



FACILITIES & CAPABILITIES OVERVIEW

OUR BUSINESS TODAY

Fueled by the entrepreneurial spirit of founder, Bryan Jones. Nova Steel has become an expert in the steel business since 1979, now consisting of a diversified network of more than 23 steel manufacturing, processing and distribution divisions across North America.



Custom Roll Forming

Standard Pipe

Structural, Mechanical & Automotive Tube

Service Centers & Distribution

Industrial Racking

Heavy Fabrication & Weldments

Nails For Hardwood Flooring

Logistics & Transport

More than 40 Years Steel Processing | Manufacturing | Distribution

NORTH AMERICAN LOCATIONS

Revenue of
~\$ 1.1B_{usd}

+ 1100
employees

+ 1M Tons
handled per year

+ 23
Strategic locations



*2 x New US Locations
under Construction*

NOVA TUBE & STEEL
Delta, OH

NOVA STEEL USA
Bowling Green, KY



NOVA STEEL
Lasalle, QC (HQ)
Dorval, QC
Woodstock, ON
Stoney Creek, ON
Walker, MI



NOVA TUBE
St Patrick, QC
Baie D'Urfe, QC

CHRISCOTT LOGISTICS
Nova's Truck Fleet Operations



CRESSWELL INDUSTRIES
Granby, QC
ST Hubert, QC
Shawinigan, QC

ATELIER RF
Sherbrooke, QC



*Plant #3
Major Optimization Underway*

NOVA TUBE & COIL DE MEXICO
Ramos Arizpe, Coahuila

3 Plants

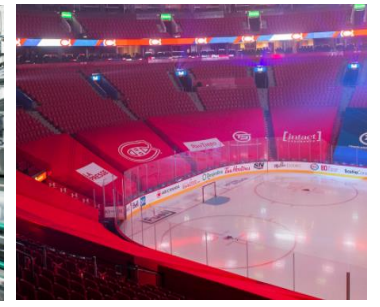
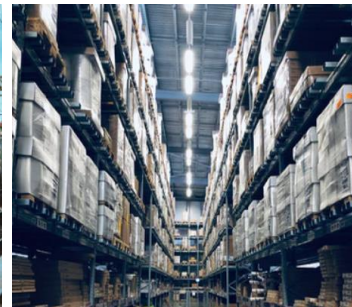


AMERICAN STEEL & ALUMINUM
Portland, ME
Syracuse, NY
Auburn, MA

Quality Flame Cutting
Fremont, NH

MARKETS & INDUSTRIES

NOVA steel fortifies a host of industries, is found supporting North America's most iconic structures and is used in the design of the top 10 selling vehicles in the US. It is processed and distributed to serve the construction & manufacturing, equipment, transportation, HVAC & energy and defense sectors.



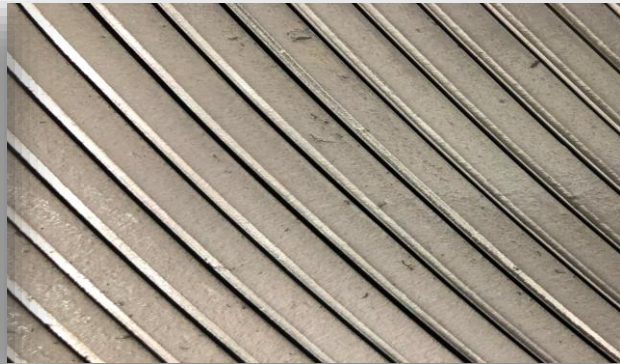
END-TO-END EQUIPMENT CAPABILITIES

Long-standing experts in the business of steel, Nova Steel invests heavily in cutting-edge equipment to deliver the best steel for processing, transformation and end-customer use across its network

Traditional Slitter



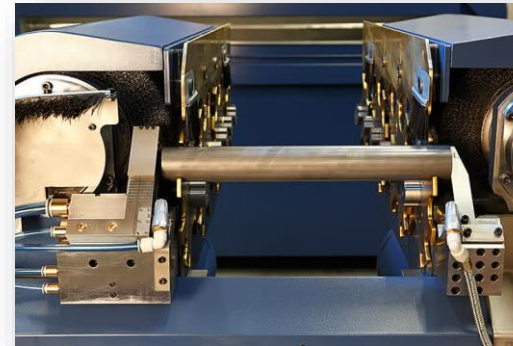
Athader Slitter



0.300 x 72" Ultra High Strength Automotive Athader Slitter

- ✓ Enhanced edge quality
- ✓ Double eccentric heads allow for consistent pass lines
- ✓ Reduced strip deformation

