



# Comprehensive **Real Estate Solutions**

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Colliers in Mexico & in the U.S.  
Leaders in **Real Estate Industry**

**2026**



## Global leader in **real estate services**

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With operations in **70 countries** our **24,000 professionals** work collaboratively to provide our clients with expert real estate and investment advice.

If you are the owner of a property or portfolio and you are in search of real estate guidance for effective management and marketing, or you are an investor or developer interested in maximizing the return on your investment, or an organization with a large local, national, or multinational presence looking for the right space for your operation, **we have the expertise, experience and global reach essential to accelerate your success.**

Accelerate your success.



**At Colliers our mission is to maximize the potential of property and real estate assets to accelerate the success of our clients, our investors and our people.**

# Our Global Reach



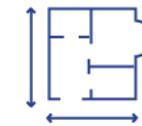
Annual revenue  
**\$5.5B+**  
USD



Assets under management  
**\$108B+**  
USD



Lease and sale transactions  
**46,000**



Square feet managed  
**2B**



Professionals  
**24,000**



Countries we operate in  
**70**

Note: Number of countries includes affiliates.



# Our presence in Latin America

12  
Countries

24  
Offices

+1,300  
Professionals

*\*December 2025*

# Our presence in Mexico

+3.5 M

Square meters managed (REMS)

+2 M

Square meters Managed and Developed (SPS)

+640

Real estate transactions and valuations

+380

Professionals

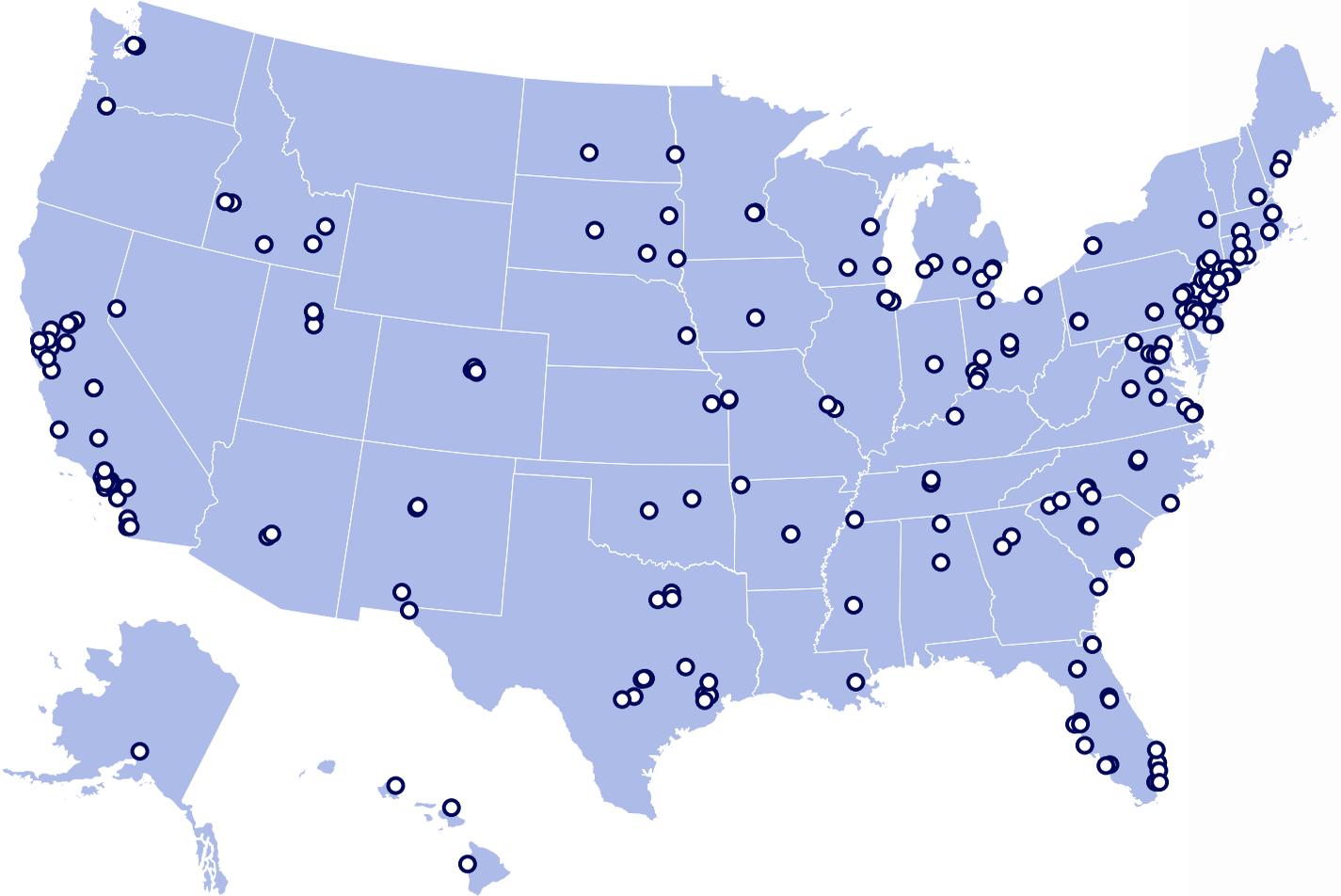
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Offices

