



Delivering Documented Value
through Distribution, Manufacturing
and Supply Chain Solutions

Hisco is proud to be a 100% employee-owned company



Partners

Hisco is the leading distributor of supply chain materials in North America. Our product lines include: adhesives and sealants, chemicals and cleaners, soldering and rework, and more. We have developed long-standing partnerships with world-class suppliers that help us provide the best products. We carry the brands our customers know and trust for nearly every manufacturing need. Hisco stocks these materials in our warehouses throughout the United States, Canada and Mexico, so they are there when you need them. Contact us today!

3M	Devcon	Kimberly-Clark	Sciencscope
ACL Staticide	DeWAL	Kolver	SCS
Adchem	DuPont Kapton	Lindstrom	Sealed Air
Adhesives Research	Easy Braid	Lista International	SECO Industries
Advantek	EDSYN	Loctite	Seika Machinery
AIMCO	ELANTAS PDG	Lord	Shurtape
Akro-Mils	Elkay Plastics	LPS	Sofanou
Alpha	EMI	Luxo	Sovella
Alpha Wire	EMIUV	LW Scientific	Start International
AmTopp	Epic-Tians	Master Bond	Static Solutions
Ansell	Excelta	MB Manufacturing	Steinel
APEX Tool Group	ExpandOS	Menda	Sulzer Mixpac
Argon	Fancort	Metcal	Sumitomo Electric
Arlon	Fibertek	MicroCare	Superior Essex
Arstat	Flambeau	Molded Fiber Glass	Swanstrom Tools
ASG/Jergens	Formex	Mountz	Symbol
Ashby Cross	FP International	Novagard Solutions	TAH Industries
Atlas Copco*	Fruth Custom Plastics	NuSil Technology	Tech Wear
Atrix International	Fujipoly	O.C. White	Technipaq
Aven	FyreWerks	OK International	Techspray
Avery Dennison	Gaska	PACE	TEK Labels & Printing
Bahco	Glastic	Pacific Handy Cutter	Teledyne Electronics
Bausch & Lomb	Glyptal	Panduit	Tennessee Mat Company
Belden	Gordon Brush	PermaBond	Tesa Tape
Best Manufacturing	Green Line Armor	Plas-Pak	Texwipe
Better Packages	Gudebrod	Plato	Therm-O-Link
Bevco	Hakko	Precision Converting	US Conec
BJB Enterprises	Henkel	Pro Tapes	Valutek
Bluestar Silicones	Hexacon	Production Basics	Vantage
Bostik	Hilec	Pro-line	Varflex
Botron	IAC Industries	Protective Industrial Products	VELCRO
Brady	Ideal Industries	Protective Industries	Vision Engineering
Breyden	Ideal Tape	Protektive Pak	Von Roll
Buckhorn	Insulcast	Puritan Medical Products	Wacker
Camie-Campbell	Inteplast	Purus	Waldmann Lighting
Chemtronics	Intermec	QRP	Western Filament
Conductive Containers	InterMetro	Quantum Storage Systems	WS Hampshire
Copperfield	International Print & Packaging	R&R Lotion	Xuron Corporation
Coventry	Intertape Polymer Group	Ranpak	Zebra Technologies
CRC	JBC Tools	Rayovac	Zeus
Deb	Jensen Global	Saint-Gobain	And many more...
DEK	Jergens	Samuel Strapping Systems	
Desco	JNJ Industries	Scapa	

*Not franchised at all locations.

Why Hisco?

