

# CAPABILITY STATEMENT

Maxari's mission is to re-focus the supply chain to American-made products. We stock and source equipment in order to de-risk the supply chain for our domestic and international clients. The firm's focus is in four sectors:

 **> INFRASTRUCTURE**

 **> INDUSTRIAL & MRO**

 **> ENERGY/EV**

 **> HEALTHCARE + SAFETY**

## NAIC CODES

<b>238290</b> —Other Building Equipment	<b>423810</b> —Construction And Mining Equipment Wholesalers
<b>315210</b> —Cut And Sew Apparel	<b>423830</b> —Industrial Machinery And Equipment Merchant Wholesalers
<b>333111</b> —Farm Machinery & Equipment	<b>423840</b> —Industrial Supplies Merchant Wholesalers
<b>333132</b> —Oil And Gas Field Machinery And Equipment Manufacturing	<b>423990</b> —Safety Devices Merchant Wholesalers
<b>339113</b> —Surgical Appliance And Supplies Manufacturing	<b>424990</b> —Other Miscellaneous Nondurable Goods Wholesalers
<b>423450</b> —Medical & Dental Equipment	
<b>423490</b> —Other Professional Equipment And Supplies Wholesalers	
<b>423610</b> —Electrical Equipment, Wiring Supplies Wholesalers	

## PSC CODES

<b>2420</b> —Tractors, Wheeled	<b>6532</b> —Hospital & Surgical Clothing & Related Special Purpose Items
<b>3685</b> —Specialized Container Manufacturing & Related Equipment	<b>8415</b> —Clothing, special purpose
<b>3720</b> —Harvesting Equipment	<b>H265</b> —Equipment & Materials Services/ Medical, Dental & Equipment
<b>3830</b> —Truck & Tractor Attachments	<b>H965</b> —Testing, & Inspection- Medical, Dental, & Equipment
<b>6515</b> —Medical & Surgical Instruments, Equipment & Supplies	

## COMPETITIVE ADVANTAGE

- > Work with manufacturers to provide **Made in America** equipment at competitive prices.
- > Shorter lead-times and lower freight costs allows us to provide better service and savings to buyers.
- > Integrate four business units into a one-stop solution for domestic and international clients.

## CORE COMPETENCIES

### SUPPLY CHAIN MANAGEMENT

- > Direct to manufacturer and/or exclusive distributor
- > US and global sourcing and delivery

### E-Commerce

- > Available for Govt buyers to search and buy electronically
- > Level III **PCI-DSS** compliant. Highest credit card security

### Government Contracts & Procurement

- > Tailored to US, State and local government procurement

## PAST PERFORMANCE

### INFRASTRUCTURE

- Construction hardware for US Army prime contractor. **APRIL 2021**
- Sourced 25 different construction SKUs for US Army. **NOVEMBER 2020**
- Construction supplies for EPC firm and exported to South America. **OCTOBER 2020**

### INDUSTRIAL/MRO

- Term contract with TX County to supply HVAC filters and parts. **SEPTEMBER 2021–PRESENT**
- Provide trash bag liners to Cities, ISDs and Counties in TX. **ONGOING**

### ENERGY/EV

- Supply Equipment. **NOVEMBER 2021**

### HEALTHCARE + SAFETY

- Term contract with TX county to supply PPE. **DECEMBER 2020–PRESENT**
- Healthcare products to TX Health & Human Services. **AUGUST 2021**
- Tactical gear to TX County Sheriffs & govt contractors. **ONGOING**