*\*December 2025*



Our presence in the  
**United States**



43

States

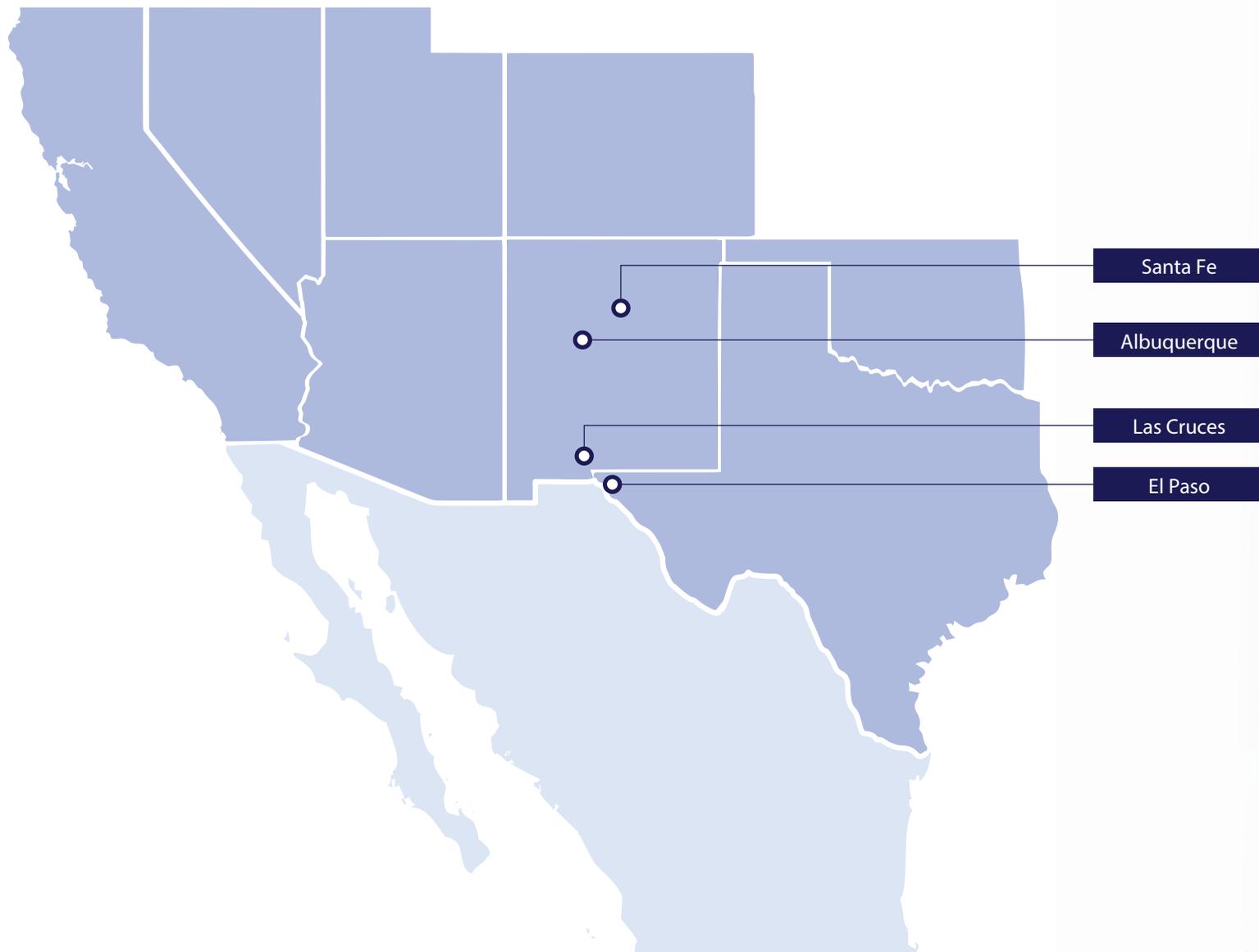
143

Offices

+2,300

Professionals

*\*February 2026*



## Our presence in **New Mexico & El Paso**

**+5.1 M**

Square feet managed (REMS)

**+210**

Real estate transactions  
and valuations

**+50**

Professionals

**4**

Offices

*\*December 2025*

Who we are

# Company timeline

**1898**

## **Beginnings**

Colliers traces beginnings back to Canada. A group of entrepreneurs founds Macaulay Nicolls, a real estate, property management and insurance agency in Vancouver, Canada.

**2001**

## **Expansion**

For the first time, Colliers' revenue tops \$1B and ranks first in the world in terms of global reach

**2015**

## **Going Public**

Colliers International Group Inc. begins trading on the NASDAQ (CIGI) and TSX (CIG) as one of the top publicly traded CRE firms in the world

**Today**

## **Redefining Professional Services**

In 2024, Colliers expanded engineering presence in Canada, Australia and the United States and realigned business segments to reflect its three growth engines: Real Estate Services, Engineering and Investment Management.

**1976**

## **Colliers Group**

Colliers Group is founded - the name a tribute to Ronald Colliers, a pioneer in the Australian real estate industry & mentor to the firm's owners.

**2010**

## **United Front**

The Colliers International brand is united with all partner firms working under a single brand.

**2018 - 2020**

## **Evolving Differently**

Colliers establishes an investment management platform, a debt financing and loan servicing platform and an engineering & design platform to further diversify services.

# Our services



## What makes us different?

Our enterprising culture empowers our people, so clients get better outcomes, faster.

## How do we deliver?

Listen carefully.  
Bring advice and a bias for action.  
Remove red tape.

## Why do clients choose us?

Innovation is a priority.  
The status quo needs a shake up.  
Our culture will make a difference.

# We offer **comprehensive services:**



## **Valuation & Advisory**

- Valuations
