Welcome to KGM

Khugawa Mexico



Kinugawa Rubber Group Core Business

Motivated by our driving principle, "to manufacture products our customers can trust," we are striving to deliver the highest quality product from each of our processes; from design and development to final production, while establishing a strong, resilient corporate structure that is responsive to any kind of change.

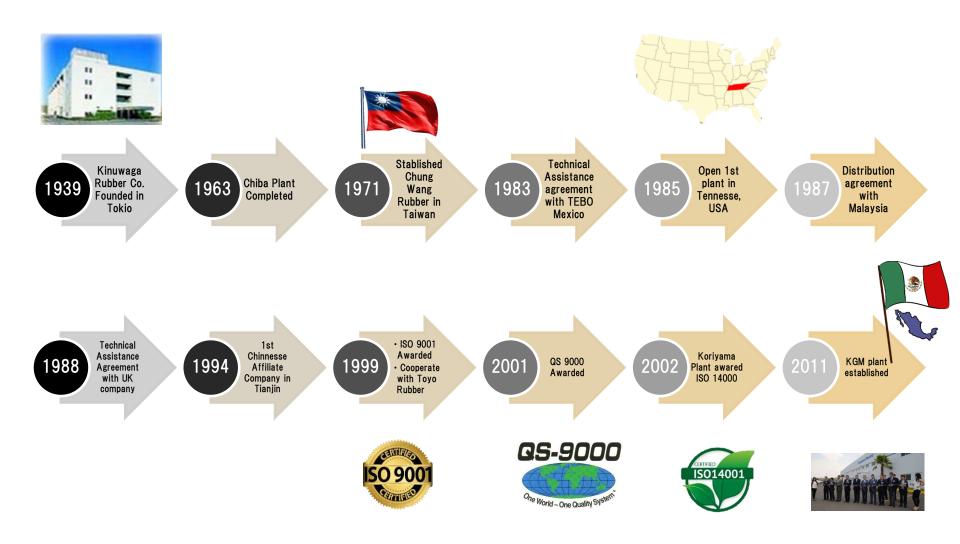
Takashi Moriuchi, President



Kinugawa Group Presence

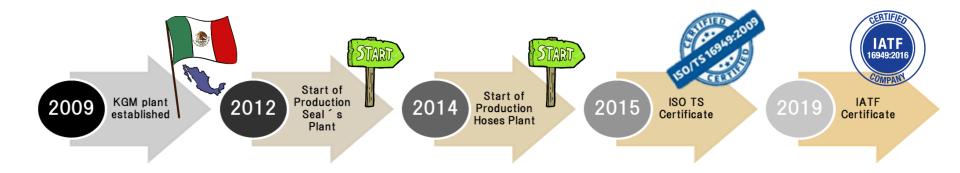








Our History... As KGM



One Team... One Voice...

Abre empresa japonesa en Parque Industria

ALBERTO MARTINEZ NOTA PUBLICADA 2/26/2011

La empresa japonesa Kinugawa/Tepro, planta Irapuato, abrio formalmente sus puertas en el Parque Industrial Castro del Rio con una inversion de 10 millones de dolares y la generacion de 300 empleos.

La empresa dedicada a la fabricación de molduras plasticas tanto rigidas como flexibles, aislantes de vibración y mangueras para el sector automotriz y de autopartes.

La matriz de la empresa, Kinugawa Rubber Industrial se encuentra en Tokio, ahi se fundo en 1939 y actualmente es una de las empresas lideres en su ramo, tiene 11 plantas en todo el mundo, dos de ellas en America Latina.



FOTO: MARCOLINO WITRAGO Autoridades estatales y municipales estuvieron presentes en la inauguración de la empresa japonesa Kinugawa ubicada en el parque industrial Castro del Río.