Rattunde Saws



Multiple Rattunde Saws

- ✓ Precision parts created in one continuous process
- ✓ Faster saw cutting times
- ✓ Increased production rate, quality and tolerances

END-TO-END EQUIPMENT CAPABILITIES

TRUMPF FIBER 5000 TUBE LASER



Several laser machines with additional high-technology equipment investments made in 2020 TRULASERS

- ✓ Up to 6" RD Max OD 10.2 lb/ft
- ✓ Input lengths up to 28 ft
- ✓ High quality standards for automotive designs

TEMPER MILL & 0.625" E-DRIVE LEVELER



Only supplier in North America with a combination of temper mill and E-Drive leveler

- ✓ Produces laser quality material
- ✓ Uniquely designed to eliminate steel memory

DELIVERING QUALITY



- ✓ Weld monitoring and profiles systems
- ✓ IBIS = ID flash height monitoring systems
- ✓ Laser tube measurement system
- ✓ Flatten, cone, Olsson destructive weld testing equipment



- ✓ Ultrasonic thickness gauges to monitor part thinning
- ✓ Metallurgical testing equipment – tensile, hardness, other
- ✓ Metrology lab - CMM

CUSTOMER-CENTRIC INNOVATION

With a focus on continuous improvement, quality control and green initiatives, Nova is investing in the latest technology, infrastructure & equipment in its expansions while implementing major upgrades in existing operations



New Standard Pipe Processing Line
Montreal, Canada



New Roll-Forming Line
Bowling Green, Kentucky



Major Upgrades to Cresswell Industries
plants in next 3-5 years to better serve the
OEM Steel Part market

LED Lighting throughout reduces electricity & energy

NOVA STEEL MEXICO



Mexico Operations

Variegated operating divisions, equipment, processes and skillsets allow Nova Steel to gain efficiencies while delivering quality across entire network



Automotive Service Center / Flat Steel Processing

- ✓ Automotive tubular value add operations: Saw cut, laser cut, swagging, bending, chamfering & piercing operations.
- ✓ Roll formed Rail Floor manufacturing, welding, painting & assembly
- ✓ ISO & IATF Certified