- Highest and Best use studies
- Feasibility studies
- Market studies



## **Capital Markets**

- Advisory for national & international investors
- Sell Side advisory and transaction process management
- Buy Side advisory for market participants and new market entrants
- Portfolio Investment Advisory in all asset classes (Industrial, Hospitality, Corporate, Retail)



## **Brokerage Services**

- Tenant representation
- Landlord representation



## **Project & Construction Management**

- Building consultancy
- Workplace advisory
- Project management
- Strategic design and construction services



## **Market Intelligence**

- Specialized reports by industry, type of property and geographic area
- Lease value analysis



## **Lease Administration**

- Security deposit management and return
- Review of rents according to the current market



## **Real Estate Management Services**

- Property management
- Facility management
- Permits and licenses



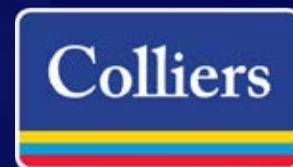
## **Sustainability**

- Consultancy
- Sustainable certifications



“ Colliers  
accelerates  
your business’s  
**success.** ”

Our entrepreneurial approach allows us to deliver  
real estate solutions with exceptional results every  
day, in any location.



Accelerating success.





# Landlord Representation

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We understand the needs of your property.

Each property has a story, which, when combined with a series of strengths, **allows us to maximize its value.**

Our experts will work on positioning your property to **attract and secure the best tenants or buyers.**

**The objective is to boost the potential of your property by developing a deep understanding of your spaces,** which is reflected in a series of marketing and commercialization strategies to showcase the best attributes of your properties.



Evaluation and comparison of properties.



Renegotiation of leases.



Disposition and sublease.



Supplier and employee location mapping.



Effective marketing strategies.



Audit of operating and leasing costs.



Selection & attraction of tenants and buyers.