- > **We're North America's largest distributor of solder!**
- > **Complete North American Reach plus Local Support**
 - Over 30 locations throughout the US, Mexico, Canada and the Caribbean
 - 4 regional distribution centers in New Jersey, North Carolina, Texas and California
- > **45+ Years of Industry Expertise**
 - National, technically-trained sales force experienced in design solutions and product selection
 - Large customer service team that consistently delivers signature "fast, friendly service"
- > **World-Class Manufacturers**
 - Authorized distributor for 3M, Henkel, Alpha and other industry-leading manufacturers
 - Your one-stop source for more than 70,000 products from over 5,000 suppliers
- > **Documented Cost Savings**
 - We've saved customers over \$120 million since 2000
 - Savings are documented in writing
- > **Commitment to Quality**
 - 26 locations certified to ISO 9001, AS9120, AS9100, ISO 14001
- > **HiscoMex is Mexico's Largest Industrial Distributor**
 - Hisco's Mexican subsidiary has 10 stocking locations
 - Service Maquiladora IMMEX
 - Maquila-to-Maquila Transfers: Pedimento
 - Domestic Sales: Factura
 - Third-Party Logistics
- > **Fabrication**
 - Flexible material converting services with over 400 different materials
 - Unique packaging solutions for adhesives, sealants and specialty chemicals
- > **e-Commerce**
 - Fast, easy online purchasing through Hisco.com and All-Spec.com
 - One-stop source of product data, selection guides and more
- > **National Accounts Program**
 - Dedicated account managers for your business
 - Uniform pricing and service
 - Sophisticated supply chain solutions
- > **Vendor Managed Inventory**
 - Integrated solutions from tool cribs to vending machines
 - Maximize employee efficiency and lower inventory costs
- > **Hisco is 100% employee-owned!**
 - Our Employee Stock Ownership Plan gives everyone a personal interest in customer satisfaction

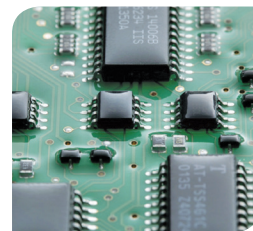




Industries and Markets Served

Electronics Assembly

From circuit board manufacturing to assembling, testing and repairing the finished product, Hisco has the materials, tools and production supplies you need to do the job right. As North America's largest supplier of soldering materials and chemicals, we take high performance seriously. Our extensive North American branch network ensures what you need is available when and where you need it — and at the price that fits your budget.



Aerospace

Hisco provides quality materials to OEM and tiered manufacturers of aircraft, general aviation and commercial companies, as well as manufacturers of components and replacement parts. We support projects with the highest level of confidence, quality, and best practices and procedures.

Automotive Electronics

With designs moving toward new, lighter car materials, the need for quality electronics tapes, adhesives, soldering materials and other production essentials continues to grow. Look to Hisco for a complete range of industry-leading products and essentials for tiered automotive component manufacturers. Whether under the dash or under the hood, we're always ready to help you take on the most extreme design challenges.

Medical Device Assembly

Materials used by the medical device industry must meet stringent requirements for performance and safety. Whether you need tapes or adhesives to assemble your device or cleanroom supplies for your lab, we can supply the products you need. Custom fabrication and packaging services are available to provide production-ready materials to your exact specifications. We offer technologies as diverse as stick-to-skin tapes and light-curable adhesives designed to bond low surface energy plastics.



General Industrial

Having served industrial environments for over 40 years, from product design to supply chain management, Hisco's staff is trained and ready to work with you in selecting materials and developing an effective, cost-saving process for any manufacturing application.

Defense

The defense industry accepts nothing but the best — after all, the safety of a nation is on the line. Our range of solutions designed for military-specific, quality management systems and defense manufacturing applications makes it easy to

prepare for virtually any requirement. Our expertise is backed by ISO 9001:2008, AS9110C, AS9120A, ISO 14001:2004 and ITAR certifications.

Oil and Gas

Harsh temperatures, aggressive chemicals, intense pressure and extreme conditions... these challenges are everyday realities for those working in the oil & gas industry. Be ready for whatever the environment throws your way with Hisco's complete range of solutions developed for down-hole tooling, refining, transportation and the seismic industry.

LED Lighting Manufacturing & Assembly

Hisco offers a wide range of solder, tapes, adhesives and more for the design and manufacture of LED devices. Let us show you the best ways to protect your assemblies against temperature extremes, dust and dirt, road vibration, exposure to the elements, and other real-world, engineering concerns you face every day. Tap into our extensive experience in LED manufacturing to discover the best, new products and processes.

Mold Making & Casting

It's all in the details. That's why we've partnered with world-class manufacturers to bring you a comprehensive portfolio of leading-edge, mold-making products and production supplies. Whether you make molds for medical training, prototyping, architectural or industrial concrete casting, or the entertainment industry, you'll find what you need all in one place. Questions? Just ask us — our associates are trained and knowledgeable, and we'll even train you on-site.