Kinugawa Mexico

- Stablished on Dec, 2011-Jan 2012
- Total investment: 7,000,000 USD
- The total size of the company land is $55,000 \text{ m}^2$, divided on 2 factories:
 - 1. Seals (14,000 m²)
 - 2. Antivibration & Hoses (4,960 m²)
 - Plus free space to build
- The employees are in total 295, (March, 2022), distributed as:
 - 1. Seal = 98
 - 2. Antivibration = 8
 - 3. Hoses = 60
 - 4. Support Areas = 116
 - 5. Direction and Management = 13
- Work Schedule:
 - 1. Antivibration: 2 shift of 8 hrs // Mon-Fri
 - 2. Hoses: 3 shift of 8 hrs // Mon-Fri.
 - 3. Seals (Extrusion): 2 shift of 12 hrs // Mon-Thu.
 - 4. Seals (Molding): 2 shift of 8 hrs // Mon-Fri.

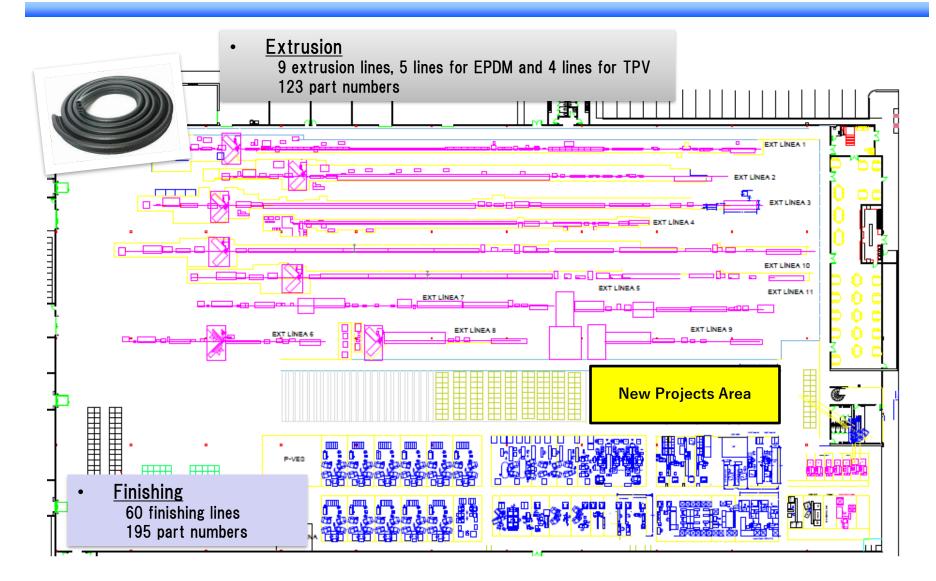


Facilities



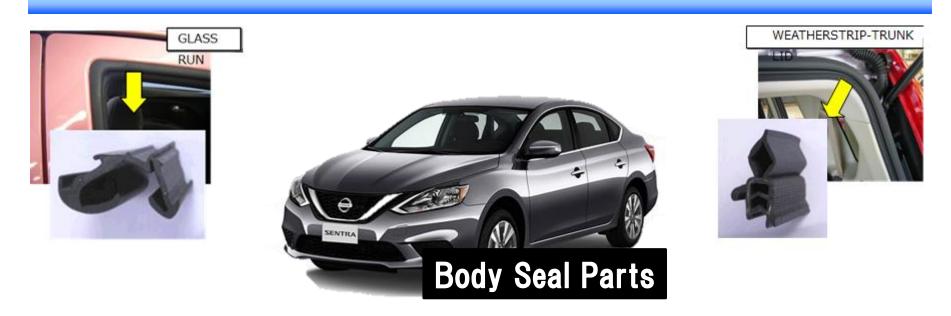


Seals Plant





Our Products











Our Customers... Seals Plant









VACHIYO









faurecia







