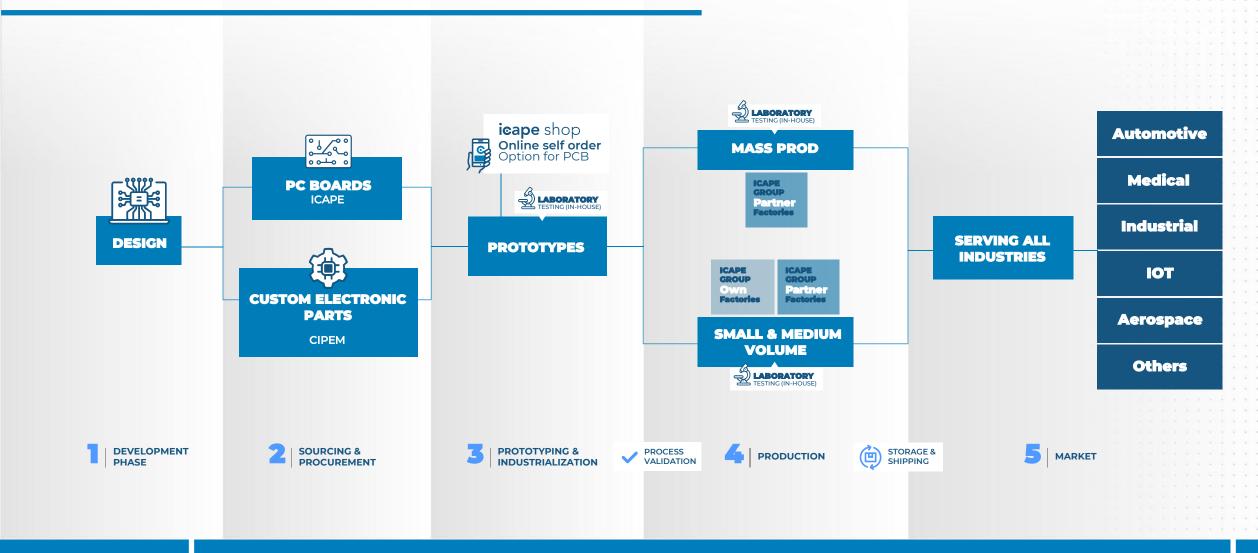


# Our goal is to add value at every stage of the product creation chain





# A history of growth and geographical expansion<sup>(1)</sup>

ICAPE model development and expansion in Asia

• 22m

ICAPE

Hong Kong

& CIPEM

€5m

2001

cipem

Dongguan

Office

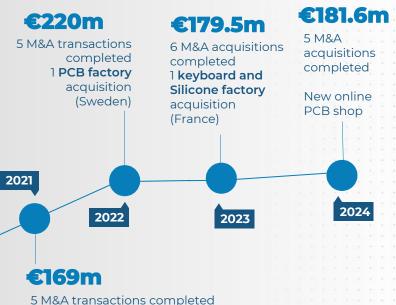
2004

**CIPEM** launch

Hong Kong

2007

Major investments for strong international development Opening of 5 new €112m subsidiaries (4 ICAPE and 1 CIPEM) €58m ICAPE Deutschland. 2017 & ICAPE India 2016 **ICAPE** USA & ICAPE Brazil 2013 2010



Steady increase based

Opening of 4 new subsidiaries

(incl. Divsys France)

on organic growth and M&As

1 PCB factory acquisition (South Africa)

Establishment

1999

### **ICAPE** Group at a glance



Among the world's leading companies and one of the main players in Europe

**650** 

employees including 260 multilingual employees in Asia

40

subsidiaries and 2 Service Offices in China

+27m

electronic parts delivered per month €181.6m

sales revenue(1)

88

qualified suppliers

3,650

active customers

60

countries delivered

3

ICAPE Group owned factories **73** 

ESG maturity ('Excellent' score)



### The largest portfolio in the industry covering all your needs

## icape

**Printed Circuit Boards** 



+10 technologies



27 factories

HDI I Rigid-flex I Aluminum (IMS)

