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About Us

A group of visionary Mexican-American entrepreneurs that have united their <u>expertise</u> to offer you an integrated solution at a very competitive price.

Our solutions are an integrated combination of logistics (air, ground, sea, or rail freight), warehouse services, and customs solutions to optimize your resources by bringing all your needs together – one single invoice & personalized service.





Industry Overview

The border of El Paso, Texas – the largest industrial commerce hub related to exports and imports between Mexico and the United States – is an unparalleled market where competitive advantage truly makes a difference in the transportation, warehousing, and customs services industries.



Transportation

Market Size:
\$40.5 Billion USD



Warehousing
Market Size:
\$25.2 Billion USD



Customs

Market Size:
\$18.3 Billion USD





Customers

Inclusive logistics is a B2B logistics broker company – any business in the world that ships product of any weight is a potential customer of Inclusive Logistics.

























































































































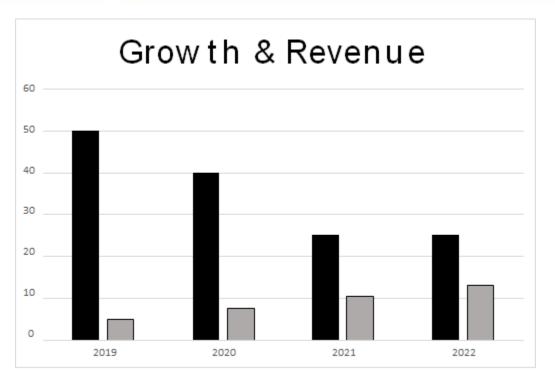












Growth (% Percentage)



Revenue (In millions)



Certifications



CERTIFIED BY
WBENC/WEConnect INTERNATIONAL



Cargo Liability insurance of up to \$250,000.00 USD Liability insurance of up to \$2,000,000.00 USD Warehouse insurance of up to \$5,000,000.00 USD











- Ground Freight
 - Full-Truck Load
 - Less-Than Truckload
 - Intermodal
 - Sprinter
 - o Temp-controlled
 - Cross-Border
- Air Freight
 - o LTL
 - Hand-carrier
 - o Charter
- Sea Freight
 - Container Drayage
 - Ocean Freight (20, 40 & 40 HC)
- Warehousing & 3PL
- Yard Rental for Storage and other Services





Ground Freight







Full-Truck Load



Inclusive Logistics helps shippers improve full truckload shipping operations by providing and utilizing innovative freight brokerage technology, a comprehensive range of cargo transit and logistics solutions, and cutting-edge shipping analytics & monitoring.





LTL Freight

Inclusive Logistics offers best-in-class freight brokerage technology tailored to the needs of LTL shippers.

- Choose carrier based on cost, transit time and preference
- Schedule pick-ups with one click
- •Track and manage your shipments online







Our LTL Carriers































XPOLogistics







Ground Freight Capabilities

TEMP CONTROL

Thousands of reefer carriers at your service for: long-hauls, cross-border, and storage

FLATBED

Our reach into the flatbed carrier community allows us to haul your shipment into El Paso, TX and cross it to your plant in Cd. Juarez, MX INTERMODAL

Have a project to reduce expenses? Ask us about intermodal options HAZMAT

From storage to chemicals, we have experience in transporting hazmat EXPEDITED

Our database of sprinters and straight trucks is an excellent option for smaller shipments with an urgency requirement





Mexico Transborder

Shipping across international borders can be intimidating - but not Border Crossing Trucks & Drivers when you're shipping with Inclusive. Whether it's FTL or LTL, to and from Mexico, we take the worry out of North America delivery as door-to-door. With offices on both sides of the border, Inclusive is well positioned to facilitate the northbound and southbound flow of goods between Mexico, the United States & Canada. With highly trained service teams, that are 100% bilingual and trained in warehousing, exports and imports, and outbound/inbound transportation, we are dedicated to your satisfaction.

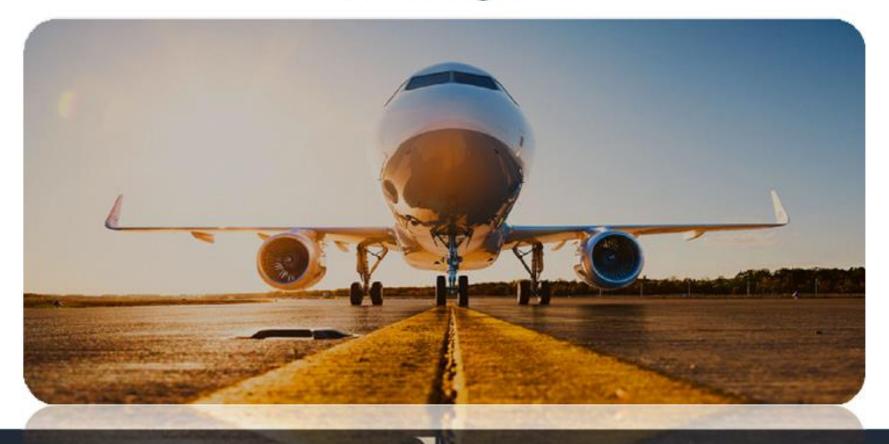


- FAST
- · C-TPAT
- Monday Sunday
- 12 Hours Daily
- HAZMAT
- Seals & Locks for Diesel Control
- GPS Tracking
- Security-trained & visible ID
- Border-Crossing Containers
- Coordinator & Supervisor
- D&B Certified
- Fueling services for reefers
- Food-Grade specialized.





