



WESTWIND

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About Us

Founded in 1992, Westwind provides comprehensive, integrated IT solutions and 3D printer technology to both commercial and government agencies. Our world-class IT solutions span infrastructure and operations, security, cloud and managed services, and other business innovations with digital and data. Our expert 3D Print Team covers a range of industries and manufacturing needs.

Westwind is a certified minority, woman-owned, small business with HUBZone designations. In addition to being ISO 9001:2015 certified, Westwind follows industry standards for warehouse security and practices secure supply chain management.

Why Westwind?

Experience.

With more than 25 years serving customers, the Westwind team is adept at navigating the procurement process and delivering effective results.

Expertise.

Our solution engineers hold certifications from many of the industry's leading technology manufacturers and service providers.

Excellence.

Westwind partners with major distributors to provide our customers with the best products and the most reliable services.

SOLUTIONS

Smart City
5G Wireless Communications
Datacenter
A/V and Commercial Display
Cybersecurity
Network Infrastructure
End-User Computing
Storage
Healthy Workplace

SERVICES

Large Deployment Rollouts
Assessments
Integration
Configuration
Managed Services
Secure Supply Chain

STRATEGIC PARTNERS

AON3D	Desktop Metal
Aruba	Google
Chief / Legrand	HP Inc.
Christie Digital	HP Enterprise
Cisco Connectivity	LG Microsoft
Wireless Solutions	Samsung
Creston	Zebra
Dell	And more...

Certifications





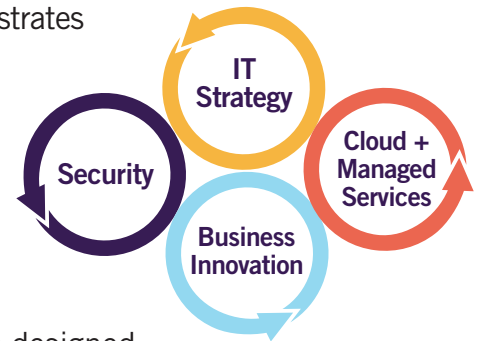
High Performance Computing: Westwind deployed HPE high performance computing solutions, Google Cloud computing services, and wireless solutions across the multi-complex Sandia National Labs campus for more than 14,000 users.



Quality & Consistent Third-Party Suppliers: Westwind, a Dell Diversity partner, supplies third-party options (3PO) for Dell employees nationwide. The Dell Inc. 3PO contract, awarded to Westwind in 2015, is on-going. Westwind maintains an active punchout catalog EDI platform, which accounts for 99% of the new POs and transactions from Dell. From Dell Operations: #Westwind ranks #1 and demonstrates consistent performance Q/Q.



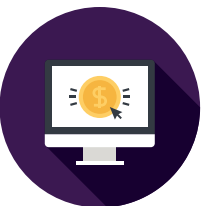
World Class IT Solutions: As a diversity partner for Sirius, Westwind provides IT strategy, security, business innovation, and cloud + managed services.



Audio Visual Solutions: Westwind's solution engineers designed and installed scalable audio visual solutions in a variety of venues such as large, multi-room auditoriums that required Microsoft Teams video integration, Crestron Flex control system and large 4k video projection system. Westwind also designed and installed audio visual and video conference solutions for Sandia's auditoriums.



Robust & Streamlined Fulfillment: Through a strong relationship with its fulfillment partner, Westwind continues to meet strict SLA requirements by the Navy/NGEN in providing desktops, notebooks, and accessories.



Product Variety & Value: Westwind's has had an ongoing relationship with the Department of Energy (DOE) for the past 15 years. Over that time, the DOE has issued hundreds of competitive solicitations for a wide range of IT equipment, including: workstations, servers, storage, high performance computing clusters, and peripherals.



eStorefront & Real-time Inventory Management: Westwind established an eStorefront that the US Department of Energy's Waste Isolation Pilot Plant (WIPP) employees use to order IT products. Inventory levels are updated in real-time to reflect both available quantities and new technology offerings.

Discover the Westwind Advantage - Contact Us Today!

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