Semi-flex | Heavy Copper & Back Panel

Multilayer | Microwave /RF

**Double-sided PTH** 

Single-sided & double-sided STH

## cipem

**Custom Electronic Parts** 



+10 commodities



**61 factories** 

Cables & Connectors I Adapters

Transformers & Coils | Membrane

Switch Keypads | Batteries | Silcione

Displays I Metal I Plastic I

Sub assemblies / Turnkey Products

**Complete electronics products** 



**Turnkey products** 

Ideas to full-fledged Design

Prototypes to series production

R&D - Industrialization production



## icape | Circuit boards



#### **High-density connection - HDI**

I HDI with 1, 2, or 3 levels or ELIC construction (with laser microvia)



#### **Rigid-flex**

- Rigid part (4-16L), FR4
- I Flexible parts (1, 2, 4L)
- I EMI Shield Film on Flexible area



#### **Aluminium (IMS)**

- I Power & Lighting applications
- I Raw material on metallic base: aluminum, copper, steel



#### **Semi-flex**

- I Economic 3D PCB in FR4 (1 4L)
- Lamination/routing process, cost advantage vs Rigid-Flex



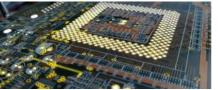
#### Flex

- I Standard products (1, 2, 4L) with coverlays or PHI.
- I FR4 Stiffeners
- I EMI Shield Film



#### Back panel/Heavy copper

- Power Electronics
- I High layer count (up to 64 layers)



#### Multilayer

- I Standard products (4-6L), FR4, photo-sensitive Solder Masl
- I Special types (thick copper, thin core, hard gold, etc)
- I High layer count (8 to 64 layers)



#### Microwave/RF

I Radio frequency and antenna applications



#### **Double-sided PTH**

- I High-density products
- Special types



#### Single-sided & double-sided STH

- I With conductive jumpers: carbon, silver, or copper pastes
- Silver Through Holes (STH) or Copper Paste Through Holes (CPTH)



## cipem | Custom parts



#### **Cables & connectors**

- I Custom Cable Assemblies & Common Cable Assemblies
- Wire Harnesses
- Custom Connectors



#### **Adapters**

- I Wall Mount Power Supply
- I Desktop Power Supply
- I Interchangeable Or Fixed AC Adapters
- I Open Frame Adapter



#### Transformers & coils

- I High & Low Frequency Transformers
- I Inductors & Filters
- I Air Coils & Toroids



#### **Membrane Switch Keypad**

- I PET + Silver Ink Membrane Switch Keypad
- I FPC Membrane Switch Keypad
- Overlays
- I Technical Labels
- I Pad Printing



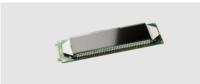
#### **Batteries**

- Li-ion & Li-po Rechargeable Batteries
- I Ni-mh & Lead Acid Rechargeable Batteries
- Primary Batteries (Coin Cell, Standards Alkaline, ...)



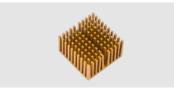
#### Silicone

- I Silicone Keypad
- I Silicone Sealing Gasket
- I Silicone Technical Part



#### Displays

- I TFT Displays
- VA type
- I TN, HTN, STN, FSTN & DFSTN types



#### Metal

- I Die Casting Parts
- I Stamping Parts & EMC Shielding
- I Aluminum Extrusion Heatsink



