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Mexico's Manufacturing Supply Chain Summit

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WEBINARS

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FTZ 68

El Paso, TX

2020

Foreign Trade Zone 68





What is a Foreign-Trade Zone

- ✓ A secure area near a Port of Entry, where foreign & domestic goods can be brought without a formal Customs entry or payment of Customs duties
- ✓ Legally outside the U.S. Customs territory
- ✓ Virtual FTZ boundaries established in El Paso County
- ✓ Economic development tool to increase business and industry by optimizing global supply chains

What can you do in a Foreign-Trade Zone?

- Store
- Exhibit
- Repackage
- Destroy
- Repair
- Manufacture
- Assemble
- Test and inspect
- Process Equipment



FTZ Benefits to Businesses

- ✓ **Eliminate Customs Duties**
- ✓ **Reduce Customs Duties**
- ✓ **Defer Customs Duties**
- ✓ **File US Customs documents weekly vs daily**
- ✓ **Streamlined process with US Customs - receiving & shipping**
- ✓ **Secure processes for the business – reduce bond costs**
- ✓ **No state or local Ad Valorem taxes on foreign merchandise**

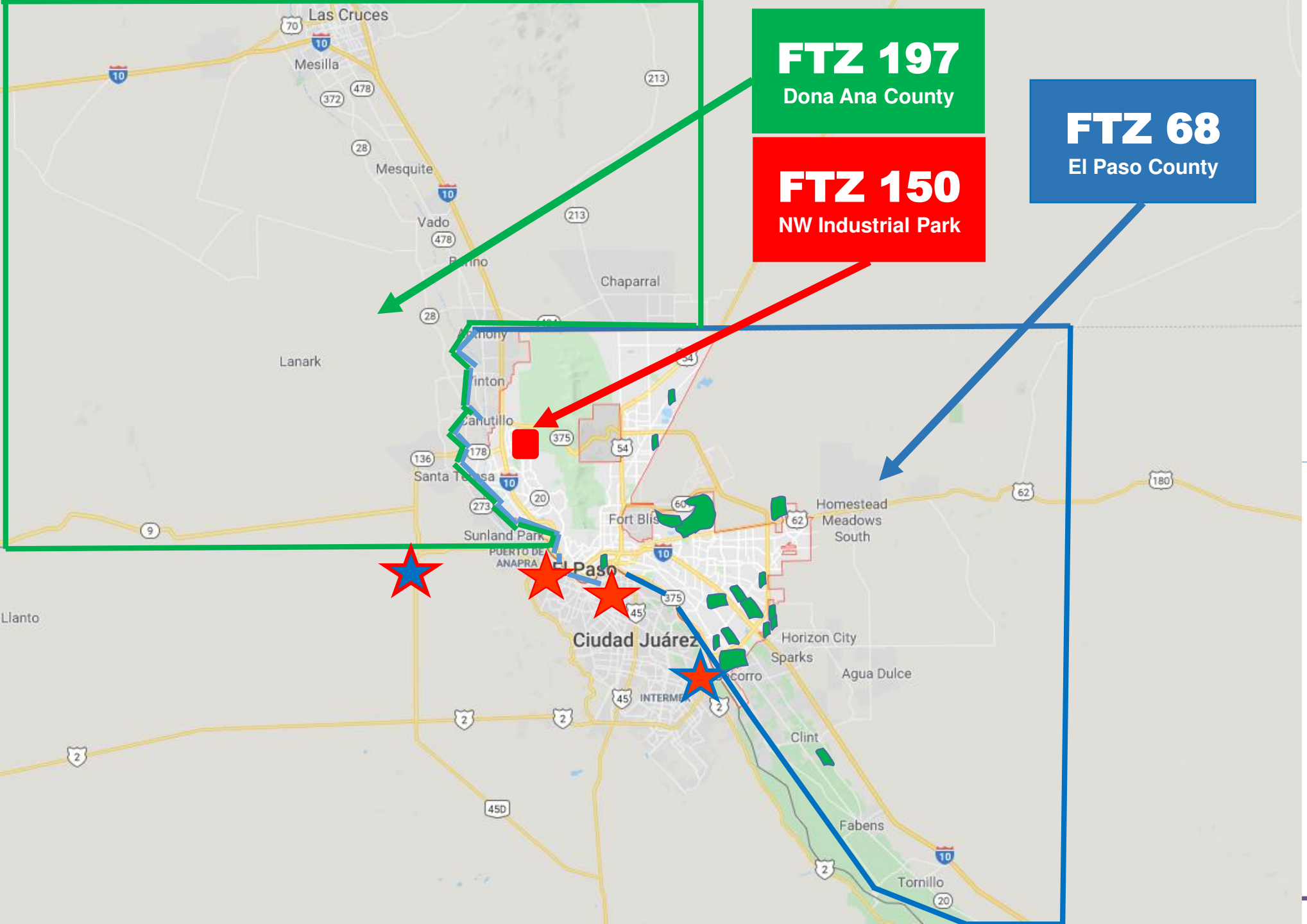



**Santa Teresa
Port of Entry**


**El Paso
Ports of Entry**


**Ysleta
Port of Entry**


2



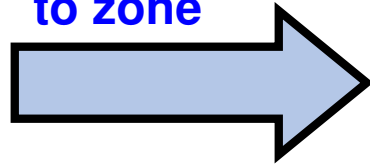
FTZ 197
Dona Ana County

FTZ 150
NW Industrial Park

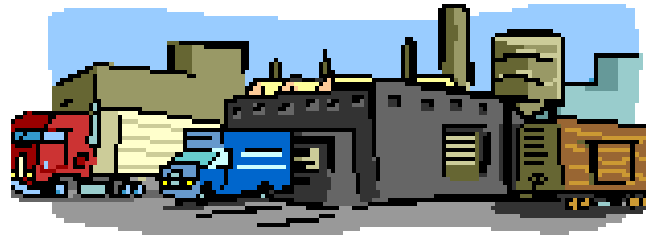
FTZ 68
El Paso County

Duty Reduction Using Zones with Maquiladoras

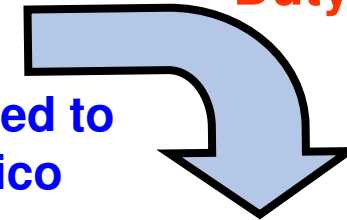
Admitted
to zone



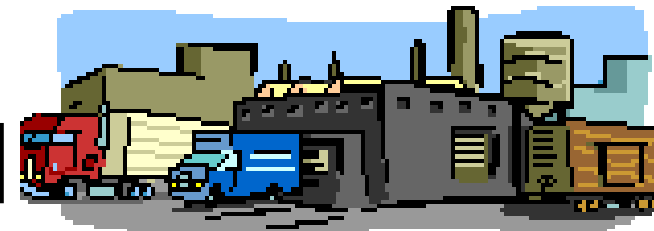
Component A
15% Duty Rate
Component B
8% Duty Rate
Component C
6.5% Duty Rate



Exported to
Mexico



Raw Material
Duty Rate = 0%

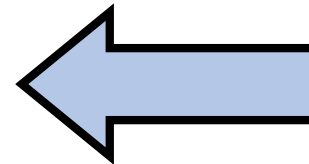


Product Manufactured in
Mexico – 60% content

Imported to US
Commerce

USMCA
Certificate

Final Product
Duty Rate = 0%



Company paid 0% Duty on both raw material and finished goods.

No affect from the China Tariffs.



Recognition

Named “Best Infrastructure Development Free Zones” 2019

fDi Magazine
Financial Times Group

- I-10 Connect
- Montana Expressway





Events

- El Paso – Ciudad Trade & Industry Summit
- Golf Talks

free trade business

Join US for an Informative, Invitation Only Event

EL PASO FOREIGN TRADE ZONE 68

GOLF TALK SERIES: FOREIGN TRADE ZONE 68 will be hosting Technology Experts, Trade Experts, Business Owners, and Economists to small & intimate VIP events in order to increase the knowledge of international trade and doing business in our Borderplex.