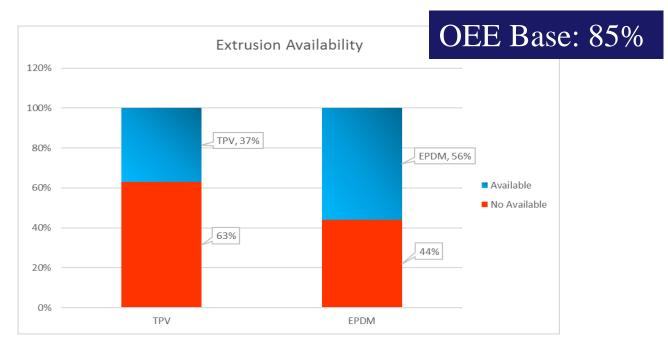








The capacity of the Seals Plant is calculated based on the extrusion process, which is our current bottle neck.

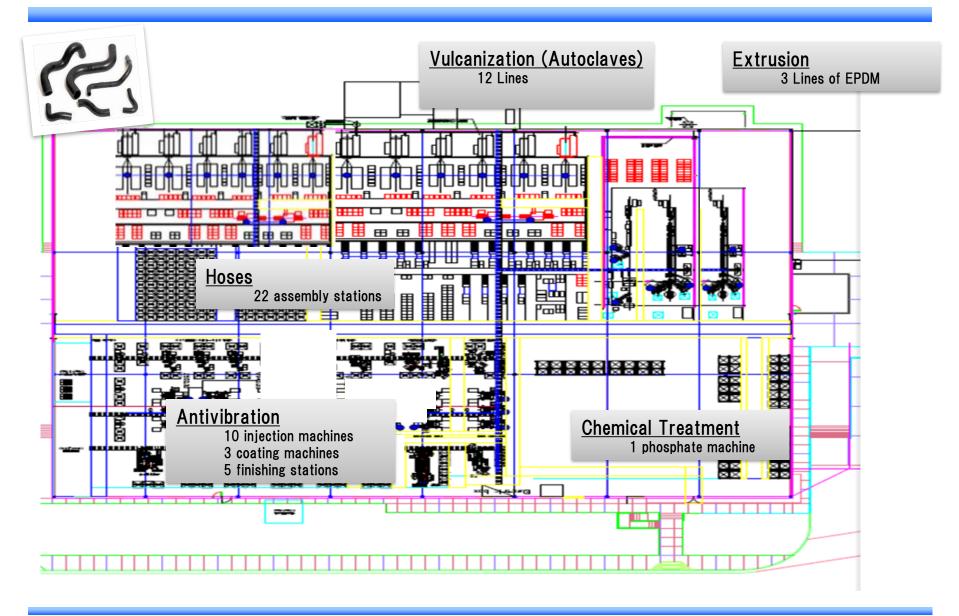


Note: 100% of availability was calculated with 6 working days at 2 shifts of 12 hrs, with 85% of OEE.

Currently, extrusion area is working 2 shifts of 12 hrs Mon-Thu. And some lines just work one shift. That's meant for us to have available 2 working shifts of 12 hours Mon-Sat in case that we get new projects or volume increase.



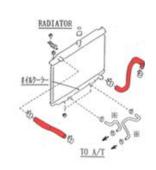
Hoses & Anti-vibration Plant





Radiator Hoses



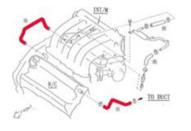


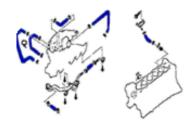


Hoses

Blowby Hoses









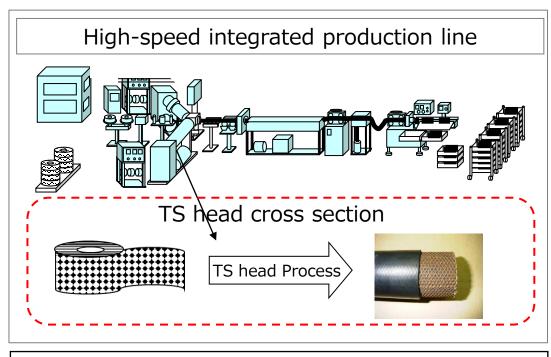
Water Hoses



Our Unique Method ~ **TS Extrusion Method**

Features:

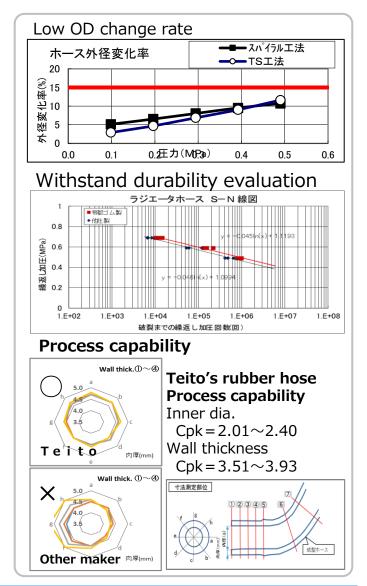
- ① High quality (low OD change rate = reduced failure rate)
- ② High sealing performance (reduced water leaks)
- ③ Low-cost extrusion speed "TS:braid = 4:1"
- ④ Precision cutting, no cutting (improved yield, reduced loss)



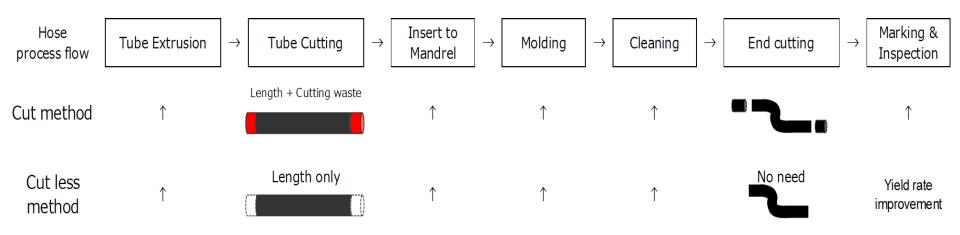
Applications

- Dedicated low-pressure hose method
- Method specifically for water hoses

(Adopted by 8 of 11 Japanese automakers)







Cut less Method

By vulcanization with cap on both ends of Mandrel,

we can achieve the dimensional stabilization.

Therefore, we can abolish the cutting process of both ends.