Air Freight







Domestic & International Expedited Air Freight

Our large network of <u>couriers & air cargo carriers</u> is our competitive advantage when it comes to Air Freight – our mission is to find a tailored solution to your needs at the most affordable cost possible.







Air Freight – Services

- Parcel-Sized
- Pallet-Sized
- Charter
- Expedited/Hand Carry
- Office in China
- Office in Los Angeles







Air Freight - Partners











































LOGISTICS



Ocean Freight







Container Overseas



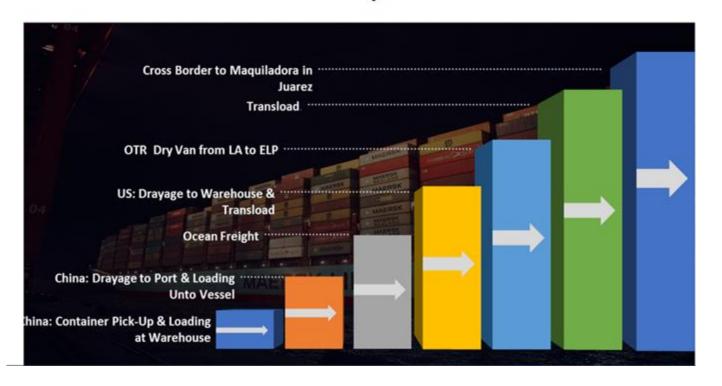
Inbound/Outbound to and from Europe/China
Our excellent partnerships with vessel companies and
established partners in China, Europe and Los Angeles, allow us
to provide excellent rates with excellent services
Drayage Transload

Our biggest expansion has been to establish partnerships in China and LAX, to facilitate the transload and transport of your inbound materials from China and the rest of the world. This way all coordinator is facilitated by being internal – we rely on ourselves to provide excellence in service.





Partnership Workstream







Integrated Logistics (3PL & Inventory Management)







Warehousing

Food-Grade

 We specialize in conditioning, maintaining and operating foodgrade warehousing. Our warehouses are sealed, insulated, and maintained at low-humidity to extend the shelflife of our clients' products.

Refrigerated

- We understand the high demand for refrigerated warehousing:
- Expensive to build & maintain if volume of refrigerated product is low
- Potential risk of contamination if stored with other clients' products that do not require a highly scrutinized quality control

Ultimately, in our effort to complete the mission of tailoring our services according to your needs, we are committed to:

- Assign you directly to one of our own warehouses, or
- Potentially even <u>build</u> one according to your specifications
- All our warehousing services include:
- Account <u>Specialist</u> and personnel proportional to volume for expedience
- Inventory <u>Management Solutions</u> capable of integrating with your database via EDI for consistency, and more





Yard Rental

When emergencies or congestions happen, there is always a solution – we also provide yard rental services for:

- Trailers storage
- Trailer drops to expedite inbound/outbound shipments
- Inbond shipments that require a firms code (we're bonded!)
- Or, whichever other requirement it may serve you.

Located right next to our warehouse (see image for reference).







Integrated Logistics (3PL)

Our logistics expertise is a balanced cross-discipline of domestic, international and warehousing distribution services, making Inclusive a reliable all-inclusive provider.

We cover cross-border transportation, storage and handling, and inbound/outbound transportation. Our customer centric approach, global reach, and industry leading software enable us to do just that.







Carrier compliance

Dispatch Standards:

- All Carriers must have a Safety Rating of Satisfactory or None.
- Minimum of 3 DOT Roadside inspections.
- •Minimum of 1 year of Operating Authority.

Safety Standards:

- Carriers who exceed certain safety thresholds (see handout)
- •Safety Letter written to Inclusive Logistics, addressing SMS Safety Scores.

Requirements for Carrier:

- Acknowledge Safety Scores.
- What Carrier is doing to ACTIVELY Correct their Scores Proactive vs Reactive.
- Continued Education for Drivers.
- Sign and Date Letter.
- ***Note Carrier Compliance Team MUST approve Carrier's Corrective Action Plan in order to Dis-patch Carrier for Shipment(s).







Supply Chain Management

Inclusive Logistics leverages its extensive logistics network to negotiate the best rates and services for our customers supply chain needs. Inclusive Logistics supply chain solutions allow you to decrease transportation costs, increase fill-rates, and respond quickly to changes in customer demand. Decrease your cost of transporting product to market. The overall cost of regional freight shipment out for our fulfillment centers will be much less expensive than shipping cross country.







Inventory Management Solutions

Flexibility

- We can incorporate our system or use yours.
- •Establish reports and spreadsheets as needed and distribute to designated people.
- Communicate issue or shortages immediately.
- Focus on your needs.







Customer Specific Inventory Database System

We understand that not all customer needs are alike, at Inclusive Logistics our dedicated IT department will work with your company to develop a web-based inventory system that is tailored to your specific needs.



Gain real-time visibility

Always know your supply chain status with user definable alerts.



Increase service levels

Use order management rules to optimize delivery plans and reduce lead times.



Reduce supply chain costs

Quickly identify and act on cost variances as they occur.





Inclusive Logistics is an integrated logistics solution that shepherds products or shipments from the upstream source to the downstream destination... from planning, through rating...booking, tendering, or shipment requests...picking and getting it out the door...tracking and tracing...re-planning. When problems pop up... and settling of accounts (via billing, auditing, and payment). All of this is integrated together with carrier, supplier, and customer collaboration and also with embedded business intelligence tools for continuous improvement of service quality.







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