Certification Practices LEED® and BOMA Best®.

How our experts **do it?**

# Tenant Representation

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Find the right space of your business.

Your space is more than an office, a warehouse or a retail space. **It's your business!**

We team up with you to ensure that your space is not just a physical place to operate, but a **competitive advantage**.

The right location can elevate the power of your brand, attract talent and create a significant impact on the results of your operation. A lease represents a significant commitment of time and financial resources. Working collaboratively with you, **based on our market knowledge and understanding of your business strategy, we strive to achieve your objectives.**



# How our experts **do it?**



Location mapping.



Design of workspaces.



In-depth location analysis.



Evaluation and comparison of properties.



Renegotiation or lease renewals.



Excellent relationship with real estate developers, construction companies, and public and private companies.





# Valuation and Advisory Services

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Better understand and optimize the value of your assets.

Our team can bring value and perspective on all types of properties.

Our appraisals and studies seek to provide timely information for fundamental decisions such as those related to real estate. **We provide clients with realistic, properly supported, informed, analytical, and congruent information** about a property participating in a competitive market.

Estimating the value of a property is a complex process that requires specific techniques and **can impact the client's business significantly**.

**An appraisal with solid fundamentals is, in most cases, a necessary step** to secure credit, leverage, address an audit, select the best asset for a portfolio, or sell real estate properties at the right price and time.



**Creating a valuation report** that meets the accuracy needs of our clients and adheres to international standards and regulations requires qualified professionals with a deep understanding of methodologies, sector variables, and trends. **Appraisal is the perfect tool to protect your assets**, whether you are buying or selling, ensuring that decisions are based on precise and reliable information.



Valuations of existing and proposed properties.

Valuation of the lessor's and lessee's position.

USPAP, RICS and IVS valuation.

Valuations according to IFRS and IAS rules.



Highest and best use studies.

Feasibility studies of real estate projects.

Feasibility studies (NPV and IRR).

Market studies for projects: office, residential, retail.

Validation studies of transfer pricing between related parties.



Sale and Lease Back Analysis.

Lease vs. Buy Analysis

*Purchase Price Allocation and Isolation of Goodwill (IFRS Rule 3).*

How our experts **do it?**

# Capital Markets

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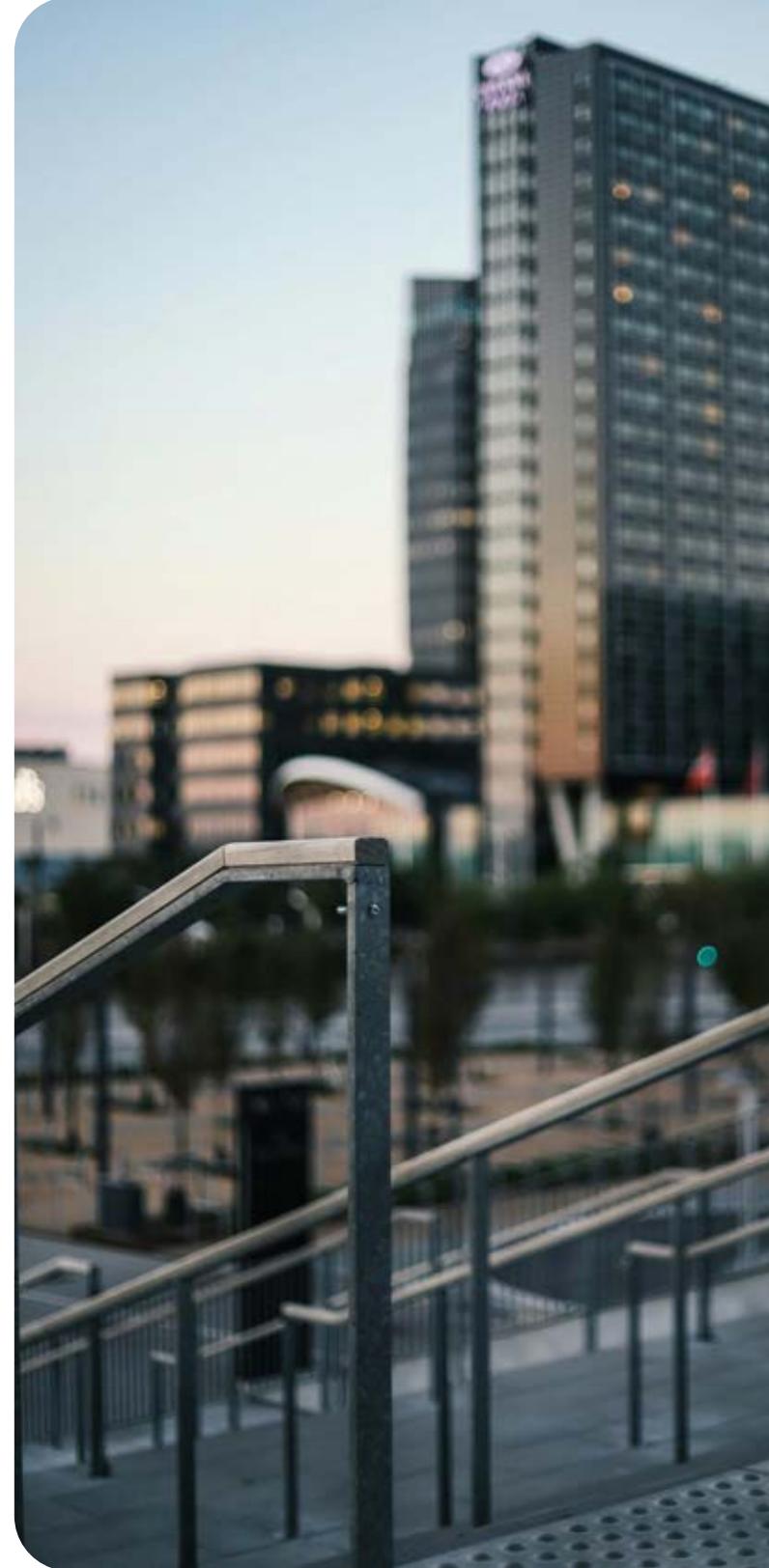
Make your real estate investments more profitable.