Advantage

Reduction of waste and yield rate improvement

About 8% cost down by reduction of material and process



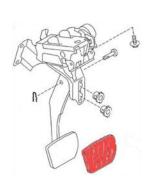
Our Products





Brake Pedal Cover







Cover Hold



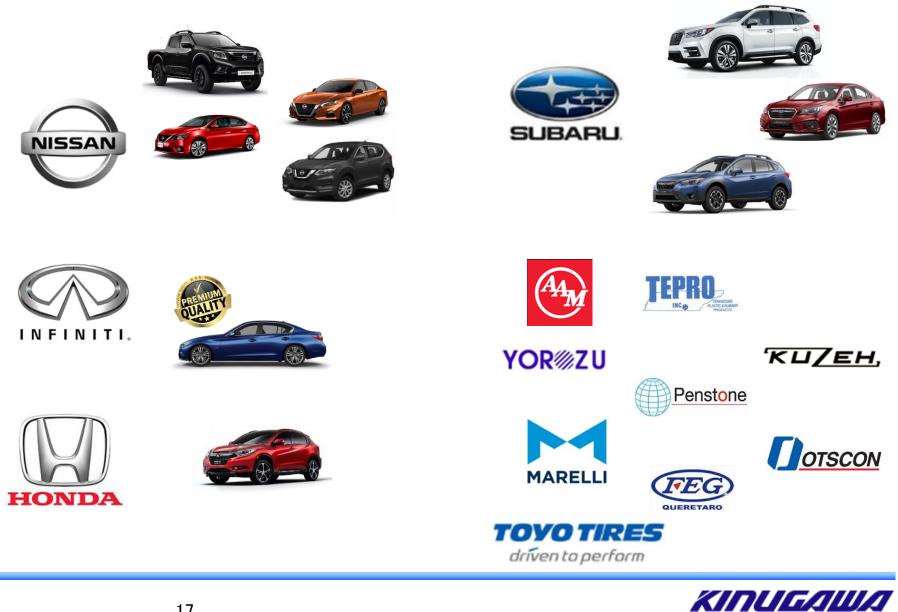
Packing Filler Neck





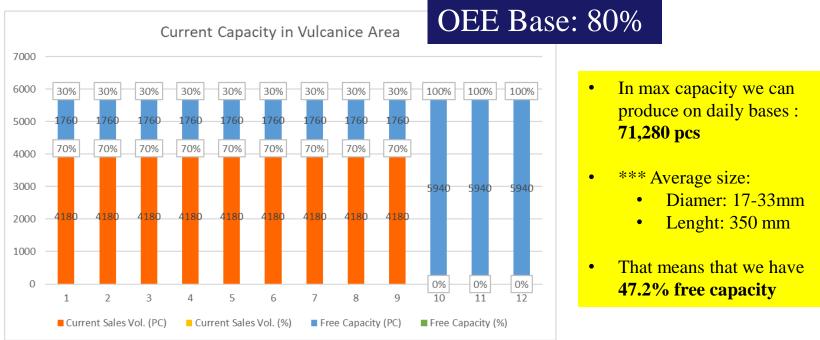


Our Customers... Hose & AV Plant



Hose Plant Capacity

The capacity of the Hoses Plant is calculated based on the vulcanization process, which is our current bottle neck.



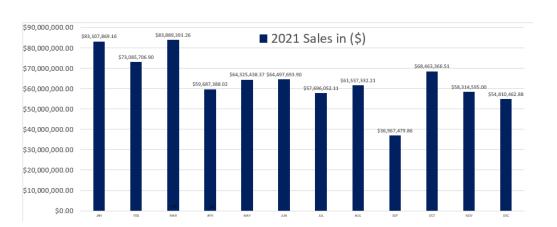
Note: 100% of availability was calculated with 6 working days at 3 shifts of 8 hrs, with 80% of OEE.

Currently, the vulcanization process is working 2 shifts of 8 hrs. from Mon-Fri. And some lines just work one shift. This means that we have available to work 1 shift of 8 hours Mon-Sat and total availability on 3 autoclaves in case that we get new projects or a volume increase.

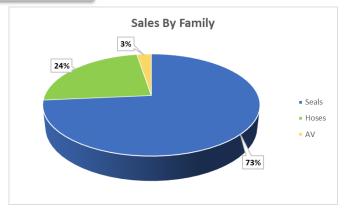


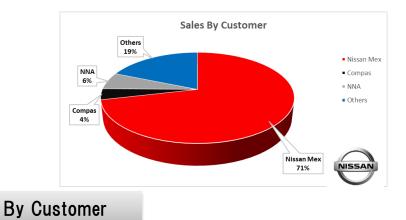
Total Sales

2021 KGM sales : 38.034 Million USD



By Family





КІПЦБАША

Laboratory Equipment (Seal's)

Our lab has 11 different machines, and if necessary, we can ask for support to KGJ (Japan) (they have a bigger laboratory)

- 1- Digital Projector 10X
- 2- Microscope
- 3- Climatic Chamber
- 4- Viscometer
- 5- Tensilon
- 6- Sliding Test Machine