Services Offered

e-Commerce Solutions

Hisco is committed to offering the latest e-commerce solutions to help you reduce costs, drive efficiencies, and source top-quality products and services. Navigation on Hisco.com is now easier than ever, and we feature real-time inventory updates. Our system even automatically recognizes and optimizes for users who are on a mobile device. And it all comes with our signature “fast, friendly service.”



Documented Cost Savings Program

Time is money, and you don't have either to waste. We know this, and we focus our team on giving you more of both. We've helped hundreds of customers realize over \$120 million in savings over the past 12 years. We don't just create value; we document it. In fact, for each cost savings event, we'll supply you with a cost reduction form for your authorization that shows both direct and indirect benefits.

Precision Converting

Hisco's Precision Converting division is a certified leader in custom and precision die-cutting, laminating, slitting, assembly and prototyping. When you partner with our experienced application engineers and manufacturing specialists, you can count on tape and converting solutions engineered to your exact needs. Our products are all high-quality

and competitively priced, and our service is always focused on your unique requirements.

Vendor Managed Inventory

Our customized VMI solutions give your business an effective plan to lower costs, increase profitability and eliminate inefficiencies and hidden costs. We work with you to first determine your needs based on current supply chain processes and requirements. Then we create a total solution ranging from tool cribs to vending machines that best meets your goals.

Our VMI solutions will help your business:

- Decrease material consumption, reduce waste and deter theft
- Trim inventory carrying costs
- Lock down and reduce obsolete inventory
- Eliminate stock-outs and cut spending on unnecessary overnight shipments



Custom Adhesive Packaging

Hisco's Adhesive Materials Group offers custom packaging solutions for adhesives, epoxies, silicones, urethanes, greases, specialty chemicals, primers and custom formulations.

We feature only the best products from world-class manufacturers — including 3M, Henkel, Wacker and more — all competitively priced and with a customized, hands-on approach that meets the requirements of your application. We take your specific needs and, through research, development and test versions, provide custom-engineered, cost-effective products that meet the highest standards.

Customer-Dedicated Inventory

Never worry about inventory or supply shortages again. Hisco will store your mission-critical products in one of our local warehouses, providing easy and quick access to the items you need to keep your business running smoothly. Enjoy peace of mind knowing your essential inventory is safely stored nearby and available for same-day delivery if necessary.

Maquiladora Services

Since 1998 HiscoMex, our Mexican subsidiary, has been dedicated to distributing products and providing value-added services to our maquiladora customers in Mexico. We have 10 stocking locations throughout the country and along the U.S. border licensed to import and store hazardous chemicals and equipped with cold storage facilities for warehousing temperature-sensitive materials.

Advantages include: coverage throughout Mexico, access to Mexican-sourced products, local inventory and 90 bilingual employees.

