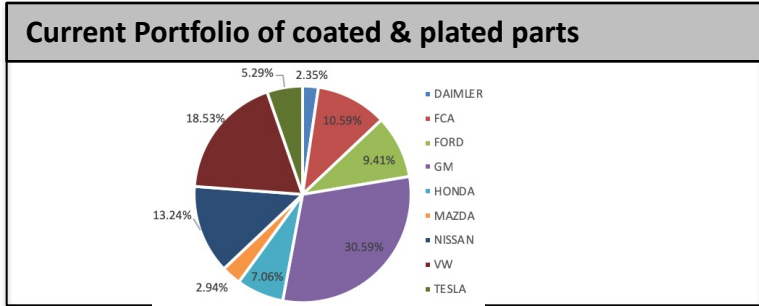


Company

Supplier: GALNIK, S.A. DE C.V.
 Established: 1988
 Sales Turnover 2022: \$10.9 MUSD
 Employees : 235
 Contact: Renato Villaseñor
 E-mail: renatov@galnik.com



PPM
 Int Limit: 100
 6 Month: 45
 3 Month: 25

OK

Products and Main Equipment

E-COAT
ZINC PLATING
ZINC-NICKEL PLATING
MAGNI (Zinc Flake)
PRECOTE (Pre applied adhesives)
PHOSPHATE
VACUUM IMPREGNATION



- FULL AUTOMATIC RACK PLATING LINES
- FULL AUTOMATIC BARREL PLATING LINES
- CONVEYOR FULL AUTOMATIC E-COAT LINE
- CHAIN ON EDGE AUTOMATIC POWDER COATING LINE
- DIP SPIN AUTOMATIC MACHINE
- AUTOMATIC DIAL MACHINE PRECOTE

OEE
 Current 73.7
 Target 2023 78

NA

Capacity Information – Plant/Process

- E-COAT 45 Millions Square Foot
- ZINC-NICKEL 26 Mill SD on rack + 30 Mill SD barrel
- ZINC 105 Mill SD on rack + 40 Mill SD barrel
- POWDER C. 13 MILL Pieces
- VACUUM IMP 280,000 CUBIC METERS
- MAGNI 6 MILL CUBIC DECIMETERS.
- SD= Square Decimeter / Barrel = Bulk Process

Manufacturing Technology

- **VALUES:** Integrity / Innovation / Team Work / Commitment to Excellence / Passion for Customer
- **SYSTEMS:** Quality Management System / Environmental Management System / 5's / PDCA A3 / A1 OEE / A2 Improvement Ideas / Management Review / Visual Management
- **TOOLS:** Kaizen / Lean Metrics / Takt Time / SPC / DOE / ...

SCRAP
 Current 0.67%
 Target 2023 0.5%

NA

Current Projects / Products

- Increase our current installed capacity
- EDI PLEX ERP
- Circular Economy /Water Reutilization / Reduce CO2 em.

Certifications & Recognitions

- IATF 16949
- ISO 14001
- DISTINTIVO SIN BRECHA
- EQUIDAD GILBERTO RINCON GALLARDO
- ECONOMIA CIRCULAR 2021- 2022

NA

Logistics Performance

Deliveries	Emergency Orders	Remarks
98.5	24 HOURS / 7 DAYS	<u>Long term Business Partnership</u>

Originator: RV / LC
 Date: JUL 2023