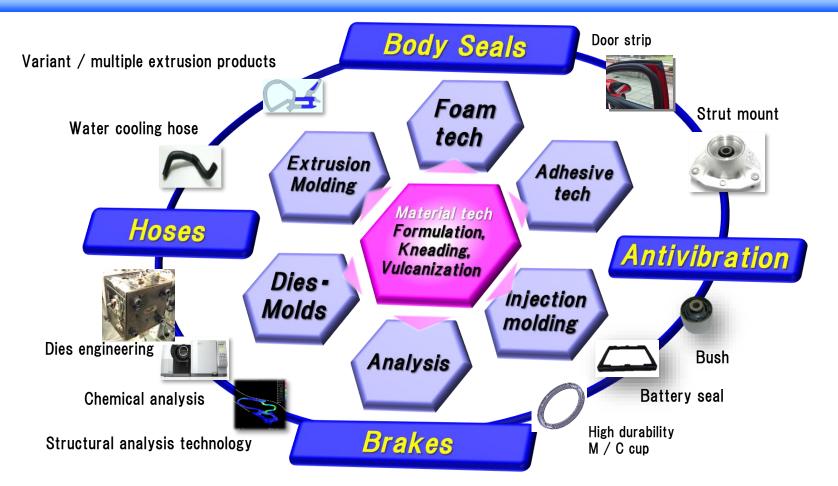




- 7- Rheometer
- 8- Tensilon (Backup)
- 9- Climatic Chamber
- 10- Oven
- 11- Light Cabin



Technical features



- Using core technologies centered on materials, we contribute to our customers with four product groups: Body Seals, Hoses, Antivibration and Brakes, that support the "running," "turning," and "stopping" of automobiles.
- We develop and synergize the technologies of the four product groups to meet the advanced needs associated with electrification.

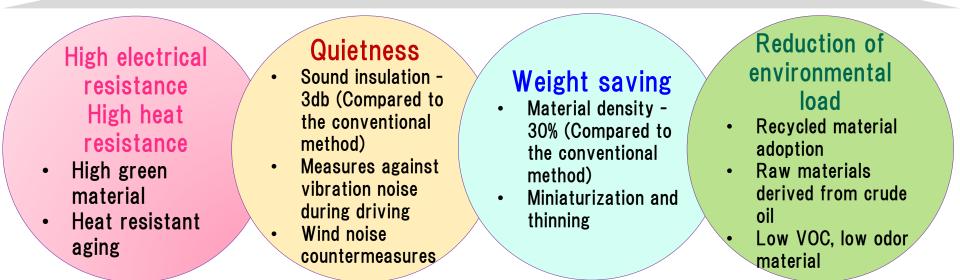


Efforts for electrification

Electrification

NVH rise (Noise, Vibration, Harshness)

In response to the demands associated with electrification, we will meet the needs by advancing <u>development of high functionality</u>, <u>quietness</u>, <u>weight</u> <u>reduction</u>, <u>and reduction of environmental load</u> with 4 our product groups.





Certifications

Currently, KGM has the next certifications:

- ISO TS:16949, 2009
- IATF: 16949, 2021







KGM (Kinugawa Mexico)

- Sales:
 - Mr. Mitsutoshi Saitou, Director // <u>Mitsutoshi.Saitou@kinugawa-rubber.co.jp</u>
 - Mr. David Aguiar Samperio, Manager // <u>david.aguiar@kgmexico.com</u>
 - Ms. Ana Laura Tamayo Huerta, Coordinator // <u>ana.tamayo@kgmexico.com</u>
- Engineering and Quality
 - Mr. Ryouhei Tasaki, Director // Ryouhei.Tasaki@kinugawa-rubber.co.jp
 - Mr. Ivan Salas, Coordinator // jsalas@kgmexico.com

KGJ (Kinugawa Rubber, Japan)

- Sales:
 - Mr. Takashi Maehara, Manager // <u>Takashi.Maehara@kinugawa-rubber.co.jp</u>
 - Ms. Jiang Wan, Sales Analyst // <u>Wan.Jiang@kinugawa-rubber.co.jp</u>