We will ensure that you have the **necessary financial instruments**, from private investment funds to Real Estate Investment Trusts.

**Colliers** has the best global relationships to assist you in maximizing your return on investment. Whether by showcasing the best investment opportunities or by connecting you with the most qualified buyers for your assets.

**Our specialist will be your strategic partner to establish the best investment**, always analyzing market conditions and the main indicators to buy, sell, hold, or reinvest.

We'll connect you with the people you need to meet, including owners and developers, as well as local and institutional investors.



# How our experts **do it?**



Advisory and execution for any asset purchase/sale transaction.



Market research and intelligence.



Financing and structuring of transactions.



Coordination and/or execution of due diligence.



# Real Estate Management Services

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Optimize the management of your property.

Our **REMS** (Real Estate Management Services) team is one of the largest in the country, with **over 3.5 million square meters under management.**

Successful property management requires a **team of professionals specialized in property management**, handling tenant and user relationships, and building your reputation in the market.

The **Colliers team** will manage your properties according to the changing needs of the market, with the objective of **maximizing their value and ensuring the retention of your tenants**, taking care of every detail within the operation of your real estate assets.





Real estate management consulting.



Real estate management.



Lease Management.



ESG Advisory and certifications.



Property management and maintenance of special facilities.



Reporting of the property.



Operation and maintenance of properties, their facilities and special equipment.

How our experts **do it?**

# Lease Administration

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Optimize your processes and costs.

**We administer, manage, and pay** rents, maintenance fees, and expenses. We also renew leases.

**Our Lease Administration team at Colliers focuses on diligently tracking critical dates** (such as termination and renewal, among others) for the entire portfolio of real estate leases.

As part of the ongoing growth of organizations and the outcome of their expansion, with a presence in different locations, it is important to have a clear view of the status of the leases and the real estate portfolio.



# How our experts **do it?**



Contract management in an efficient and scalable manner.



Real Estate Search for savings and efficiencies in leases.



Use of the best real estate technology.



Capitalization and reporting for IFRS 16



Administration and recovery of escrow deposits.



Review of rents according to the current market.



Rent payments.



Renewal of contracts.



# Market Intelligence

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Boost your organization's growth with valuable information.

