

# Multinational project engineering companys

## convergint®



A Convergint Company

## A global service-based solutions integrator

North America • Latin America • Europe • Asia Pacific • Australia

## Our DNA

Seal Telecom, a Convergent Company, is a multinational integrator offering innovative solutions in Audio and Video, Unified Communications, Smart Building, Broadcast, and Fire and Security, customized to the needs of each client. Seal Telecom is ISO 9001:2015, 27001:2013 and 37001 certified and, since its acquisition by Convergent, has a presence in more than 170 offices in Latin America, North America, Europe, Asia Pacific and Australia.

**20+**

years of  
market

**170+**

offices  
worldwide

**20.000+**

completed  
projects

**10.000+**

customers  
served

**7.000+**

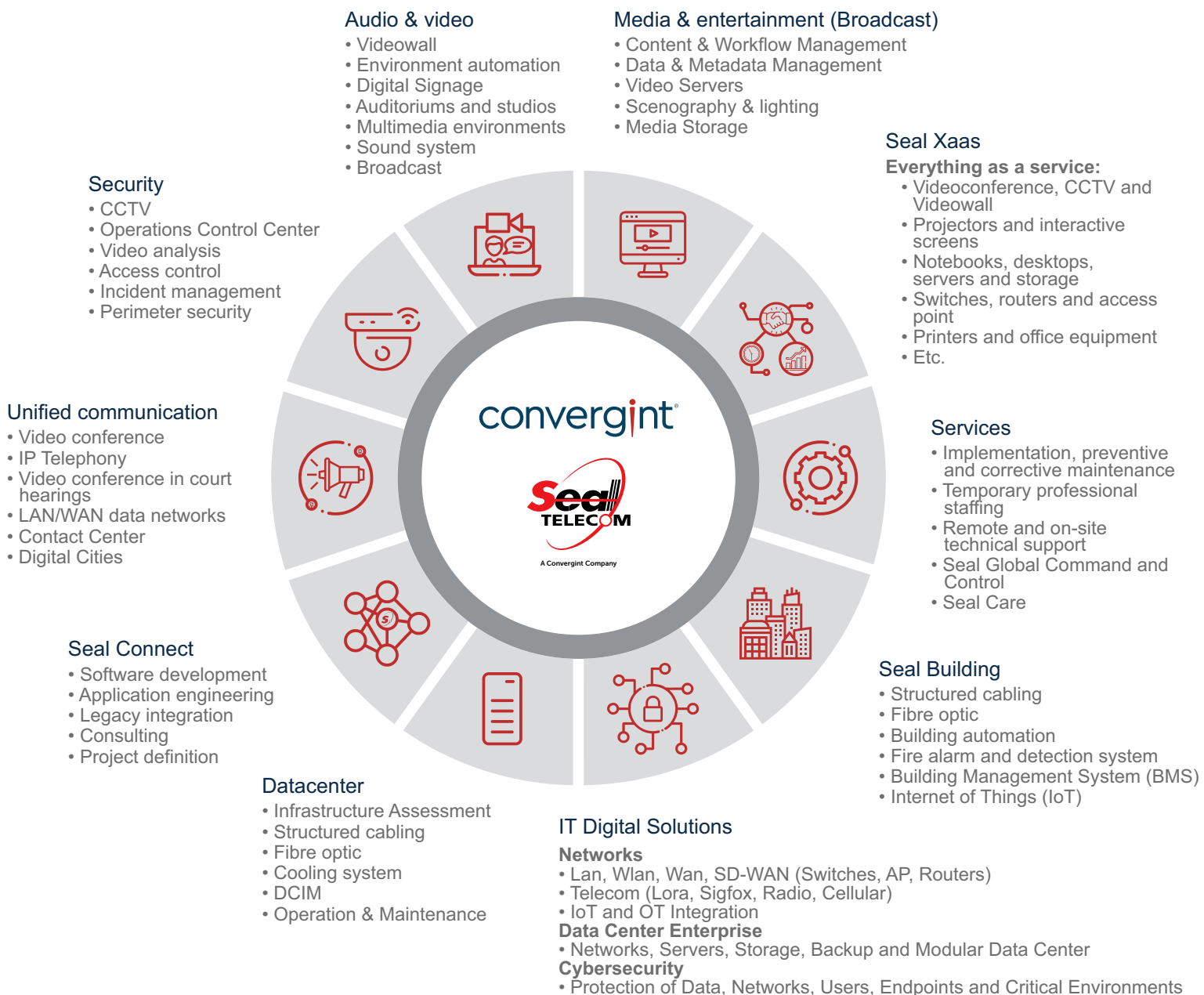
skilled  
colleagues

**3.000+**

certifications  
achieved

## Unified management

Seal Telecom has expertise in integrating complex projects carried out by our own highly qualified team. Anticipates problems and solutions, decreases execution time and guarantees final quality in each line of business mentioned below:



## Frictionless purchasing options

We continue to invest in innovative and cost-effective solutions to provide excellent customer experience from start of project through after-sales support.



**On Demand**  
custom projects



**Rental**  
in the SaaS &  
DaaS model



**Bidding**  
through contests or  
registration minutes

## Technical standards

The commitment to quality is one of the hallmarks of Seal Telecom, which is always looking for the continuous improvement of its solutions to meet the expectations of our customers.



