



**ARODB Capital Advisors
Cross-Border Structured Finance**



Your next complex transaction deserves a specialist!



Whether you're raising capital, restructuring debt, financing infrastructure, or navigating a cross-border expansion into Latin America, ARODB brings the relationships, structuring expertise, and regional depth that generalist advisors simply don't have.

We work with corporations and financial institutions across the United States and Latin America connecting them to the right capital, at the right structure, across traditional and alternative sources including debt, equity, litigation finance, and distressed strategies.

For companies expanding under nearshoring or supply-chain diversification strategies, we go further: integrating financial structuring with direct access to energy infrastructure and industrial locations across Mexico and Latin America, so your capital raise and your operational footprint move forward together.

Our focus is the sectors where complexity is highest and the stakes are largest: manufacturing, logistics, advanced technology, semiconductors, data centers, and infrastructure.

All securities transactions are placed through INTE Securities LLC, our FINRA/SIPC-registered broker-dealer partner.

WHY ARODB

A targeted introduction to our advisory platform

We are writing to introduce ARODB Capital Advisors, a New York-based specialty finance advisory firm with over 20 years of experience structuring complex cross-border transactions across the United States and Latin America.



Deep LatAm Expertise

Two decades structuring deals across banks, institutions, and public sector across the region.



True Cross-Border Capability

We navigate legal, regulatory, and financial frameworks across multiple jurisdictions seamlessly.



Access to Global Capital

Relationships with international banks, private credit funds, family offices, and institutional investors.

FIRM OVERVIEW

ARODB Capital Advisors

A cross-border specialty finance advisory firm focused on complex structured transactions between the United States and Latin America.

HQ: New York, NY

Founded: 2017

Focus: US & Latin America

Licensed via: INTE Securities (FINRA/SIPC)

arodb.com



Deep Regional Expertise

20+ years across Latin America & Caribbean



Cross-Border Structuring

Multi-jurisdiction legal & regulatory navigation



Global Capital Access

Banks, PE funds, family offices, financial institutions, insurance companies



Industrial Platform

Energy, nearshoring & infrastructure integration

ADVISORY SERVICES



Asset-Based Finance

Cost-effective, asset-backed lending using proprietary trade credit insurance. We secure competitive bids across a wide funding network.



Capital, Preferred Shares & Mezzanine

Private equity, preferred shares, mezzanine financing, and co-investments alongside leading PE sponsors.



Litigation Finance

Funding for arbitration, bankruptcy, and commercial claims. Single cases or portfolios across all stages of maturity.



Distressed Financing & Restructuring

In and out of court restructuring, DIP finance, PIKs, mezzanine debt, and capital adjustment strategies.



Industrial & Energy Infrastructure

Site selection, energy financing (PPAs, CAPEX, leasing), and cross-border project finance for nearshoring expansion.



Commercial Real Estate

Senior and mezzanine lending, hotel flag sourcing, and real estate advisory for assets of US\$10M and above.

INTEGRATED INDUSTRIAL PLATFORM

Supporting nearshoring & supply-chain relocation

ARODB combines financial structuring with turnkey energy infrastructure and access to industrial parks across Mexico & Latin America.

WHO WE SUPPORT

- ✓ Manufacturing, logistics & advanced technology firms
- ✓ Data centers & semiconductor plants
- ✓ Clean energy & infrastructure developers
- ✓ Companies nearshoring from North America & Asia

WHAT WE DELIVER

- Site selection & industrial park negotiation
- Energy infrastructure financing (CAPEX, PPAs, leasing)
- Access to solar & hybrid competitive energy rates
- Project finance & cross-border capital raise
- EPC, O&M, legal & regulatory partnerships

SECTORS WE SERVE



Energy



Financial Services



**Semiconductors & Data
Centers**



Oil & Gas



Real Estate & Hospitality



**Natural Resources &
Agriculture**



Infrastructure & Logistics



**Automobile &
Manufacturing**

Focused on sectors driving industrial growth across the Americas

REPRESENTATIVE DEAL TYPES

Litigation Finance

Cross-border litigation funding
or monetization for legal claim

USD 10 – 800 MM

Infrastructure & Energy

Infrastructure financing for
energy transmission project

USD 50 – 1,000 MM

Asset-Based Finance

Structured lease financing
program for global manufacturer

USD 5 – 200 MM

Distressed & Restructuring

Distressed debt restructuring
for Latin American corporate

USD 50 – 800 MM

Industrial Expansion

Data center and semiconductor
infrastructure financing

USD 300 – 4,000 MM

Private Equity

Private equity minority
or majority stake

USD 20 – 200 MM

WHY ENGAGE ARODB

What we bring to your specific transaction

I No Conflict of Interest

As an independent advisory firm, we work exclusively for our clients.