GOLF TALK #3 - FUTURE TRADE VISION
Dr. Ahsan Choudhuri
Director of UTEP's NASA Center for Space Exploration and Technology

Where: Butterfield Trail Golf Course Clubhouse
1858 Cottonwoods, El Paso, TX 79906

When: Thursday, February 20, 2020 @ 11:30am - 1:30pm
Gather at 11:30 AM, Lunch at 12:00 PM

Who: Dr. Ahsan Choudhuri is at the forefront of technology and a huge proponent of level technology, resources, and v. He is passionate about our core technology contributors to a AN EXECUTIVE LUNCH WILL RSVP at melonaso

SUNBELT

Thank you to Our Title Sponsor

Don't miss it!

TO REGISTER, PLEASE CONTACT:
Foreign Trade Zone No. 68
957-212-0460 / ftz68@elpasotexas.gov

Visit our forum site for more info at: www.elpasotexas.gov/ftz

Keynote Speakers:

Alejandro Quiroz Centeno
President & Managing Director, Mexico Aptiv

Luis Alonso Aguirre Lang
National President, Maquiladora Industry, Mexico (Grupo Index)

Find out why the North American Borderplex is the #1 exporting region for trade experts, and economic development leaders.

Experience a half day of talks by actual industry heads, international trade experts, and economic development leaders.

Lead how Foreign Trade Zones work with maquiladoras for bottom-line savings!

Take advantage of this opportunity with OEM's in México & suppliers to meet potential partners!

This is a limited attendance event!

Visit our forum site for more info at: www.elpasotexas.gov/ftz

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El Paso's Foreign Trade Zone No. 68 presents:

THE EL PASO—CIUDAD JUAREZ INDUSTRY SUMMIT

Business Forum Series 2018

Thursday, June 14, 2018
9:00 am—1:00 pm

REGISTRATION:
pre-event—\$25
at door—\$40

Exhibitors Booths:
\$250 (limited availability)

Lunch is provided!

Location:
Tech2O Center
10751 Montana Ave.
El Paso, TX 79935
(West End of Montana and Fortbrough)
Free parking!

Keynote Speakers:

Alejandro Quiroz Centeno
President & Managing Director, Mexico Aptiv

Luis Alonso Aguirre Lang
National President, Maquiladora Industry, Mexico (Grupo Index)

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Savings Opportunities

- ✓ **US Customs Duties**
- ✓ **MPF – Merchandise Processing Fee**
- ✓ **HMF – Harbor Maintenance Fee**
- ✓ **Brokerage Fees**
- ✓ **Texas Inventory Tax**

Thank you!

David R Panko, AZS

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www.epasotexas.gov/ftz