## Main solutions

### Security

#### ✓ Access control

Allows people access to properties, through processes of authenticity, authorization and audit. These accesses can be managed with authentication, fingerprint, facial recognition, among others.

#### ✓ Operations Control Center (CCO)

The solution enables the monitoring and provides any occasion that may offer risk in an automated way. Through the intelligent analysis system and video, it offers a high level of safety and operational efficiency.

#### ✓ Building automation

Promotes the integration, automation and control of isolated systems of a building, facilitating the management of several installed systems, such as: internal and external lighting, detection and fire fighting system, among others.

#### ✓ Fire Alarm and Detection System (SDAI)

Monitors environments through smoke, suction, thermo-electrical, and manual switches or flow switches, identifying the hazard even before the first smoke signals.

#### ✓ Video monitoring and analytical video

Monitoring solutions are important tools for protecting assets and people. Through high-end systems, it is possible to visualize in real time situations that require detailed control of events.

#### ✓ Incident Management and Dispatch (MISP)

Incident management systems aim to integrate different sensors, correlate their data and through pre-defined rules to provide the operator with a clear and quick view of operations and activities in progress.

# Main solutions

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## Audio & video

### ✔ Videowall e digital signage

Intelligent resources with the distribution of information in an organized and integrated way, through the composition of different video arrays, allow the user greater visibility to the information.

### ✔ Environment automation

Allows the creation of environments where all the equipments come into operation based on the predefined configurations. With unified integration and control, meetings are much more productive and effective.

## Unified communication

### ✔ Video conference

Allows real-time audio and video communication, with the possibility of sharing data without the need to be in the same environment, giving the impression that the callers are in the same location.

### ✔ IP telephony

IP networks bring a number of advantages that reflect higher productivity and savings, such as reducing expenses with DDD and DDI calls, usability and mobility of company telephony and optimization of infrastructure costs.

## Media & entertainment (Broadcast)

Focused on providing complete solutions for the media and entertainment market that not only create a communication strategy, but transform it in an accessible way, it helps to simplify complex challenges and provide customized solutions, with a dedicated and experienced team in the media and entertainment market.

## Seal building

Engineering solutions using open technologies for the building automation and security segment using the Internet of Things (IoT) design. It is possible to guarantee customers flexibility and quality not only in the implementation of the solutions, but also in the operation services.



## Seal Global Command and Control

Seal Telecom now has its own Command and Control Center, Global Command and Control, which with innovative and value-added solutions, provides customized services to all of its customers with the possibility of managing assets and telecommunications infrastructure systems.

At Seal Global Command and Control, all processes and systems are ITIL Compliance and based on the ISO 9001 and 27001:2013.Quality Management System.



Seal Telecom's CCO has an internal call management system with a 24/7 service in **english**, **spanish** and **portuguese**, with the possibility of an on-site technician in the main Latin American cities.



Some of the solutions provided:

- ✓ Remote monitoring with virtual tour;
- ✓ Analytical video recording in cloud;
- ✓ Facilities asset management:
  - Building automation;
  - Air conditioning systems;
  - Electric power and lighting management.

## iCare

In addition to extensive experience in technology integration, Seal Telecom has international partners and consultants who help our clients identify specific needs based on the standards and trends of the technologies we offer at any level of complexity.

Through iCare, maximize your investment use through best practices. Included are sizing activities and network requirements, scenario definitions, training coordination, usage reports and maintenance structure. Professional services include\*:



- ✓ **Remote installation:** Assistance by phone or e-mail during the installation and configuration of products, services and updates.
- ✓ **On-site installation:** Monitoring and execution of installations, configurations and updates of products and services presenting process detailing
- ✓ **Training:** Guidance on use, features and best practices. Divided between user training, administrators and support.
- ✓ **Assisted operation:** Monitoring the use of solutions, user guidance, diagnostics, scaling and suggestions for future expansion. Simulations, testing and reporting of conditions that may affect quality with suggestions for potential improvements.

\* Availability depends on the modality of the contracted service.

# Cases



## Itaipu

- Videowall
- Streaming video conferencing
- Scheduling panel
- System of
- Motorized blackout blinds
- Automated lighting



## Goiania City Council

- Videowall
- Robotic cameras
- Public address systems
- Biometrics voting system



## Insper

- Educational smart building
- Environment automation
- Security
- Multimedia rooms



## Avenues - The World School

- Video conference
- Environment automation
- Multimedia rooms
- Sound
- Digital signage
- Videowall



## SESI Campina Grande Digital Museum

- Videowall
- Panoramic projection
- Virtual reality
- Environment automation

## Cases



### Shure

- Room automation system
- Audio & video



### Court of Justice of Rio Grande do Sul - TJRS

- Operational control center
- Video monitoring
- Digital City - monitoring of 57 buildings in 48 cities in the state of Rio Grande do Sul
- Datacenter
- iCare support



### Lorena/SP City Hall

- Operational control center
- Video monitoring
- Digital city - 36km fiber optic installation



### Guaratinguetá/SP City Hall

- Operational control center
- Video monitoring



### Secretariat of Public Security of Bahia - SSP/BA

- Operational control center
- Curved Videowall - 18x6



# convergint®



A Convergint Company

Our biggest goal is the evolution of your business!

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## Certificação



## Redes Sociais