#### **Plastic**

- I Plastic Injection Parts
- I Plastic Injection Molding



#### **Sub-assemblies/Turnkey products**

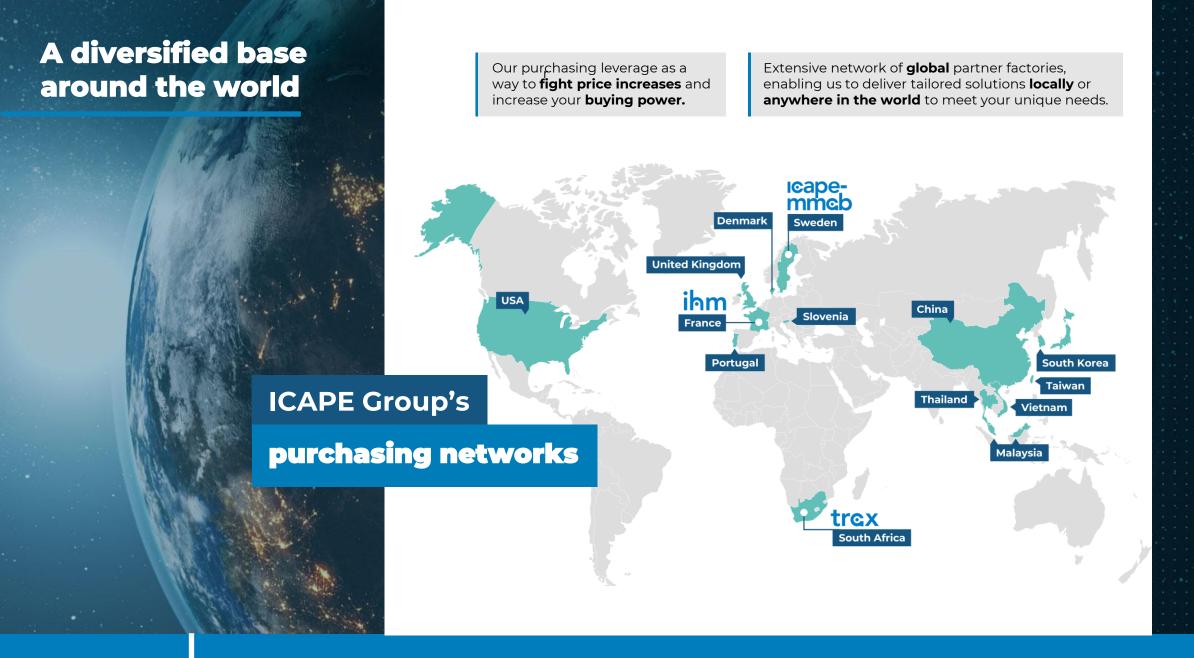
- I Remote Control Units:
- I Electromechanical Assemblies
- I PCB Assemblies





**ICAPE** 

The breadth of our services allows us to master the entire value chain and offer you the opportunity to reduce your costs, favorable pricing and payment terms, reduce your time to market, and benefit from compliance and quality control processes



**ICAPE** 

Our global manufacturing network is at your disposal to avoid disruption and increase your buying power. For all technologies, volumes, and markets.



### A logistics network that spans the world

- Systematic consolidation and optimization
- Multiple logistics platforms
- I Tracking of goods in real time
- I Inventory management (VMI/CMI/Call-off)
- I Sustainability and eco-friendly shipping practices



#### **Air Freight**

7 to 14 days



#### **Sea Freight**

6 to 11 weeks



#### Sea-Air Freight (France/Germany)

3 to 4 weeks / 10-25% cheaper than air



#### **Ground Freight**

3 to 5 days (Europe only)



#### **Express Freight**

3 to 5 days









Sub-contracted warehouses







**Prototyping and small series PCB** lab testing services







COMPLETE QUALITY ACCURACY



### **QUALITY CONTROL**

- I Product Liability Analysis & Assurance
- Low defect rate
- Several controls on all batches (over 30 tests)

### **ENGINEERING TEAM**

- I Team of 6 PCB engineers available 16 hours/day and 6 days/week
- I Accelerate product development cycle
- A complete set of services (DFM, UCAMCO Report, Working Gerber, Stencil)

# **Beyond Products: Unleashing Expertise**



## Market Reports & Design rules

Providing strategic insights and trends to empower your decisions in the ever-evolving landscape









#### **Events**

Join our events for insights on trends, innovations, designs, and evolving norms.
Stay informed with us!