Strategic decisions of companies revolve around a fundamental trend: **Market Knowledge.**

At **Colliers** we are industry leaders in providing market information and real estate trends. Our specialized **Market Intelligence team** works to generate thought leadership through the creation of market reports and articles on specialized topics, as well as tailored research to meet the needs of your organization, ensuring you have the best information to achieve your real estate objectives.

Whether you are a landlord, tenant or investor, **real estate market intelligence plays a crucial role in making informed decisions for your business.**

When it comes to developing an appropriate real estate strategy, a high quality research process and professional analysis is required to be successful with the purchase, sale, lease, or development of a property.



# How our experts do it?

There is a common denominator in the successful planning of real estate projects and operations: **Correct estimation of demand, prices, competition, and market trends.**

**For owners and investors,** we provide the necessary information for the evaluation of your investment and real estate strategy.

**For tenants and users,** we build the guide that aligns your business plans with your real estate strategy.



Analysis of projections and trends.



Lease value analysis.



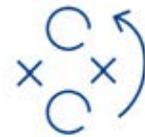
Specialized analysis by market, asset and geographic area.



Specialized reports by industry, type of property and geographic area.



Competition analysis (COFECE).



Strategic Consulting.



# Sustainability

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Boost the efficiency of your building.

We are leading the transformation of the real estate market to a **more sustainable future**.

We are members of the Global World Green Building Council (**WorldGBC**), the Mexican Intelligent Building Association (**IMEI**) and the International Building Owners and Managers Association (**BOMA**), being recognized for our excellent service and our commitment to the environment.

Through **our advisory on sustainable services**, we help you reduce your negative environmental impact, increase the value of your properties and significantly reduce all your operating costs related to energy and water consumption, resulting in the reduction of greenhouse gas emissions. Our scope of sustainability services apply to different sectors such as: **office, industrial, retail, hospitality, education, among others**.





Life cycle analysis of the Building.



Energy audits.



Simulation of natural lighting.



Training and coaching of the staff.



Generation of manuals, programs, policies and plans for the continuous improvement of the properties.



Commissioning, recommissioning and retrocommissioning.



Energy, water, air quality and carbon footprint management



Consulting services for different certification systems: LEED®, WELL®, BOMA Best®, BOMA 360®, Fitwel® and Edge®.



Monitoring and programs to improve the environmental performance of the properties

How our experts **do it?**

# Occupier Services

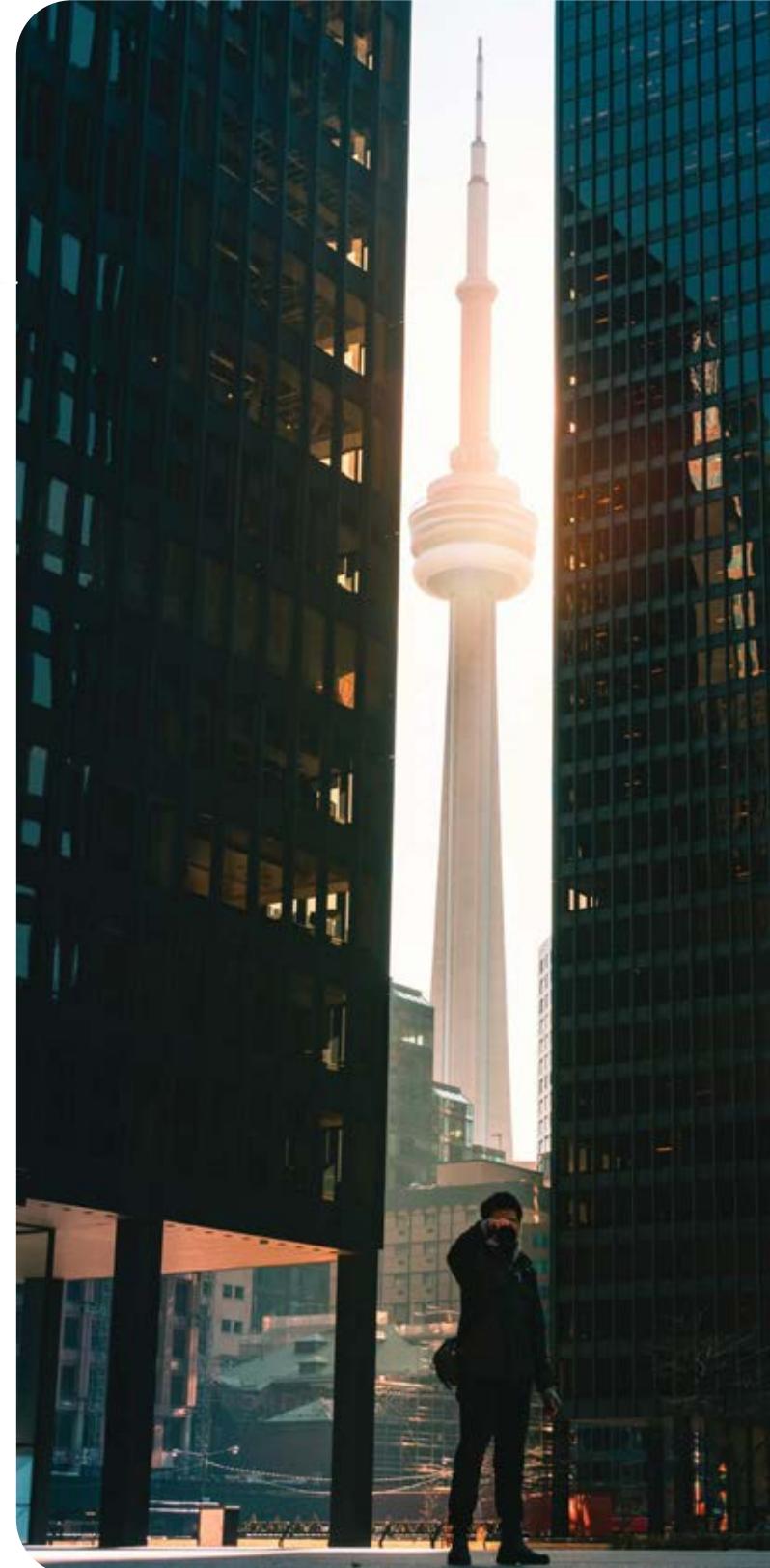
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Bring specialization and efficiency to your real estate strategies.