BRANCH OFFICES

ARIZONA

TEMPE

1150 West Geneva Dr.
Tempe, AZ 85282
Phone: (480) 968-6171
Fax: (480) 966-9634

ARKANSAS

LITTLE ROCK

5420 Northshore Dr.
North Little Rock, AR 72118
Phone: (501) 568-3105
Fax: (501) 568-3834

CALIFORNIA

CORONA

2950 Palisades Dr.
Corona, CA 92880
Phone: (714) 777-2661
Fax: (714) 777-2807

SAN DIEGO

2215 Paseo De Las Americas
San Diego, CA 92154
Phone: (858) 513-7748
Fax: (858) 513-7757

SAN JOSE

468 Vista Way
Milpitas, CA 95035
Phone: (408) 941-7800
Fax: (408) 941-7805

COLORADO

DENVER

12110 N. Tejon St.
Westminster, CO 80234
Phone: (303) 307-4843
Fax: (303) 307-4609

FLORIDA

TAMPA

700 Brooker Creek Blvd., #1700
Oldsmar, FL 34677
Phone: (813) 749-5942
Fax: (813) 749-5954

GEORGIA

ATLANTA

1650 Horizon Pkwy., Ste 500
Buford, GA 30518
Phone: (770) 271-2917
Fax: (678) 546-4680

ILLINOIS

CHICAGO

1601 Wilkening Rd.
Schaumburg, IL 60173
Phone: (847) 885-2922
Fax: (847) 885-3527

MASSACHUSETTS

BOSTON

157 Grove St., Unit 90
Franklin, MA 02038
Phone: (508) 528-3166
Fax: (508) 528-2170

MINNESOTA

MINNEAPOLIS

13000 Wilfred Ln.
Rogers, MN 55374
Phone: (763) 657-2800
Fax: (763) 657-2900

NEW JERSEY

SOMERSET

55 Veronica Ave.
Somerset, NJ 08873
Phone: (732) 745-2828
Fax: (732) 745-2820

TEXAS

AUSTIN

7000 Burleson Rd., Bldg. A, Ste 100
Austin, TX 78744
Phone: (512) 834-9773
Fax: (512) 834-8583

DALLAS

2535-B E. State Hwy. 121, Ste 200
Lewisville, TX 75238
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Fax: (972) 360-4093

EL PASO

11455 Pellicano Dr.
El Paso, TX 79936
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Fax: (915) 598-3179

HARLINGEN

2721 N. Expressway 77
Harlingen, TX 78552
Phone: (956) 423-1616
Fax: (956) 423-6135

HOUSTON

6650 Concord Park Dr.
Houston, TX 77040
Phone: (713) 934-1600
Fax: (713) 934-1646

SAN ANTONIO

4318 Center Gate Dr.
San Antonio, TX 78217
Phone: (210) 657-4110
Fax: (210) 657-4218

WASHINGTON

SEATTLE

2027 196th St., SW, Ste A-106
Lynwood, WA 98036
Phone: (425) 582-2262
Fax: (425) 967-5916

CANADA - HiscoCan

TORONTO - ONTARIO

3480 Laird Road, Unit 8
Mississauga, Ontario L5L 5Y4
Phone: (905) 633-8185
Fax: (905) 633-8188

MEXICO

CELAYA

Inside Mexico: (461) 168-2121
USA: (915) 598-1127

CHIHUAHUA

Inside Mexico: (614) 481-8462
USA: (915) 598-1127

GUADALAJARA

Inside Mexico: (333) 818-9500
USA: (915) 598-1127

HERMOSILLO

Inside Mexico: (662) 267-1337
or (631) 104-1476
USA: (520) 988-3107

JUAREZ

Inside Mexico: (656) 616-6214
USA: (915) 598-1127

MEXICALI

Inside Mexico: (686) 582-6105
or (686) 555-8164
USA: (760) 718-3442

MONTERREY

Inside Mexico: (818) 327- 9840
USA: (956) 423-1616

NOGALES

Inside Mexico: (631) 104-1475
or (631) 104-1476
USA: (520) 988-3107

REYNOSA

Inside Mexico: (899) 923- 4650
USA: (956) 423-1616

TIJUANA

Inside Mexico: (664) 623-6893
USA: (858) 244-6064

UNITED STATES

HISCO CORPORATE

6650 Concord Park Dr.
Houston, TX 77040
Phone: (713) 934-1700
Fax: (713) 934-1790

ALL-SPEC

5228 U.S. 421
Wilmington, NC 28401
Phone: (910) 763-8111
Fax: (910) 763-5664

MEXICO - HiscoMex

HiscoMex CORPORATE

Inside Mexico: (656) 616-7026 or (656)-616-2388
USA: (915) 217-2222

ADHESIVE PACKAGING

ADHESIVE MATERIALS GROUP (AMG)

10803 Vinecrest, Ste 190
Houston, TX 77086
Phone: (281) 885-3828
Fax: (281) 885-3829

PRECISION CONVERTING

AIF - ILLINOIS

1393 Jeffrey Drive
Addison, IL 60101
Phone: (630) 495-0077
Fax: (630) 495-7981

PRECISION CONVERTING WEST

400 E. Parkridge Ave., Ste 101
Corona, CA 92879
Phone: (951) 493-0200
Fax: (951) 493-0201

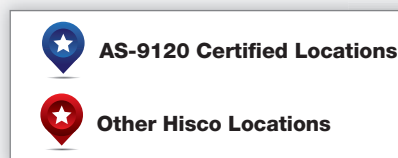
PRECISION CONVERTING SOUTH

10803 Vinecrest, Ste 190
Houston, TX 77086
Phone: (281) 885-3828
Fax: (281) 885-3829

DISTRIBUTION CENTER

HOUSTON

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AN EMPLOYEE OWNED COMPANY