

ABOUT

VINCO Automotive

VINCO Automotive is a manufacturers representative firm with localization expertise serving the North American Automotive Industry developing suppliers for OEMs and Tier 1s.

Our expertise in the industry guarantees our customers success with supplier development & localization services creating strategic partnerships between OEMs and Suppliers.

Competitiveness and quality services assure long term success.



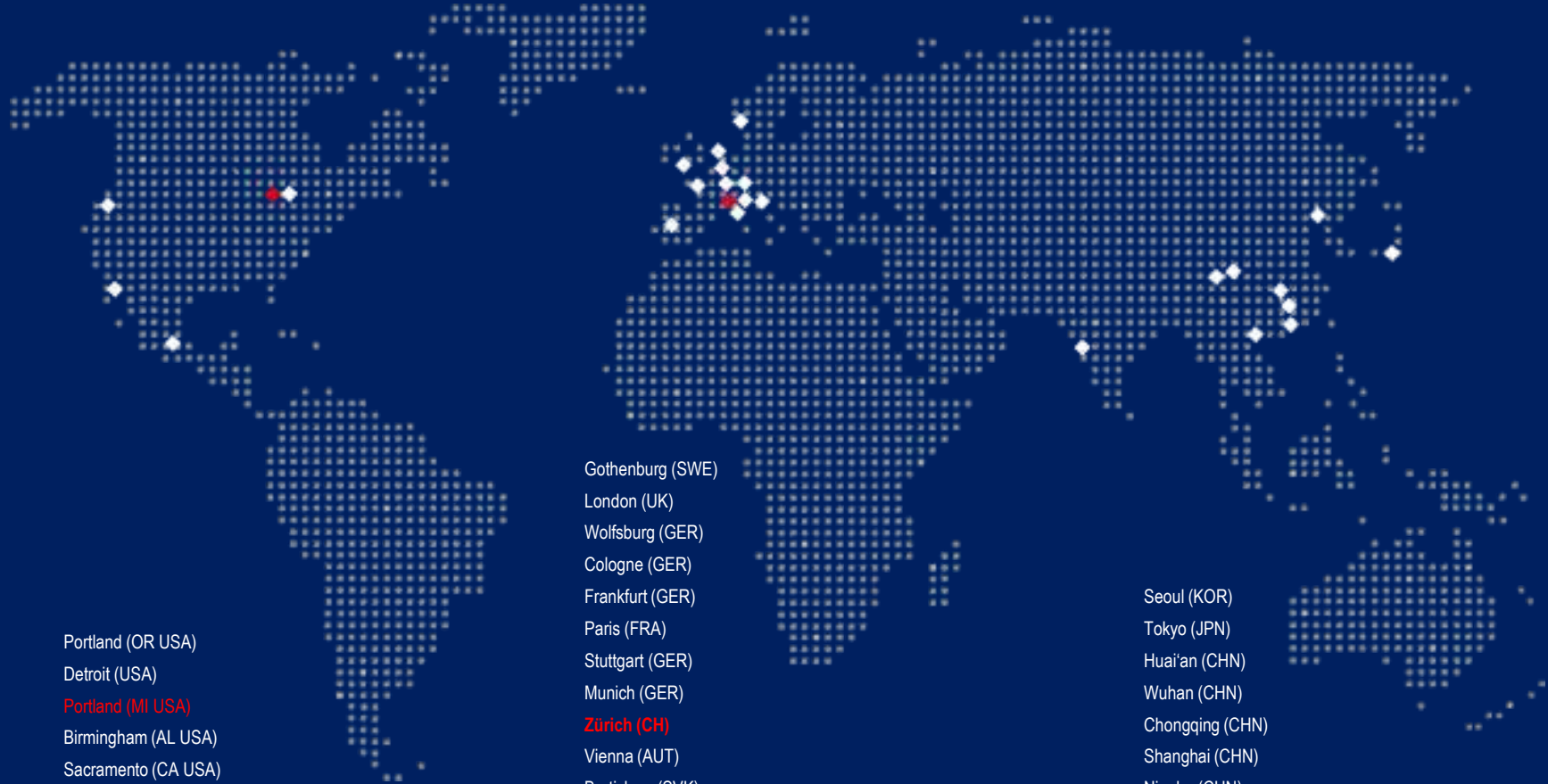
WHAT WE DO

- Localize an approved supplier that needs to be in Mexico (greenfield project)
- Represent an approved supplier from any region among engineering, purchasing, quality or logistics to develop, launch or support a program in Mexico
- Develop and represent a new supplier with our network to fulfill a technical requirement, cost reduction and a local content by the OEM or Tier 1 for any existing or future program



BUSINESS MODEL

- VINCO Automotive is a manufacturer representative with experience in soft landing
- OEMs and Tier1s don't pay any fee to VINCO for consultancy or supplier development; fees are paid by the component manufacturer
- Confidentiality is standard procedure with all customers



- Portland (OR USA)
- Detroit (USA)
- Portland (MI USA)
- Birmingham (AL USA)
- Sacramento (CA USA)
- Mexico City a.o. (MEX)
- Sao Paulo (BRA)

América

- Gothenburg (SWE)
- London (UK)
- Wolfsburg (GER)
- Cologne (GER)
- Frankfurt (GER)
- Paris (FRA)
- Stuttgart (GER)
- Munich (GER)
- Zürich (CH)
- Vienna (AUT)
- Bratislava (SVK)
- Milano (ITA)
- Madrid (ESP)

Europa

- Seoul (KOR)
- Tokyo (JPN)
- Huai'an (CHN)
- Wuhan (CHN)
- Chongqing (CHN)
- Shanghai (CHN)
- Ningbo (CHN)
- Guangzhou (CHN)
- Pune (IND)

Asia



SUCCESS CASES PARTIAL LIST

- Dipol, S.A. de C.V. (seat foams)
- Tecnoplast Industria e Comercio Ltda (Injection molding)
- Regency Plastics Inc. (blow-molding)
- Italdesidn S.p.A. (engineering services)
- Cable Manufacturing & Assembly (Mechanical cables)
- Metelix Products Inc.
- Ferper Italia



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#FailureIsNotAnOption