II Specialist, Not Generalist

We focus solely on complex cross-border and structured finance. This is not a side practice it is all we do.

III Speed to Capital

Our established investor and lender relationships allow us to move faster than any new outreach process.

IV Bilingual, Bicultural

Our team operates natively across US and Latin American legal, regulatory, and business environments.

V Full Transaction Support

From initial structuring through financial close no handoffs to junior teams after mandate signing.

VI Licensed & Regulated

Securities transactions conducted through INTE Securities, member FINRA/SIPC.

MEET THE ARODB TEAM



Jaime Rodriguez

Managing Partner

Jaime has more than 20 years of multinational experience in structuring debt programs and sales for emerging markets credits, commodities, cash and structured loan transactions, structured notes, and derivatives products for large international banks including ABN AMRO, HSBC and BTG Pactual. He has an in-depth knowledge of capital raising, debt structuring, derivatives, credit, global financial markets (particularly offshore and Latin American markets) and various accounting and regulatory environments.

A strong negotiator, he has built businesses from the ground up throughout Latin America and has developed and implemented strategic plans, credit approvals and processes, new product additions and marketing strategies for clients worldwide. He also previously served as the Corporate Risk Manager for Petróleos Mexicanos.

Jaime holds a Bachelor of Science in Chemical Engineering from the Universidad Iberoamericana, Ciudad de México.



Alejandro Rodriguez

Partner

Alejandro has more than 20 years of experience in commercial real estate and structured finance. Prior to joining ARODB, he acted as a quantitative portfolio manager with Royal & Sun Alliance, managing several portfolios consisting of fixed income, commercial real estate loans, collateralized debt obligations and asset-backed securities, as well as a multimillion-dollar student loan portfolio. Alejandro began his professional career with Arthur Andersen and later with Archon Group in Mexico City, an affiliate of The Goldman Sachs Group.

Alejandro is a graduate of Instituto Tecnológico Autónomo de México (ITAM).

MEET THE ARODB TEAM



Amit Sardar

Structuring New York

Amit has over 18 years of experience in the financial sector and specializes in Latin America structured credit. Prior to joining ARODB, Amit worked as an Executive Director at Nomura Securities on their Latin America Structured Credit desk. Earlier in his career, Amit worked as at Commerzbank and Deutsche Bank in similar roles structuring and executing complex financing and derivatives solutions for Latin American clients.

Amit holds a Master's Degree in Computational Finance from Carnegie Mellon University and a Bachelor's degree in Chemical Engineering from the Institute of Chemical Technology, Mumbai.



Diana Pena

Colombia

With 20 years of banking, consulting, and executive search experience, Diana has held pivotal roles such as National Treasury Manager at Banco de Occidente (Grupo Aval) and member of its Risk and Finance Committees. She began her career at Helm Bank in Colombia and has since acquired extensive certifications, including stock market operations and self-regulation from the Colombian Stock Exchange and University of Los Andes. Diana holds a BA in Business Administration from ICESI University and an Insurance Producer License in the U.S.

MEET THE ARODB TEAM



Tobias Bier

Brazil Representative

Tobias brings over 25 years of expertise in corporate finance, M&A, auditing, fundraising, and debt restructuring, having advised over 70 companies across Latin America, the U.S., and Europe. A founder of Genekon Business Consulting, Tobias has delivered solutions for clients such as Telefonica Group, Latam Airlines, and Carrefour. Beyond consulting, he is an active investor in agribusiness and recycling technologies. Tobias holds a Bachelor's in Business Administration with a Finance major from the Brazilian Federal University (UFRGS), alongside a background in Chemical Engineering and Accounting.

LET'S START THE CONVERSATION

We would welcome the opportunity to discuss your specific financing needs and how ARODB can add value to your next transaction.

I

30-Min Intro Call

Share your situation and objectives. We'll tell you honestly whether and how we can help.

II

NDA & Initial Assessment

We sign an NDA and conduct a preliminary evaluation of your financing needs at no cost.

III

Advisory Engagement

If there's a fit, we present a tailored engagement structure and begin work on your transaction.



jaime.rodriguez@arodb.com



+1 (646) 301 4981



500 W 30th St, 12th Floor, New York, NY
10001