**At Colliers** we are known for working with innovation, flexibility, and competitive work times to **maximize our clients' success.**

Our team works as an extension of your organization, offering a great combination of experience and knowledge, integrating each service line. **We work hand in hand with you from the development of strategies to the implementation of technologies and comprehensive solutions to boost the growth of your business.** In order to drive the value of your assets, your account executive will be in charge of processes and performance management to align real estate strategy with business objectives and turn them into a competitive advantage.

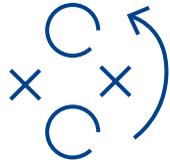
We offer solutions centered on our **“Colliers360” technology**, which represents a user-friendly solution to analyze all business indicators, facilitating strategic decision-making. We take care of your real estate requirements to allow your team to focus on your business.



# How our experts **do it?**



Portfolio optimization.



Strategic consulting.



Contract management.



Real estate transaction management.



Market Intelligence.



Project Management and Construction.



Property Management.



Consulting and appraisals.



Innovation in workspaces.



Sustainability.





# Why Colliers?

Growing, adapting, and accelerating success is the essence of who we are.

Our expert advice to occupants, owners, and real estate investors sets the direction for the sector towards the future. Our ongoing commitment to working with integrity and a collaborative mindset has resulted in long-term success and the ability to deliver exceptional value to our clients and investors worldwide.

## Our values

**Be enterprising** to exceed expectations.

**Collaborate** to drive exceptional results.

**Invest in relationships** to deliver enduring value.

**Be experts** to lead our industry into the future.

**Do what's right for our clients**, people and communities.

# Awards and Recognitions

We are proud to receive these prestigious accolades that reinforce our global leadership.

For the second consecutive year, Colliers Mexico has received certification as one of the **best companies to work** for and the **AMPIP social responsibility** distinction.



**Forbes**  
2025 World's Best Employers



**TIME**  
2025 World's Best Companies



**Euromoney**  
2025 Real Estate Awards World's Best Real Estate Advisor



**IAOP**  
2025 Global Outsourcing 100 – Leader Category



**ENR**  
2023 Top 500 Design Firms



**Lipsey**  
Top 3 Real Estate Brand for Eight Consecutive Years

Global leader in real  
estate services and  
investment management



Accelerating success.

**Visit our website:**

[www.colliers.com](http://www.colliers.com)

**And find us on social:**

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