> 500,000 Sq. Ft. Production Capacity Across 3 Plants

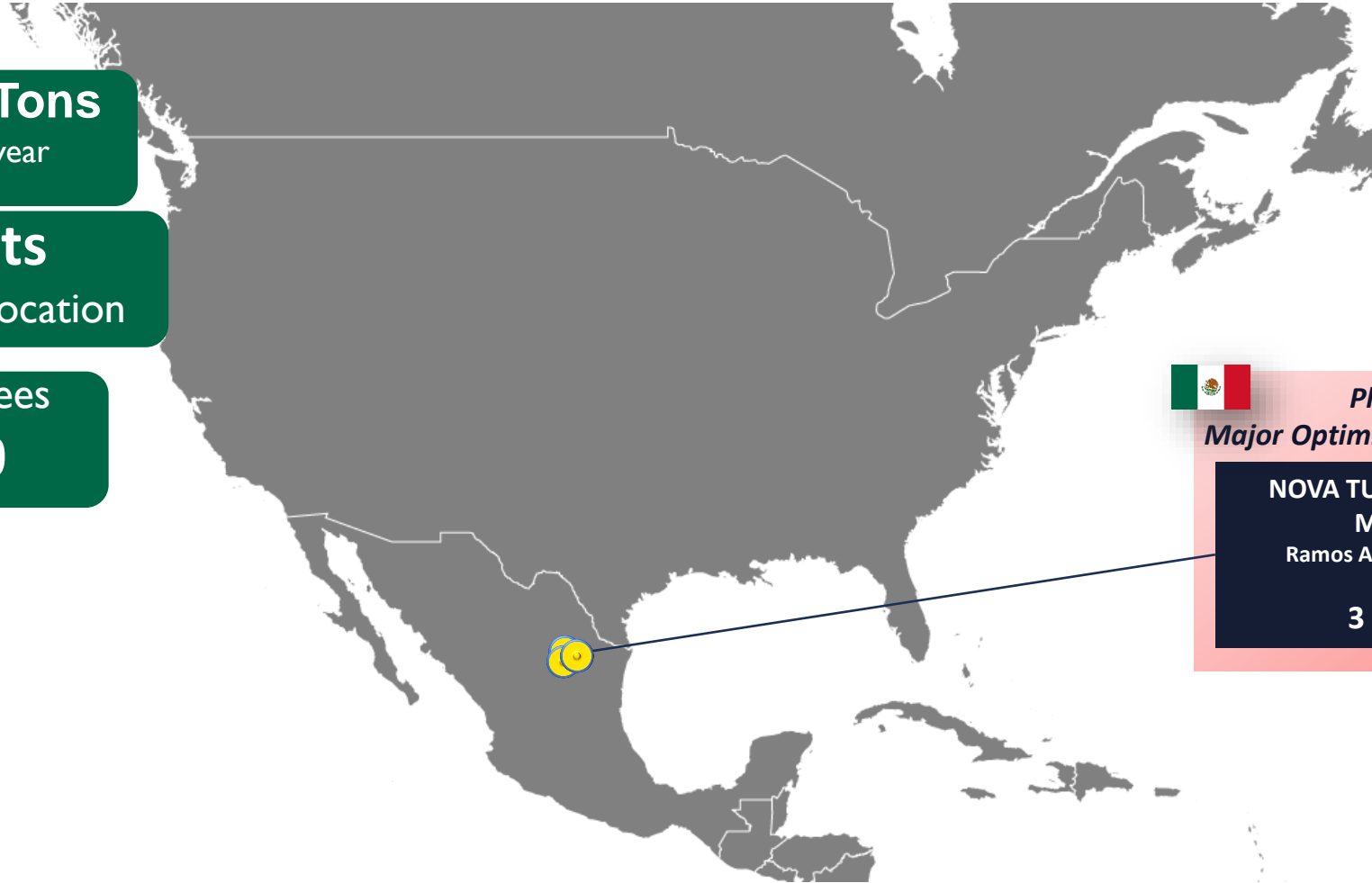
- ✓ ERW Automotive Tubing
- ✓ Benefit from diverse supply chain options
- ✓ Available capacity for customized solutions built to client specific requirements

