### Starting into a digital future with GROB-NET<sup>4</sup>Industry GROB



# **Other Technologies**

### ...a glance into the future

#### Additive Manufacturing



First pre-series system planned for 2021/2022

Completion of a pilot plant for lamination processes planned for 2021 Completion of a pilot plant planned for 2021/2022

#### **Battery Cell**











### **GROB MEXICO**



#### **Excellence in advanced technology worldwide**





Jörg Wagner





#### **Key Facts**

- Founded:
  - → Grob Mexico was founded in July 2000 in the city of Saltillo, but strategically relocated to Querétaro in the year 2011.
- Number of employees:
  - → As of November 2021, Grob Mexico currently employs more than 40 persons in engineering, field service and adminstrative.
- Turnover:
  - → Grob Mexico's turnover for FY2019/20 was of more than 9.250.000 €
- Grob Prescence:
  - → Currently there are more than 865 installed spindles across the country and more than 55 special purpose machines and transfer lines.

#### **Serviceportfolio / Products**

- GROB has a strong presence in Mexico's Automotive Companies.
- GROB Mexico has over 40 technicians distributed in the country. All technician's native language is Spanish and all of them are fluent in English as well.
- Customer's training & production support done by GROB Mexico.
- After Sales Service Solutions managed locally.
- Fast response to spare parts & service support.
- Grob Mexico's local Spindle Repair Shop guarantees faster responses.
- Grob Mexico's Showroom has capability for prototyping, and complete turnkey solution developments.









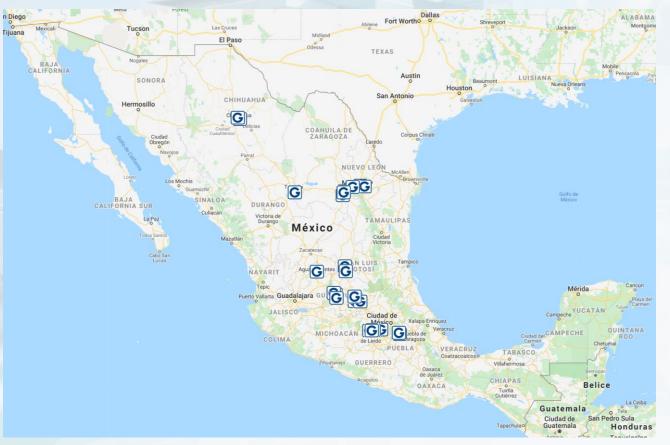
#### Motor Spindle Repair Shop since 08/2020

- Advantage for our customers giving a faster and reliable in-house repair process, assuring quality and customer satisfaction.
- Large stock of Motor Spindles available.













## **THANK YOU** for your attention!



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