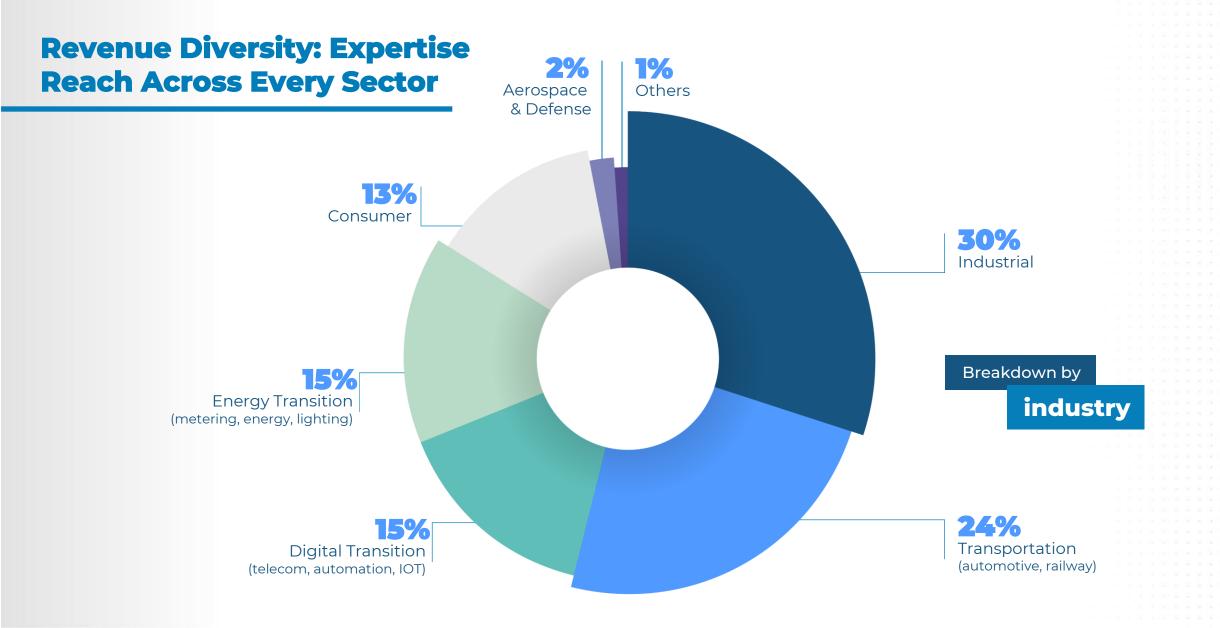
We are not just suppliers; we are partners in your success. Explore the wealth of knowledge we bring to the table and let's navigate the path to excellence together.

## Beyond Brokering:

## **Trust and Expertise Over Products**

	Traditional <b>PCB Broker</b>	ICAPE do B
All Technologies	Only for large volume orders	
FAE department support	Limited to only PCBs and for large volume orders	
Company-owned factories	X	
Liability Insurance	Limited	
Custom Electronic Parts	X	
Online PCB shop	X	
In-house lab testing	X	
Worldwide Sales Presence	X	





# Credentials that Count: Our Certifications in Every Industry



















**Aerospace** 





#### **Liability Insurance**



UP TO €15M

Highest on the market

#### **Routing Parameters**







**Industrial** 



Railway









# Let us be the right partner for your projects



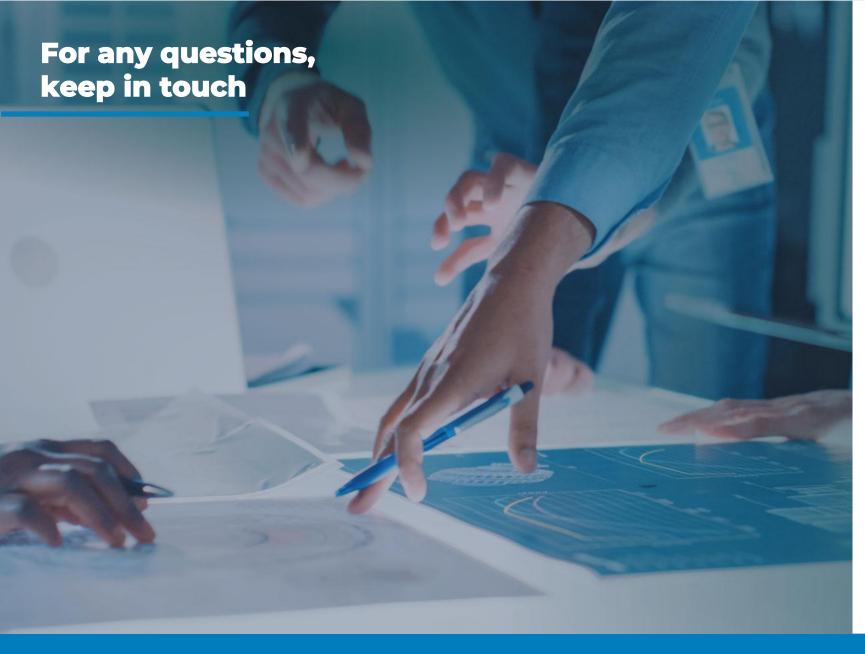
The most diversified portfolio in the industry



Unmatched **Technical Expertise** 



A **global company** with a **local approach** to better serve you



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