MEXICO LOCATIONS

+ 150K Tons
handled per year

3 Plants
Strategic location

employees
+ 280



Plant #3
Major Optimization Underway

**NOVA TUBE & COIL DE
MEXICO**
Ramos Arizpe, Coahuila

3 Plants

MEXICO LOCATIONS



ERW Tube Mill



Service Center & Rollforming Lines

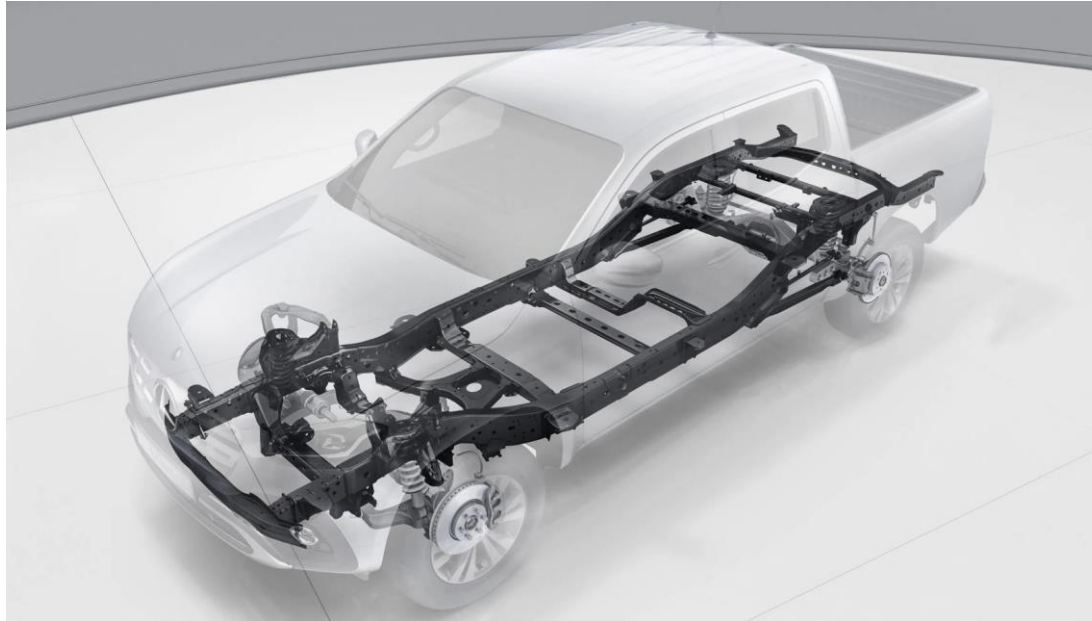


New Business Opportunities

- Nova Steel continue growth and committed to increase the range of opportunities adding new equipments & value added process to our core business.

Tube Mill & Rollforming	Tube Value Added
<ul style="list-style-type: none"> ✓ Current Tube Mill: O.D. 2.0 - 6.5 in Max Wall: < ¼ in ✓ <u>New Tube Mill:</u> O.D.: ¾ - 3.5 in Max Wall: < ¼ in ✓ Rollforming open and welded profiles 	<ul style="list-style-type: none"> ✓ Saw Cut & Chamfering ✓ Laser Cutting Equipment ✓ Bending ✓ Swagging ✓ End Forming ✓ Punching

Automotive Tube & Value Add Products



Weil Tech (Laser Welding Tube) & Industrial



New Business Opportunities

- As Nova Steel Mexico has become in a strong supplier to automotive industry in Mexico & USA; New strategy is focus to develop and growth “Industrial Business”.

Master - Coils	Flat Steel Value Added
<ul style="list-style-type: none"> ✓ Stocking 40,000 MT ✓ Slitter Process Up to 60 in - Width Up to .375 in - TH 0.005 in - Max Tol 	<ul style="list-style-type: none"> ✓ Laser Cutting Equipment ✓ Bending (Press Break) ✓ Swagging / Punching ✓ Roll Forming ✓ Mig Welding ✓ Dipping wet Paint

VALUE-ADDED APPROACH

- ✓ **'Quick & Nimble'** organizational culture with **'smart' engineering & quality assurance** solutions in place
- ✓ Available capacity to dedicate for **customized solutions** to meet client's unique requirements
- ✓ Fully integrated **ERW tube mill** designed for automotive demanding high performance standards
- ✓ Ability for supply chain constraints with **high precision processes on-site such as laser welding**
- ✓ Value added services such as **tubular laser cut, tubular swaging/bending, bushings etc.**



TRIED & TRUSTED WITH OEMs & TIER 1s



JOHN DEERE



ACPS



Cal·o·Rex

STRONG & RELIABLE SUPPLIER NETWORK

Mexico &
USMCA Region



Europe



Asia



Contract Type:

Price:

Fixed ~ Indexed ~ Spot

Term:

Year ~ Half ~ Quarterly ~ Spot

Type:

OEM Resale Programs

Direct Purchasing

Job works (service only)

Spot

EXPANDING PORTFOLIO

Nova Steel is on an upward growth trajectory, with several plants in construction to better serve an existing and future customer base



Bowling Green, KY

Currently under construction

- ✓ 108,000 sq ft manufacturing capacity
- ✓ Strategic position Central Midwest
- ✓ Operations begin Q2, 2022
- ✓ \$70 M investment in Kentucky economy
- ✓ I-65 access



Delta, OH

Currently under construction

- ✓ 2 x New ERW tube mills
- ✓ HSS for construction & more
- ✓ Will accommodate > 6.5" thickness
- ✓ Direct rail access / + highway load limits



St Patrick, QC
Ramos Arizpe, Mex

Currently under construction

- ✓ New tube mill – State-of the art facility, Montreal Canada & Mexico
- ✓ Increased production capacity & major equipment upgrades with opening of Mexico Plant #3

Expansion – México NEW PLANT on 2022!!!



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Expansion – México NEW PLANT on 2022!!!



Expansion – México NEW PLANT on 2022!!!



PRECISION & QUALITY

WATCH OUR LASER & TUBULAR EQUIPMENT LIVE IN ACTION IN MEXICO

Flatbed Laser Machine



[Nova Steel Flatbed Laser Machine – YouTube](#)

Tubular Blank Machine



[Nova Steel - Tubular Blank Machine – YouTube](#)

THANK-YOU